CHAPTER -3

SCHOOLS AVAILABLE FOR PERSONALITY DEVELOPMENT IN THE CITY OF MUMBAI AND COURSES THEY CONDUCT
1) **Kamla High School:**

Kamla High School is situated at Khar in Mumbai. Education is given from 1st standard to 10th standard. The Problems of English teacher in this school is that students have no confidence to speak and write English.

The school could easily achieve its aim after attending Speed Reading and Communication Skills and Memory Development Sessions in personality development course. The person may lack confidence in English due to lack of vocabulary knowledge and pronunciation which could be improved after attending speed reading session. Communication skills session improves the communication by explaining non-verbal communication. Memory development session helps them to learn English grammar by using techniques in personality development courses.

Total strength of the school is 1100 students, out of which 776 students appeared for the personality development course. Out of 776 students, only 699 students got the advantage of it. Out of 699, some students got the admission in the engineering college in which the course helped them a lot. They could know the techniques of Time Management. The course helped them to study on time. Communication skills sessions helped in engineering, as English is its main subject. After completing engineering, they are now well settled. Some students are working in **Wipro Company** as Junior Engineer. Some have joined **Infosys Co.** Some of the students got the admission in science and some in the medical college. Now these students are
doctors in various government and private hospitals where they could speak fluently. Some of the students have set up their dispensaries too.

2) Shindewadi Municipal School:

Shindewadi Municipal School is located in Dadar (E). It conducts classes from 1st standard to 10th standard. Students are poor in vocabulary and lack command of English both spoken and written in this school.

The school thus, sets the students on thrilling journey towards education, fearlessly facing the problems and challenges of tomorrow. The students could easily improve their vocabulary by learning from goal setting, time management and speed reading. Time Management helps them to learn number of words on a particular time and day and Speed Reading helps to get more and more vocabulary from text.

The total strength of the school is 535, out of this 301 students joined the personality development course and 275 students could successfully complete the course. Students learn a lot from the course. They are now working in many reputed companies like Satyam, Accenture, Hexaware, Tech Mahindara, Vidyut Mattalics, Systime, Honeywell Automation etc. Some of the girls have joined the Air Hostess course after completion of this course, where they could speak fluently as they had acquired good vocabulary. Some of the students got the admissions in Arts College and eventually could become teacher in reputed colleges like Jai Hind College, K.C. College, etc. Personality development has helped them not only improve their vocabulary but also to improve memory after attending memory development sessions. They could easily learn English lessons, and write the questions and answers, easily memorize the grammatical rules. They are now perfect human beings and face the challenges of life.

3) Vikhroli Vidyalaya:
Vikhroli Vidyalaya is located at Vikhroli in Mumbai. The problem of English language teacher in this school is that **students lack reading habit and understanding.**

The problem of English teacher is solved after the students attended the *Speed Reading, Memory development, Communication Skills, and Time Management session* in the personality development course. The speed reading improves their Vocabulary, pronunciation, etc. and techniques of speed reading. Memory development helps them to memorize vocabulary, pronunciation systematically. Time management helps them to learn the techniques of reading passage on time.

The **Vikhroli Vidyalaya**, has total **832** students. Out of this **702** students attended the personality development course. Of this **565** successfully completed the course. Most of the students came out cheerfully after completion of the course. The face was looking confident energetic and happy because they all had not that type of feeling as they had before. They had achieved something that is useful in their future life. Each one has got something where they were lacking. Some students lacked communication. They learn to communicate effectively by using verbal and non-verbal communication. Some students were of short temper and could not concentrate on English. But later they realized the control of anger by using different meditation techniques in mind control sessions. Some students could not complete their English language paper on time in the examination. As a result of personality development course they came to know to manage the time. Some students had negative feelings about English language that they cannot learn English and it is difficult subject because of grammatical rules. But they could change their attitude and improve themselves after attending positive attitude session in personality development course. Ultimately they got good percentage in SSC examination and on the bases of that they could get selected in the colleges of their choice and later got success in life.

4) **St. Elais’s High School:**
St. Elais’s High School is located at Khar (W), in Mumbai. The problem of the English language teacher in this school is that the students have **lack of confidence to participate in debates and discussions and express the views correctly and logically.**

The problem of English language teacher could easily be solved after the students attended *Communication skills, Memory Development, Concentration session* in personality development course. With the help of communication they could express their views, ideas, thinking and feeling clearly before audience. Positive thinking removes stage fear of the students. Memory development helps them to learn matter quickly and easily with the help of different memory techniques. Concentration session helps them to concentrate on the subject matter on the stage.

