WHAT TO DO: Inside this booklet are some questions to see what attitudes and interests you have. There are no “right” and “wrong” answers because everyone has the right to his own views. To be able to get the best advice from your results, you will want to answer them exactly and truly.

If a separate “Answer Sheet” has not been given to you, turn this booklet over and tear off the Answer Sheet on the back page.

Write your name and all other information asked for on the top line of the Answer Sheet.

First you should answer the four sample questions below so that you can see whether you need to ask anything before starting. Although you are to read the questions in this booklet, you must record your answers on the answer sheet (alongside the same number as in the booklet).

There are three possible answers to each question. Read the following examples and mark your answers at the top of your answer sheet where it says “Examples.” Fill in the left-hand box if your answer choice is the “a” answer, in the middle box if your answer choice is the “b” answer, and in the right-hand box if you choose the “c” answer.

EXAMPLES:

1. I like to watch team games,
   a. yes, b. occasionally, c. no.
2. I prefer people who:
   a. are reserved,
   b. (are) in between,
   c. make friends quickly.

In the last example there is a right answer—kitten. But there are very few such reasoning items.

Ask now if anything is not clear. The examiner will tell you in a moment to turn the page and start.

When you answer, keep these four points in mind:

1. You are asked not to spend time pondering. Give the first, natural answer as it comes to you. Of course, the questions are too short to give you all the particulars you would sometimes like to have. For instance, the above question asks you about “team games” and you might be fonder of football than basketball. But you are to reply “for the average game,” or to strike an average in situations of the kind stated. Give the best answer you can at a rate not slower than five or six a minute. You should finish in a little more than half an hour.

2. Try not to fall back on the middle, “uncertain” answers except when the answer at either end is really impossible for you—perhaps once every four or five questions.

3. Be sure not to skip anything, but answer every question, somehow. Some may not apply to you very well, but give your best guess. Some may seem personal; but remember that the answer sheets are kept confidential and cannot be scored without a special stencil key. Answers to particular questions are not inspected.

4. Answer as honestly as possible what is true of you. Do not merely mark what seems “the right thing to say” to impress the examiner.

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1. I have the instructions for this test clearly in mind.
   a. yes, b. uncertain, c. no.

2. I am ready to answer each question as truthfully as possible.
   a. yes, b. uncertain, c. no.

3. I would rather have a house:
   a. in a sociable suburb,
   b. in between,
   c. alone in the deep woods.

4. I can find enough energy to face my difficulties.
   a. always, b. generally, c. seldom.

5. I feel a bit nervous of wild animals even when they are in strong cages.
   a. yes (true), b. uncertain, c. no (false).

6. I hold back from criticizing people and their ideas.
   a. yes, b. sometimes, c. no.

7. I make smart, sarcastic remarks to people if I think they deserve it.
   a. generally, b. sometimes, c. never.

8. I prefer semiclassical music to popular tunes.
   a. true, b. uncertain, c. false.

9. If I saw two neighbors’ children fighting, I would:
   a. leave them to settle it,
   b. uncertain,
   c. reason with them.

10. On social occasions I:
    a. readily come forward,
    b. in between,
    c. prefer to stay quietly in the background.

11. It would be more interesting to be:
    a. a construction engineer,
    b. uncertain,
    c. a writer of plays.

12. I would rather stop in the street to watch an artist painting than listen to some people having a quarrel.
    a. true, b. uncertain, c. false.

13. I can generally put up with conceited people, even though they brag or show they think too well of themselves.
    a. yes, b. in between, c. no.

14. You can almost always notice on a man’s face when he is dishonest.
    a. yes, b. in between, c. no.

15. It would be good for everyone if vacations (holidays) were longer and everyone had to take them.
    a. agree, b. uncertain, c. disagree.

16. I would rather take the gamble of a job with possibly large but uneven earnings, than one with a steady, small salary.
    a. yes, b. uncertain, c. no.

17. I talk about my feelings:
    a. only if necessary, b. in between,
    c. readily, whenever I have a chance.

18. Once in a while I have a sense of vague danger or sudden dread for reasons that I do not understand.
    a. yes, b. in between, c. no.

19. When criticized wrongly for something I did not do, I:
    a. have no feeling of guilt,
    b. in between,
    c. still feel a bit guilty.

20. Money can buy almost everything.
    a. yes, b. uncertain, c. no.

21. My decisions are governed more by my:
    a. heart, b. feelings and reason equally, c. head.

22. Most people would be happier if they lived more with their fellows and did the same things as others.
    a. yes, b. in between, c. no.

23. Occasionally get puzzled, when looking in a mirror, as to which is my right and left.
    a. true, b. uncertain, c. false.

