APPENDICES
APPENDIX - I

INTERVIEW SCHEDULE : 1

Place : ___________________________ Date : ____________

Name of Unit : ___________________________

Name and designation of the respondent ___________________________

I. General Information

1. Name of the Unit :

2. Year of establishment :

3. Type of the Unit :  
   - KU
   - Co-op. Society
   - HPH
   - Private Unit
   - Household Unit

4. Who established the Unit :  
   - Self
   - Inherited
   - Purchased existing one
   - Government
   - Co-operative Society
   - Any other (Specify)

5. Source of investments :  
   - Own Savings
   - Loans

6. Do you know what are the credit policies for the development of craft and beneficial to the craftsmen. YES/NO

7. Have you ever availed any benefit from credit policies. YES/NO

   If "No", Why ?
   i) Policies are not for the general public.
   ii) Do not know if there is any policy.
   iii) That is just a wastage of time and energy.
   iv) There is lots of favourtism while giving any type of benefit.
   v) Those are just eye-wash, to show to high ups.
   vi) Any other (specify).

8. How many total number of employees/members working in the unit.

   288
II. Production

1. Which type of products you are producing in the unit? Name them:
   i) Type of shawls
      a. Kullu
      b. Kinnauri
      c. Any other (specify)
   ii) Other products
      a. Blankets
      b. Tweed
      c. Mats
      d. Chaddars
      e. Any other (specify)

2. Give the detailed information of shawls produced in the Unit.

<table>
<thead>
<tr>
<th>Type of Shawl</th>
<th>Length</th>
<th>Width</th>
<th>Weave</th>
<th>Count</th>
<th>Price/</th>
<th>Profit/</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Piece</td>
<td>Piece</td>
<td>Piece</td>
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</tr>
</tbody>
</table>

3. Which are the processes carried out in your unit.

   Process
   1. Yarn
      Spinning
   2. Weaving
   3. Finishing
   4. Any Other (specify)
4. **Give the details of raw materials used in the industry.**

<table>
<thead>
<tr>
<th>Name of Fibre</th>
<th>Source of Purchases</th>
<th>Quantity Consumed in kg/month</th>
<th>Approximate Cost/Kg.</th>
</tr>
</thead>
</table>

5. **Details of spinning equipment and tools.**

<table>
<thead>
<tr>
<th>Name</th>
<th>Number</th>
<th>Function</th>
<th>Approximate Cost</th>
</tr>
</thead>
</table>

6. **Details of looms**

<table>
<thead>
<tr>
<th>Type of loom</th>
<th>No.of looms</th>
<th>No.of harnesses</th>
<th>Width</th>
<th>Source of purchase</th>
<th>Approximate cost</th>
</tr>
</thead>
</table>

1. Fly shuttle frame loom
2. Throw shuttle pit loom
3. Throw shuttle frame loom
4. Any other (specify)
7. Details of Accessories.

<table>
<thead>
<tr>
<th>Accessory</th>
<th>Function</th>
<th>Approximate cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Shuttle</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2. Reed (Kangi)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3. Heddle (Rach)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>a) Wire</td>
<td></td>
<td></td>
</tr>
<tr>
<td>b) Cotton thread</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4. Bobbin (Nalian)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(for Weft)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5. Pirn (for Warp)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6. Charkha</td>
<td></td>
<td></td>
</tr>
<tr>
<td>7. Warping frame</td>
<td></td>
<td></td>
</tr>
<tr>
<td>8. Uri stand</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9. Warping wheel</td>
<td></td>
<td></td>
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<tr>
<td>assembly</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

8. Details of designs, colours and motifs used in your unit for shawls:

III. Marketing

1. What is the source of demand of your products?
   i) Order basis
   ii) In anticipation of demand
   iii) Any other (specify)

2. How do you fix the price.

3. How do you calculate the wages.
4. Where do you sell your products
   i) Own Showrooms/Emporia
   ii) To middle men
   iii) Melas & Exhibitions
   iv) At Residence
   v) Out of State
   vi) Export
   vii) Any other (specify)

IV. Problems & Constraints

1. What are the major problems you face?

   A. Funds:
      i) Lack of provision of loan facilities
      ii) Rate of interest is too high
      iii) Too many formalities for getting loans
      iv) Lack of knowledge
      v) Lots of favourtism in disbursing loans
      vi) Any other (specify)

   B. Raw Materials:
      i) In the supply of fibre/yarn
      ii) In the supply of dyes/chemical
      iii) Lack of new designs
      vi) Any other (specify)

   C. Skilled Labour:
      i) Lack of trained persons
      ii) Trained persons do not work for longer periods
      iii) Any other (specify)

   D. Marketing:
      i) Lack of direct buyers
      ii) Middle man's share
      iii) Lack of knowledge of marketing
      iv) Accumulation of stock
      v) Any other (specify)

   E. General Facilities:
      i) Lack of Transportation
      ii) Lack of Communication
      iii) Any other (specify)
V. ONLY FOR COMMERCIAL UNITS

1. Give the details of employment.

<table>
<thead>
<tr>
<th>Employee</th>
<th>Working hour/day</th>
<th>Basis of Payment</th>
<th>Criteria for selection</th>
</tr>
</thead>
<tbody>
<tr>
<td>Weavers</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Designers</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Helpers</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Spinners</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Any other</td>
<td></td>
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</tr>
</tbody>
</table>

2. Do you have any quality control check? YES/NO
   If "Yes", for:
   i) Size
   ii) Weave
   iii) Colour-yarn
   iv) Any other (specify)

3. What do you do with the rejected goods?
   i) Do not care take a chance
   ii) Sell as seconds
   iii) Any other, specify

4. Do you get any complaints from your buyers? YES/NO
   If "Yes" Explain

5. Do you use standard quality marks on the products? YES/NO

6. Do you give instructions for the care of shawls? YES/NO
7. What service benefits other than salary are given to your employees:

i) Provident fund
ii) Earned leave
iii) Medical leave
iv) Maternity leave
v) Casual leave
vi) House rent
vii) Hill compensatory allowance
viii) Medical reimbursement
ix) Loan facilities
x) Pension
xi) Any other (Specify)

VI: Give suggestions for overall improvement.