The total no. of students in St. Elais’s High School is 667. Out of these 445 students attended personality development course. Of these only 338 students successfully completed the course. According to head master of the school, personality development course increases **Communication Skills, Memory Development, Speed Reading, Creativity, Time Management, Stress Management, Mind Control, Positive Attitude and Concentration,** that we did not find in school textbooks. According to him, many students have got the advantage of personality development course. Many students have got the job in *Cognizent, Systime, Hexaware, Satyam, Atos origin, L&T, Infosys, Frankfinn* etc. companies as a manager, junior engineer, senior engineer, air hostess, trainer, etc.

5) **Rameshwar Vidya Mandir:**

Rameshwar Vidya Mandir is located at Santacruz (E) in Mumbai. The problem of the school is that the students: **cannot attempt all the questions in the examination.**

The problem of English language teacher was solved as soon as the students attended *Time Management session, Mind Control, and Concentration session* in the Personality Development Course. In time management session, students created awareness in the value of time, using time effectively to produce results and get the idea to study systematically so that syllabus in
completed on time. In the concentration session, they learn concentration which helps in time management. In mind control session, the students learnt through mind mapping.

There are total 737 students in Rameshwar Vidya Mandir. Out of that 422 students attended the personality development course, of which 442 students could attend punctually. Most of the students are from the backward class but yet they work hard and achieve something in life. Now they are working in reputed companies and using techniques of personality development. They are employed in now Satyam, Accenture, Hexaware, Tech Mahindara, Vidyut Mattalics, Systime, Honeywell Automation, as a general manager, human resource manager, clerk, call centre, and back office jobs. All the students were from backward class but personality development course could change the fate of the students and push them up to live the luxury life in this modern world.

6) **Naigaum Municipal School:**

Naigaum Municipal School is located at Dadar (E) in Mumbai. The problem of English teacher is that students cannot frame the sentence in correct order.

The problem of English language teacher could easily be solved after the students attended Communication Skills, Memory Development, and Positive Attitude session in the personality development session. The communication skills session teaches them structure of sentence like place of noun, pronoun, verb, object, tenses etc. All these things can be stored in mind permanently which helps them memory development. Unless a person has positive attitude then only, he can learn to frame correct sentence. personality development Course helps many students. They come out with the flying colors. Many students have got the good jobs in the beginning of their career. They joined the well reputed company like Accenture, Wipro Technologies, Asian Paints, Tata Consultancy, HSBC, Infosys, etc.

The total 600 student are studying in Naigaum Municipal School. Out of them 334 students attend the program and 288 students could successfully complete the course.

7) **Patuck Technical High School:**
Patuck Technical High School is located at Santacruz (E) in Mumbai. The problem of the school is that the students are **poor in oral communication skills**.

The problem of English language teacher was solved, when student attended *Communication Skills, and Speed Reading sessions*. The communication skill session teaches them verbal and non-verbal communication. The verbal communication skills are like oral and written communication. Non-verbal communication skills include facial expression, eye contact, space, gestures, etc. They got the practice of Communication in activities. The speed reading improved vocabulary, pronunciation, etc. and techniques of speed reading. Memory development helps them to memorize vocabulary, pronunciation systematically. Time management helps them to learn the techniques of reading passage on time.

The total strength of students is 650. Out of that 450 students could attend the course successfully. Of this 437 successfully completed the course. Those who have completed the course successfully are now well placed in the reputed like in Cognizent, Systime, Hexaware, Satyam, Atos origin, L&T, Infosys, Frankfinn etc. companies as a Manager, junior engineer, senior engineer, etc. Some students have become lecturers in communication skills in reputed engineering colleges and also in Arts, Science, and Commerce degree colleges like K.C. College, Bhavans College, Jai Hind College, and National College etc. Some students started their own business and communication skills to help them to impress their customer to get more and more order and flourish their business.

8) **Public English High School:**

Public English High School is located at Santacruz (E) in Mumbai. The problem of English language teacher is that the students **have Lack of ability to generate new ideas and to solve problems in English**.