24. When talking, I like:
    a. to say things, just as they occur to me,
    b. in between,
    c. to get my thoughts well organized first.

25. When something really makes me furious, I find I calm down again quite quickly.
    a. yes, b. in between, c. no.
51. If I had to choose, I would rather be:
   a. a forester,
   b. uncertain,
   c. a high school teacher.

52. For special holidays and birthdays, I:
   a. like to give personal presents,
   b. uncertain,
   c. feel that buying presents is a bit of a nuisance.

53. "Tired" is to "work" as "proud" is to:
   a. smile,  b. success,  c. happy.

54. Which of the following items is different in kind from the others?
   a. candle, b. moon, c. electric light.

55. I have been let down by my friends:
   a. hardly ever,
   b. occasionally,
   c. quite a lot.

56. I have some characteristics in which I feel definitely superior to most people.
   a. yes,  b. uncertain,  c. no.

57. When I get upset, I try hard to hide my feelings from others.
   a. true,  b. in between,  c. false.

58. I like to go out to a show or entertainment:
   a. more than once a week (more than average),
   b. about once a week (average),
   c. less than once a week (less than average).

59. I think that plenty of freedom is more important than good manners and respect for the law.
   a. true,  b. uncertain,  c. false.

60. I tend to keep quiet in the presence of senior persons (people of greater experience, age, or rank).
   a. yes,  b. in between,  c. no.

61. I find it hard to address or recite to a large group.
   a. yes,  b. in between,  c. no.

62. I have a good sense of direction (find it easy to tell which is North, South, East, or West) when in a strange place.
   a. yes,  b. in between,  c. no.

63. If someone got mad at me, I would:
   a. try to calm him down,
   b. uncertain,
   c. get irritated.

64. When I read an unfair magazine article, I am more inclined to forget it than to feel like "hitting back."
   a. true,  b. uncertain,  c. false.

65. My memory tends to drop a lot of unimportant, trivial things, for example, names of streets or stores in town.
   a. yes,  b. in between,  c. no.

66. I could enjoy the life of an animal doctor, handling disease and surgery of animals.
   a. yes,  b. in between,  c. no.

67. I eat my food with gusto, not always so carefully and properly as some people.
   a. true,  b. uncertain,  c. false.

68. There are times when I don't feel in the right mood to see anyone.
   a. very rarely,
   b. in between,
   c. quite often.

69. People sometimes warn me that I show my excitement in voice and manner too obviously.
   a. yes,  b. in between,  c. no.

70. As a teenager, if I differed in opinion from my parents, I usually:
   a. kept my own opinion,
   b. in between,
   c. accepted their authority.

71. I would prefer to have an office of my own, not sharing it with another person.
   a. yes,  b. uncertain,  c. no.

72. I would rather enjoy life quietly in my own way than be admired for my achievements.
   a. true,  b. uncertain,  c. false.

73. I feel mature in most things.
   a. true,  b. uncertain,  c. false.

74. I find myself upset rather than helped by the kind of criticism that many people offer one.
   a. often,  b. occasionally,  c. never.

75. I am always able to keep the expression of my feelings under exact control.
   a. yes,  b. in between,  c. no.
101. It would be more interesting to work in a business:
  a. talking to customers,
  b. in between.
  c. keeping office accounts and records.

102. "Size" is to "length" as "dishonest" is to:
  a. prison,  b. sin,  c. stealing.

103. AB is to dc as SR is to:
  a. qp,  b. pq,  c. tu.

104. When people are unreasonable, I just:
  a. keep quiet,
  b. uncertain,
  c. despise them.

105. If people talk loudly while I am listening to
  music, I:
  a. can keep my mind on the music and not be bothered,
  b. in between,
  c. find it spoils my enjoyment and annoys me.

106. I think I am better described as:
  a. polite and quiet,
  b. in between.
  c. forceful.

107. I attend social functions only when I have to,
  and stay away any other time.
  a. yes,  b. uncertain,  c. no.

108. To be cautious and expect little is better than
  to be happy at heart, always expecting success.
  a. true,  b. uncertain,  c. false.

109. In thinking of difficulties in my work, I:
  a. try to plan ahead, before I meet them,
  b. in between,
  c. assume I can handle them when they come.

110. I find it easy to mingle among people at a social gathering.
  a. true,  b. uncertain,  c. false.

111. When a bit of diplomacy and persuasion are
  needed to get people moving, I am generally
  the one asked to do it.
  a. yes,  b. in between,  c. no.

112. It would be more interesting to be:
  a. a guidance worker helping young people find jobs,
  b. uncertain,
  c. a manager in efficiency engineering.

