APPENDIX-I

Questionnaire for Employers

1. Particulars of the Units.

2. Trade policies (their awareness).
2.1. Do you know WTO and its agreements?
2.2. Whether your export product is subject to any regulations like Sanitary and Phytosanitary regulations?
2.3. Whether your export product is subject to technical regulation and standards in regard to product characteristics (e.g. design, quality, labeling and packaging)?
2.4. Whether your export product is subject to pre-shipment inspection in regard to price, quantity and quality?
2.5. Have you taken steps for testing and certification of your export product in conformity with international standards since 1995?
2.6. Have you attended during last three years:
2.6.1. Awareness programmes on WTO agreements and its impact
2.6.2. Awareness programmes on current industrial policies of the State Government
2.6.3. Grievances redressal meetings in the State Government

3. Competition (its nature and indicators)
3.1. Does competition for your product come from
   a. SSIs
   b. Medium and large scale industries
   c. MNCs
d. All the above

3.2. What factors affect your competitiveness in production?
   a. high price of raw materials
   b. high price of infrastructure (e.g. power, water, telecommunication, transport and land)
   c. low quality supply of infrastructure (e.g. power, water)
   d. high cost of credit from commercial and development banks
   e. lack of state-of-art technology
   f. low productivity of labour
   g. high input taxes by central government
   h. high input taxes by state government
   i. delayed payments
   j. customers' choice
   k. low capacity utilization
   l. high cost of inventory

3.3. What factors affect the export competitiveness of your product?
   a. high cost of transportation
   b. high cost of export credit, insurance and other shipment charges
   c. regulatory and related non-tariff barriers to market access
   d. high rejection rate due to low quality
   e. inadequate market intelligence and promotion
   f. low volume of production in relation to market demand.
   g. inability to meet the delivery schedule

4. Did you experience delay in obtaining the following permissions and clearances?
   4.1. Permission for expansion and diversification
4.2. Sanction of subsidies
4.3. Release of subsidies
4.4. Customs clearances for exports
4.5. Customs clearances for imports
4.6. Getting power connection
4.7. Getting water connection
4.8. Obtaining land
4.9. Registration under Factories and Boilers Act
4.10. Clearance from Pollution Control Board
4.11. Getting temporary registration
4.12. Getting permanent registration
4.13. Getting credit sanctioned from banks
4.14. Getting tax or duty-drawbacks

5. How many days were spent in contact with each of the following regulatory agencies?
5.1. State taxes
5.2. Central taxes
5.3. Labour
5.4. Fire
5.5. Pollution control
5.6. Sanitation
5.7. Water
5.8. Police
5.9. Standards and Certification
5.10. Industries and Commerce
5.11. Banks and Credit Agencies
5. 12. Others

6. Particulars of recurring expenditure
6. 1. Purchase of raw material
   (a) Domestic markets
   (b) Imported
6. 2. Total wage bill
   (a) Workers
   (b) Management staff
6. 3. Total fuel charges
   (a) Electricity charges
   (b) Other charges
6. 4. Water charge
6. 5. Total debt servicing
   (a) Repayment of principal amount
   (b) Interest charges
6. 6. Taxes
   (a) Corporate income tax
   (b) Central excise duty
   (c) Custom duty
   (d) State’s sales tax
   (e) State’s turnover tax
   (f) Others:
6. 7. Rent on land and building
6. 8. Expenses on transporting goods
6. 9. Communication (e.g. telephone, tax and internet)
6. 10. Other expenditure
7. Total number of employees (i.e. managerial/ supervisory staff and workers)

7.1. Number of employees whose mother tongue is kannada language

8. Please provide details of the amount of subsidy sanctioned and released to your unit.