The problem of English language teacher of this school could be easily solved after the students attended the creativity, and memory development in personality development course. Creativity helps the students to generate new ideas and solve the problems in English. The new ideas can
be retained with the help of memory development session. The personality development course helps the student for their overall development like spiritual, mental and physical development. There are 560 students in the **Public English High School**, out of which 311 students could attend the personality development course. Of these 278 students could successfully complete the course. Almost all the students get the advantage of the course and achieve something in their life. They learn the manners to convince other in English and get their work done. They come to know to spend time fruitfully. Now they are well settle in the private and public companies some students are working now in MAQ Software, Perot Systems, HSBC, Cognizent, Polaris, in finance Department, human resource department, quality control department etc. Some students have started their own travel and tourism industry. Some students look after their parents business where they could easily handle without any tension.

9) **New Model English High School:**

New Model English High School is located at Santacruz (E) in Mumbai. The problem of English language teacher is that the students **find stress in study**. The problem of English teacher could easily be solved when students attended *Stress Management, and Positive Attitude sessions*. The stress management session helps the students to use different meditation and yoga techniques to get the relief from stress in English and to restart study in English with fresh mind. The positive attitude helps to think positively about English as against its negative thinking.

There are 998 students in the **New Model English High School**, of which 722 attended the personality development course. Out of 667 could successfully complete the personality development course. The successful students easily get the job in the private companies and live luxury life with family. Personality development course changed the living style. Some students are selected in the bank as manager because of their hard working and sincerity in attending the personality development course. Some students become the lawyers and speak English fluently with their clients’ judges and win the cases.
10) **St. Charles English High School:**

St. Charles English High School is located in Santacruz. The problem of English Language teacher in this school is that the students have **negative attitude to learn English.** They think that they cannot learn English because it is difficult language.

The problem of English language teacher could easily be solved after the students attended the *Positive Attitude* sessions in the personality development course. The students are taught to be positive for English using different techniques, like become seeker of good, do it now, count your blessings, be willing to learn and develop, have good company, think win-win, develop an appreciating attitude etc.

The total strength of the students in this school is 765. Out of this only 412 students could attend the personality development course, of which 377 students successfully completed the course. Now, they are well settled and doing their job satisfactorily by using different techniques of personality development. All the students have been selected in good companies and working in call centers. Some of the students have been appointed as trainer of English in the companies like Perot Systems, HSBC, Tata Consultancy Services, Syntel, etc.

**II) Little Angel high school**

Little Angel High School is located at Santacruz in Mumbai. The problem of English language teacher in this school is that the students find “it difficult in learning names of the novelists, the dramatists, and the poets”

The English language teacher took sigh of relief after students attended personality development courses. They were taught memory development session. The students could easily learn the names of writers and novelists with the help of associated techniques given in memory development.
The total strength of the students in this school is 878, out of which 725 attended personality development course and 701 students could successfully complete the course.

Students learnt many things from personality development course. They manage now their day today problems very easily without much stress. Some students are now businessmen but the course they attended, helped them to speak English fluently with the customers and get more orders for business. Not only this, many a time it helped them to make their dreams into reality. Some students have presented papers at the international conferences confidently and many students have started their own English speaking classes also. Some got the jobs abroad and settled there permanently. The credit goes to fluency of English.

12) **St. Terresa Convent High School:**

St Terresa Convent High School is located at Santacruz in Mumbai. The problems of the English language teacher in this school are that the students have lack ability to pronounce difficult words.

There are total 750 students in the St. Terresa Convent High school, Out of which 375 students could attend the course, of which 343 students could successfully completed the course.

The problems of the school could be solved when students attended *Memory Development Session and Speed Reading Sessions* in the personality development course. Speed reading gives them sufficient practice to pronounce the particular word. It stores in the memory of particular word of pronunciation with the help of memory development session. Many students have taken advantage of personality development course. Many students learn a lot from this course. After completion of this course, they are working in many reputed companies like Satyam, Accenture, Hexaware, Tech Mahindara, Vidyut Mattalics, Systime, Honeywell Automation. Some of the girls have join the air hostess course and speak now fluently with the help of good pronunciation. Some of the students have got the admissions in Arts College. Personality
development helps them not only improve their pronunciation but also improve memory on completion of memory development session. They could now easily learn the English lessons, and write the questions and answers, easily memorize the grammatical rules, become perfect human being also to face the challenges of life.

13) **Maulana Azad Sanskar Urdu High School:**

Maulana Azad Sanskar Urdu High School is located at Santacruz in Mumbai. The problem of the English language teacher in this school is that the students are learning one part and forgetting another of the subject.