113. If I am quite sure that a person is unjust or
  behaving selfishly, I show him up, even if it takes some trouble.
  a. yes,  b. in between,  c. no.

114. I sometimes make foolish remarks in fun, just
  to surprise people and see what they will say.
  a. yes,  b. in between,  c. no.

115. I would enjoy being a newspaper writer on drama, concerts, opera, etc.
  a. yes,  b. uncertain,  c. no.

116. I never feel the urge to doodle and fidget when
  kept sitting still at a meeting.
  a. true,  b. uncertain,  c. false.

117. If someone tells me something which I know is
  wrong, I am more likely to say to myself:
  a. "He is a liar,"
  b. in between.
  c. "Apparently he is misinformed."

118. I feel some punishment is coming to me even when
  I have done nothing wrong.
  a. often,  b. occasionally,  c. never.

119. The idea that sickness comes as much from
  mental as physical causes is much exaggerated.
  a. yes,  b. in between,  c. no.

120. The pomp and splendor of any big state ceremony are things which should be preserved.
  a. yes,  b. in between,  c. no.

121. It bothers me if people think I am being too unconventional or odd.
  a. a lot,  b. somewhat,  c. not at all.

122. In constructing something I would rather work:
  a. with a committee,
  b. uncertain,
  c. on my own.

123. I have periods when it's hard to stop a mood of self-pity.
  a. often,  b. occasionally,  c. never.

124. Often I get angry with people too quickly.
  a. yes,  b. in between,  c. no.

125. I can always change old habits without difficulty and without slipping back.
  a. yes,  b. in between,  c. no.

(End, column 3 on answer sheet.)
151. It would be more interesting to be:
   a. an artist,
   b. uncertain,
   c. a secretary running a club.

152. Which of the following words does not properly belong with the others?
   a. any,  b. some,  c. most.

153. "Flame" is to "heat" as "rose" is to:
   a. thorn,  b. red petals,  c. scent.

154. I have vivid dreams, disturbing my sleep.
   a. often,
   b. occasionally,
   c. practically never.

155. If the odds are really against something's being a success, I still believe in taking the risk.
   a. yes,  b. in between,  c. no.

156. I like it when I know so well what the group has to do that I naturally become the one in command.
   a. yes,  b. in between,  c. no.

157. I would rather dress with quiet correctness than with eye-catching personal style.
   a. true,  b. uncertain,  c. false.

158. An evening with a quiet hobby appeals to me more than a lively party.
   a. true,  b. uncertain,  c. false.

159. I close my mind to well-meant suggestions of others, even though I know I shouldn't.
   a. occasionally,  b. hardly ever,  c. never.

160. I always make it a point, in deciding anything, to refer to basic rules of right and wrong.
   a. yes,  b. in between,  c. no.

161. I somewhat dislike having a group watch me at work.
   a. yes,  b. in between,  c. no.

162. Because it is not always possible to get things done by gradual, reasonable methods, it is sometimes necessary to use force.
   a. true,  b. in between,  c. false.

163. In school I preferred (or prefer):
   a. English,
   b. uncertain,
   c. mathematics or arithmetic.

164. I have sometimes been troubled by people's saying bad things about me behind my back, with no grounds at all.
   a. yes,  b. uncertain,  c. no.

165. Talk with ordinary, habit-bound, conventional people:
   a. is often quite interesting and has a lot to it,
   b. in between,
   c. annoys me because it deals with trifles and lacks depth.

166. Some things make me so angry that I find it best not to speak.
   a. yes,  b. in between,  c. no.

167. In education, it is more important to:
   a. give the child enough affection,
   b. in between,
   c. have the child learn desirable habits and attitudes.

168. People regard me as a solid, undisturbed person, unmoved by ups and downs in circumstances.
   a. yes,  b. in between,  c. no.

169. I think society should let reason lead it to new customs and throw aside old habits or mere traditions.
   a. yes,  b. in between,  c. no.

170. I think it is more important in the modern world to solve:
   a. the question of moral purpose,
   b. uncertain,  c. the political difficulties.

171. I learn better by:
   a. reading a well-written book,
   b. in between,
   c. joining a group discussion.

172. I like to go my own way instead of acting on approved rules.
   a. true,  b. uncertain,  c. false.

173. I like to wait till I am sure that what I am saying is correct, before I put forth an argument.
   a. always,  b. generally,  c. only if it's practicable.

174. Small things sometimes get on my nerves unbearably, though I realize they are trivial.
   a. yes,  b. in between,  c. no.

175. I don't often say things on the spur of the moment that I greatly regret.
   a. true,  b. uncertain,  c. false.