List of appendices

Questionnaire for SMEs level

1. Sex 
   a) Male □
   b) Female □

2. To which age group do you belong?
   a. less than 25 years □
   b. Between 25 to 40 years □
   c. Between 40 to 60 years □
   d. Above 60 years □

3. Education level of the respondent
   a) Illiterate □
   b) Primary □
   c) Post primary (professional skills) □
   d) Secondary □
   e) University level □
   f) Others (specify): .................................................................

4. How long has this company been operated?
   a. Less than 5 years □
   b. Between 5 and 15 years □
   c. Above 15 years □

5) How many full-time employees does this company employ?
   a. Less than 4 employees □
   b. From 4 employees to 30 employees □
   c. From 31 employees to 100 employees □
   d. More than 100 employees □

6) What is your current position in this company?
   a. Owner □
   b. General Manager □
   c. Human Resource Manager □
   d. Others (Specify)........................................................................

7. What is the legal status of your company?
   a) Individual company □
   b) Limited company □
   c) Corporation company □
8. Is your enterprise based on international trade? Yes ☐ ☐
   No

9. If yes, what is the type of international trade carrying out in your enterprise?
   a) Export ☐
   b) Import ☐
   c) Export and import ☐

10. What is the main activity of your company?
    a) Mining ☐
    b) Textile products manufacturer ☐
    c) Chemical and allied products ☐
    d) Transport ☐
    e) Agricultural by products ☐
    f) Paints products ☐
    g) Oil processing & coke ☐
    h) Food and beverage products ☐
    i) Pharmaceutical products ☐
    j) Automobile manufacturer ☐
    k) Machinery and computer equipment and components ☐
    l) Electronical and electrical equipment and components ☐
    m) Craft products ☐
    n) Paper and rubber products ☐
    o) Leather manufacturer ☐
    p) Personal care products ☐
    q) Construction manufacturer ☐
    r) Other (specify)...............................................................................................

11. What is the net capital investment of the firm?
    a. Less than 500,000 Rwanda francs ☐
    b. Between 500,000 and 15,000,000 Rwanda francs ☐
    c. Between 15,000,000 and 75,000,000 Rwanda francs ☐
    d. Above 75,000,000 Rwanda francs ☐

12. What is the company sales turnover in 2016?
    a. Less than 500,000 Rwanda francs ☐
    b. Between 500,000 and 12000,000 Rwanda francs ☐
c. Between 12000,000 and 50,000,000 Rwanda francs

d. Above 50,000,000 Rwanda francs

13. What is the company sale turnover on average of the past 5 years (2012-2016)?

a. Less than 2,000,000 Rwanda francs

b. Between 2,000,000 and 60,000,000 Rwanda francs

c. Between 60,000,000 and 250,000,000 Rwanda francs

d. Above 250,000,000 Rwanda francs

14. In which countries does the firm export to?

a. EAC

b. Other African countries

c. Europe

d. America

e. Asia

f. Australia

15. What is the total value of the export in 2016?

a. Less than 1000,000 Rwanda francs

b. Between 1000,000 and 20,000,000 Rwanda francs

c. Between 20,000,000 and 100,000,000 Rwanda francs

d. Above 100,000,000 Rwanda francs

16. What is the total value of the export on average of the past 5 years (2012-2016)?

a. Less than 5000,000 Rwanda francs

b. Between 5000,000 and 50,000,000 Rwanda francs

c. Between 50,000,000 and 200,000,000 Rwanda francs

d. Above 200,000,000 Rwanda francs

17. In which countries do the firm import from?

a. EAC

b. Other African countries

c. Europe

d. America

e. Asia

f. Australia

18. What is the total value of the import in 2016?

a. Less than 1000,000 Rwanda francs

b. Between 1000,000 and 20,000,000 Rwanda francs
c. Between 20,000,000 and 100,000,000 Rwanda francs

d. Above 100,000,000 Rwanda francs

19. What is the total value of the import in the past 5 years (2012-2016)?

a. Less than 5000,000 Rwanda francs

b. Between 5000,000 and 50,000,000 Rwanda francs

c. Between 50,000,000 and 200,000,000 Rwanda francs

d. Above 200,000,000 Rwanda francs

20. List down the most 3 products manufactured by your company?

...........................................................................

...........................................................................