There are total 655 students in this school. Out of that 443 students attended and 433 successfully completed the personality development course. The problem of the English language teacher could be solved when students attended the mind control session and memory development sessions of personality development course. In mind control session various mind maps are given. With the help of those techniques, students can store studied material for a long time. While these techniques and ideas of stress and intonation need to be stored in the mind, memory development session helps them to memorize perfectly. After completion of this course some of the students got the admission in the engineering college where these courses help them a lot. They could speak proper and perfect English in group discussion in the engineering college and score good marks. Some students have joined Infosys co. Some of the students got the admission in science for joining the medical college. Those who joined medical college are now doctors in various government and private hospitals where they could speak fluently using proper stress and intonation with their colleagues.

14) **Mount Marry High School:**
Mount Marry is located at Malad in Mumbai. The problem of English teacher in this school is that students do “**spelling mistakes in Dictation**”.

There are total 830 students in **Mount Marry High school**. Out of which 675 attended the course, of which 665 students could successfully complete the personality development course. The problem of English language teacher could be solved when students attended the speed **reading session, memory development sessions**; speed reading helps them to read more and more passages so that they could fix the spelling in minds. Memory development helps them to store the spelling of words permanently. Many students were selected in the good companies while some other students started their own consultancy services. One student started becomes shares consultant where he could easily handle the clients using personality development tricks. Another student started his own estate agency where he could easily speak English and impress the customers.

15) **St. Terresa High School:**

St. Terresa high school is located at Malad in Mumbai. The problem of English language teacher in this school is that the students lack **confidence to give stage presentation**. There are 650 students in the **St. Terresa High School**, out of which 356 students could attended the course. **345 students** could successfully complete the personality development course. The problems of English language teacher could easily be solved after the students attended **communication skills session and speed reading session** of the personality development course. Communication skill session helped them to use verbal and non-verbal communication effectively on the stage. Speed reading helps them to use correct pronunciation, and fluency of talk on the stage. Personality development course has done a lot of work for the students they could improve communication skills, increase confidence, fluency, manage their time properly, increase concentration, got peace of mind, developed the memory, etc. Many students have got a lot of profit from personality development course. They could be employed in reputed companies like Tata infotech, Accenture, Wipro Technologies, Asian Paints, Tata Consultancy,
HSBC, Infosys as quality control manager, store keeper, accounts department, and general Manager. One student was absorbed by the company from the college because he was always ranker in the school and in the college. He got the scholarship also. The credit goes to personality development course. Before attending personality development Course he was weak in the study. But after attending the course he could improve a lot.

16) **Mother Teressa High School:**

Mother Teressa High School is located at Malad (W) in Mumbai. The problem of the English language teacher in this school is that the students procrastinate instead of giving priority to English subject.

There are 626 students in the **Mother Teressa High School**, out of that 477 students attended the course, and 467 students successfully completed the personality development course. The English language teacher felt happy after the students attended the *time management session, memory development session, and positive thinking session*. The reason of postpone or procrastinate the subject of English is that topic may be difficult, or overloaded, or has lack of interest etc. The time management techniques help the students to change the way of their study like stop continuous study. There should be gap after 1hour study, or study difficult topics in the morning. The memory development session uses different techniques to memorize the difficult topics. Positive thinking session brings confidence to achieve everything in life. Many students learn a lot from the course. They are now working in reputed companies like Satyam, Accenture, Hexaware, Tech Mahindara, Vidyut Mattalics, Systime, and Honeywell Automation. Personality development helps them not only improve their fluency in English but could also improve memory after attending memory development session. They could easily learn the English lessons, and write the question and answers, memorize easily the grammatical rules, and could become perfect human being to face the challenges of life.

17) **St. Anne’s High School:**
St. Anne’s High School is located at Borivali in Mumbai. The problem of English language teacher in this school is that students avoid non-verbal communication during presentation or speech.

There are 824 students in the St. Anne’s High School, out of which 376 students attended the course, and 356 successfully completed the personality development course. The teacher could overcome the problem after the students attended communication skills session, speed reading session. Communication skills session helps to teach facial expression, eye contact, gestures, space, etc. with different techniques. Speed Reading helps to improve the vocabulary and pronunciation.

The students have completed the course successfully are now well placed in the reputed companies like Cognizent, Systime, Hexaware, Satyam, Atos origin, L&T, Infosys, Frankfinn etc. companies as a manager, junior engineer, senior engineer, etc. Some students are working as a lecturer in communication skills in the reputed engineering college and arts, science, and commerce colleges like National College, Bhavans College, CHM College, Dilkap Engineering College, etc. Some Students have started their own business and communication Skills help them to impress their customers as a result they receive more and more orders and flourish their business.

