APPENDIX
QUESTIONNAIRE

IMPACT OF INCENTIVES ON THE INDUSTRIAL DEVELOPMENT
A CASE STUDY OF DAKSHINA KANNADA

A] PROFILE OF THE INDUSTRIAL UNIT

A.1 Name of the Unit _______________________
Address _________________________
Taluk _________________________

A.2 Location of the Unit a) I.Estate | b) I.Area | c) Town | d) Village |
Nearer Town ______________________ Distance ______________

A.3 Head office a) Local | b) Outside |

A.4 Year of establishment ______________________

A.5 Ownership Type a) Proprietory | b) Partnership |
 c) Co-operative | d) Pvt. Ltd. |
 e) Other |

A.6 Main Input a) Agro based | b) Forest based |
 c) Mineral based |
 d) Engineering & allied | e) Other |

A.7 Main output : _______________________

B] ENTREPRENEUR'S PROFILE 

B.1 Name : _______________________
B.2 Age ________

B.3 Caste : _______________________

B.4 Native Place ______________________ Local | Outside |

B.5 Whether settled in Local area Yes | No |

B.6 Educational Qualification : SSLC | PUC |
 Non-Technical Degree | Technical Degree |
 ITI | Diploma |
B.7 Earlier Experience ____________________ Occupation___________
   a) Agriculture  [ ]  b) Industry  [ ]
   c) Trade [ ]  d) Service [ ]
B.8 Reasons for leaving the previous occupation ________________
B.9 Educational qualification of parents_________occupation_________
   Income      Below Rs.50,000/- [ ]  Above Rs.50,000/- [ ]
B.10 Please specify the factors that prompted you to get in to this line
   1) Qualification _______  5) Unemployment ________
   2) Experience _________  6) Training in the field_______
   3) Govt. Incentive _______ 7) Higher Income & Social Status
   4) Family background_______ 8) Self employment _______
   Others if any ____________________________
B.11 Have you undergone any training _______________________

C] CAPITAL
C.1 Original investment _________________
C.2 Present total investment___________

D] LOCATION Please rank your preference for locating the unit in this area.
   1. Cheap land____  6. Investment subsidy ______
   2. Cheap R.M.____   7. Other incentives ________
   3. Cheap Labour ______ 8. Infrastructures ________
   4. Cheap transport____ 9. Location of similar units____
   11. Any other __________________________
   b. Land - Own [ ] allotted  c. Building- own [ ] allotted

E] PRODUCTION
D.1 Name of the product _______________________
D.2 Installed Capacity__________ D.3 Actual output___________
D.4 Total turnover_________________ D.5 Profit/Loss________________
D.6 If loss please mention the reason _______________________
D.7 If the capacity is under utilised please state the reason _______________________
D.8 Please suggest measures to over come it_____________________

F] RAW MATERIALS AND OUTPUT
1. Sources of Raw materials:______________within the
   Taluk [ ] District [ ] State [ ]
   Country [ ] Outside [ ]
2. Whether R.M. is supplied by DIC Yes [ ] No [ ]
3. Please specify problem with R.M. if any____________________
4. Please suggest any remedial measures ______________________

G] EMPLOYMENT
1. Total employees _____________ Local________ Outside________
   Male___________ Female___________
   Skilled___________ Unskilled___________
2. Supply of labour sufficient [ ] Not sufficient [ ]
3. Please state the reason for not getting sufficient labour
   _______________________________
4. Please suggest remedial measures__________________________

H] FINANCE :
1. Sources and amount of finance to begin your industry -
   a) Own Capital ____________ b) From Banks/KSFC ________________
   c) Other Govt. Agencies_______________
   d) Non-Govt. Sources__________________
2. Any subsidy amount______________ Through_______________
3. Total amount of credit availed less than Rs.25,000=00 [ ]
   Rs.25,001=00 to 50,000=00 [ ] Rs.50,001 - 1,00,000=00 [ ]
   Rs.1,00,000=00 - 5,00,000=00 [ ] above 5,00,000=00 [ ]
4. Cost of credit - Less than 8% | | 8.1% - 10% 10% - 12%
   | | 12.1% - 16% | | 16% - 19% | | above 19% | |
5. Have you availed credit under any specific scheme. Please mention the same____________________________________
6. Time lag between application and sanction of loan_________
7. Procedural formality easy | | difficult | |
8. Any problem___________________
9. Any suggestion __________________

I] MARKET
1. Where do you sell the output Local | | within the country | | Export | |
2. Any uncertainty Yes | | No | | _________________
3. Whether goods are sold to any other industry Yes | | No | |
   Place of that Industry_______________
4. Do you get input from any other industry Yes | | No | |
   Place of that Industry_______________
5. Whether Govt. purchases Yes | | No | |
6. Industrial linkage_______________
7. State the problems if any___________________
8. Please suggest measures __________________

J] INCENTIVES :
1. Financial Incentives Availed Not availed Amount
   a) Capital subsidy [ ] [ ] [ ]
   b) Interest free sales tax [ ] [ ] [ ]
   c) Concessional finance [ ] [ ] [ ]
   d) Power Tariff concession [ ] [ ] [ ]
   e) Interest subsidy [ ] [ ] [ ]
   f) Margin Money subsidy [ ] [ ] [ ]
   g) Preferential price support [ ] [ ] [ ]
h) Sales tax exemption [ ] [ ] [ ]
i) Others__________________ [ ] [ ] [ ]

2. Have you tried to get any incentives  Yes [ ] No [ ]
   If no why__________________
   If yes, whether availed, if not why__________________

3. Was there any delay  Yes [ ] No [ ]
   If Yes, why__________________
   Please state its impact__________________

4. Please state any other benefit or facility availed from the Govt.__________________

5. Please give the source of information__________________

6. What was the total expenditure incurred in availing the incentive__________________

7. Whether present policy is satisfactory  Yes [ ] No [ ]

8. If no please suggest any modification__________________

K] PERFORMANCE

Year of Establishment  1995

1. Number of employees _______ _______

2. Total turnover, (yearly) _______ _______

3. Total value added, (yearly) _______ _______

4. Profit _______ _______

5. Do you plough back your profit? If yes amount _______
   If no why__________________

6. Please give details of your plans for expansion/diversification

7. Mention any direct / indirect benefits enjoyed by this area

8. Have you taken any anti pollution measures__________________

9. Please give details about C.D. Programmes undertaken_________
10. Do you face any problem with regard to - R.M. | Transport | Labour | Marketing | Water | Capital | Technology | Power | any other__________________________

Please suggest measures

Remarks

Place :

Date :

Signature

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