21. How much money does the firm spend on Research and Development per year?

a. Less than 100,000 Rwanda francs

b. Between 100,000 and 1000,000 Rwanda francs

c. Above 1000,000 Rwanda francs

22. Do you make marketing and advertisement of your manufactured products?

a) Yes  b)No

23. If yes, how much money your company used in the marketing and advertisement expenditure in domestic and international markets per year?

a. Less than 100,000 Rwanda francs

b. Between 100,000 and 500,000 Rwanda francs

c. Between 500,000 and 1000,000 Rwanda francs

d. Above 1000,000 Rwanda francs

24. Have you applied for any loan(s) from any banking institution(s) since you started this business?  Yes  No

25. If yes, did your enterprise receive any loan from bank or other financial institution? a) Yes  b) No

26. If Yes, for what purpose?

a. purchase raw materials

b. pay wages and salaries of employees

c. buy equipment reinforcing business

d. other (specify) ..........................................................

27. What are the 3 main problems confronting the organization in its efforts to achieve objectives?

a) Finding customers
b) Competition

c) Access to finance

d) Costs of production or labor

e) Availability of skilled staff or experienced labors Regulation

f) Lack of raw materials

g) Licensing and permits

h) Transportation

i) Lack of adequate infrastructure

j) Access to electricity

k) Lack initiative of creativity

l) Other (specify) …………………………………………………………………………………

28. What is your personal view on the issue of governmental policy toward small and medium enterprises?

a) Increase workshops and training programs

b) Ameliorate infrastructures

c) Reduce taxes

d) Facilitate the conditions of offering licensing and permits

29. Have you or any of your employees received any managerial or technical training or attended any workshops from any private and public sector organizations since you started this business? Yes □ No □

30. If yes, which organization(s) offered that workshops and training programs?

a) Public sector

b) Private sector Federation

c) NGO

d) Other (specify) ……………………………………………………………

31. If yes, in what that workshops and training programs did you train?

a) Leadership

b) Entrepreneurship

c) Marketing and advertisement

d) Project management

e) Other (specify) ……………………………………………………………

32. Did these workshops and programs change affects your business orientation and the operation of your business? Yes □ No □

THANKS FOR YOUR TIME AND CO-OPERATION!
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### Determination of Real Exchange Rate of Rwanda

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TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. Murekeyimana Theo Gene, Research Scholar, Nims University, Jaipur is pursuing research work on the title "IMPACT AND INFLUENCE OF INTERNATIONAL TRADE ON ECONOMIC GROWTH AND ON SMALL AND MEDIUM ENTERPRISES OF RWANDA SINCE 2000 TO 2016" under the supervision of Dr. Monika Mehrotra, Asst. Professor, Nims University Jaipur, Rajasthan (India) and Co-Supervisor of Dr. Narayiijra Jean De Croix, Professor, University of Rwanda, Butare, Rwanda.

For the above cited research work Mr. Murekeyimana Theo Gene is supposed to collect data & consult libraries on the said subject. Kindly extend all possible help to him.

It is also certified that the collected information and data will not be used for any purposes other than research.

Director

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NIMS UNIVERSITY
Shobha Nagar, Delhi Highway
Jaipur-303121 (Rajasthan)

Phones: +91-99116010492
Fax: (0241) 2605050.
Email: phd@nimsuniversity.org
Website: www.nimsuniversity.org
MUREKEYIMANA THEOCENE
KICUKIRO District
NIMS University, India
Tel: +250788785306
Email: theonurekeyimana@gmail.com

To Minister of MINEACOM

Sub: Application for data collection

Sir,

I am currently pursuing PhD in Economics at NIMS University in India. I am conducting a research on Impact and influence of international trade on economic growth and on small and medium enterprises in Rwanda since 2000 to 2016.

The purpose of our study is to learn and assess more about the factors that influence the firms to undertake international trade and its impact on Rwanda economic growth. We believe the results will not only be value to individual firms but will also help the Rwandan foreign trade and industries better identify the kind of information, incentives, and assistance essential to international trade.

Thank you in advance for your quick response, sincerely yours truly.

[Signature]

MUREKEYIMANA THEOCENE
### Chi-Square Distribution Table

![Chi-Square Distribution Diagram]

The shaded area is equal to $\alpha$ for $\chi^2 = \chi^2_{\alpha}$.

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