18) Vidya Vikas High School:

Vidya Vikas High School is located at Chunnabhatti in Mumbai. The problem of English language teacher in this school is that students are indecisive. The students cannot decide which part of English should be study first according to importance and urgency. Total students strength in this school is 1150 out of which 688 attended the course and 672 successfully completed it.

The problem of teacher could easily be solved after attending time management sessions of personality development. The students are taught how to make the proper use of time.
Many students from Vidya Vikas High School are settled now at highly reputed companies and are drawing the salary in 6 figures around per annum. Some of the students have been absorbed by software engineers in the Capgemini, Maq Software, Mastek Satyam, Ge, etc. Some students are absorbed by Wipro Technology through College placement cell.

19) **Shetkari Shikshan Sansthan:**

Shetkari Shikshan Sansthan is located at Ghansoli in Navi Mumbai. The problem of the English language teacher is that students lack of listening skills.

There are 1075 students in the Shetkari Shikshan Sansthan, 765 of which attended the course and 744 students successfully completed the personality development course.

The problem of English language teacher is solved after students attended *concentration session, memory session, stress management sessions,* Lack of listening may be due to variety of causes, Concentration techniques help them to concentrate on the lectures. It improves listening skills. Memory techniques helps to store whatever they are listening while teaching. Stress management techniques help them to listens the lecture peacefully. Many students have solved so many problems faced by them and well placed, of their choice. One student is appointed as senior supervisor for the BEST buses. Another student is working in the Samna Newspaper. Some students completed MA, (English) and Ph.d. and joined The Times of India newspaper as a chief editor.

20) **Rupashri Vidyalaya:**

Rupashri Vidyalaya is located at Ghansoli, Navi Mumbai, Problem of the English teacher in this school is that the students have lack of planning.
There are total 1145 students in the school. Out of these 901 students attended course. And 894 could successfully complete the personality development course.

The problem of English language teacher was easily solved when students attended the Goal setting session, and Time Management session in the personality development course. The Time Management session helps them how to make planning for everything on time. And one can do planning on time if he has some goal in the mind. So the Goal setting session helps them to reach the destination. Many students have got success in their life after joining the personality development course. Many students have been selected in the Perot Systems, HSBC, Tata Consultancy Service, Syntel, and working as Senior Clerks in the Accounts Department, manager, and team leader. Some students are selected in the university as lecturers in their area of specialization. Some students are working in the banks as general manager, etc. Some students got the admission for the MBA and later they are appointed in the well reputed companies and are drawing salary around 5 lakhs to 8 lakhs per annum. Personality development course not only helps in education but it teaches the manners to live decently in the world. It teaches to respect the elders, parents, and relatives etc.

Thus, the above data was collected from 20 schools which conduct courses of Dr. P N Singh Foundation for “Self Development.” Unique year long “LEADERS OF TOMORROW” project in Mumbai is conducted by this foundation for slum children studying in schools.
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<th>Serial No.</th>
<th>NAMES OF THE SCHOOLS</th>
<th>NO. OF STUDENTS</th>
<th>STUDENTS SUCCESSFULLY COMPLETED PERSONALITY DEVELOPMENT COURSE</th>
<th>%AGE OF STUDENTS COMPLETED PERSONALITY DEVELOPMENT COURSE</th>
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<td>Kamla High School</td>
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percentage of students of each school successfully completed personality development course

- Kamla high school
- Shindewadi Municipal School
- Vikhroli Vidyalaya
- St. Elais's High School
- Rameshwar Vidya Mandir
- Naigaum Municipal School
- Patuck Technical High School
- Public English High School
- New Model English High School
- St. Charles High School
- Little Angels’ High School
- St. Teressa Convent High School
- Maulana Azad Sanskar Urdu High School
- Mount Mary High School
- St. Theresa High School
- Mother Teressa High
- St. Anne’s High School
- Vidya Vikas High School
- Shetkari vidyalaya 69
- Rupashri Vidyalaya
Graph Showing the No. of Students and No. of Schools
References:


4) [http://www.bmconsultantsindia.com/personality-development.html](http://www.bmconsultantsindia.com/personality-development.html)


7) [http://www.thepersonalitiesystem.org/PFAAssets/Miscellaneous/Asserting%20the%20definition%20of%20personality.pdf](http://www.thepersonalitiesystem.org/PFAAssets/Miscellaneous/Asserting%20the%20definition%20of%20personality.pdf)