7.4 BIBLIOGRAPHY:

BOOKS:

- 1. Awasthi Dinesh, Regional Patterns of Industrial Growth in India, Publisher: Concept
- Ghosh S.K, Indian Banking- Crime And Security In Indian Banks, Publisher: Manohar Publishers And Distributors
- Park Yoon S, International Banking And Financial Centers, Publisher: Kluwer Aca
- 4. Sciulli Lisa M, The Impact of Organizational Structure and Environment on the Adoption Process, Publisher: Garland Pu

JOURNALS:

- 1. Abratt, R., Bick, G. and Brown, A.B. (2004) 'Customer perceptions of the value delivered by retail banks in South Africa', The International Journal of Bank Marketing, 22:4/5, 300318.
- 2. Ali, K., Erdener, K. and Orsay, K. (1994) 'Credit card development strategies for the Youth market: the use of conjoint analysis', The International Journal of Bank Marketing, 12:6, 3036.
- 3. Agarwall, M.K., Muthukumaran, N.S. and Sharma, C. K. (1990) 'The psychographic segmentation of the Indian youth market', Journal of the Market Research Society, 32:2, 251
- 4. Alfansi, L. and Sargeant, A. (2000) 'Market segmentation in the Indonesian banking sector: the relationship between demographics and desired customer benefits', The

International Journal of Bank Marketing, 18:2, 64-73.

- 5. Beckett, A., Hewer, P. and Howcroft, B. (2000) 'An exposition of consumer behaviour in the financial services industry', The International Journal of Bank Marketing, 18:1, 15-25.
- 6. Bejou, D., Ennew, C. T., and Palmer, A. (1998) 'Trust, ethics and relationship satisfaction', The International Journal of Bank Marketing, 16:4, 170-175.
- 7. Black, N.J., Ennew, C., Lockett, A., Mckechnie, S. and Winkhofer, H. (2002), 'Modeling consumer choice of distribution channels: an illustration from financials services', The International Journal of Bank Marketing, 20:4/5,161-173.
- 8. Bloemer, J., Pascal, P. and Ruyter, K.D. (1998) 'Investigating drivers of bank loyalty: The complex relationship between image, service quality and satisfaction', The International Journal of Bank Marketing, 16:7, 276-285.
- 9. Cunnigham, B.J., and Gerrard, P. (2001) 'Singapore's undergraduates: how they choose which bank to patronise', The International Journal of Bank Marketing, 19:3, 104-114.
- 10. Cunnigham, B.J., and Gerrard, P. (1999) 'The multiple banking behavior of Singaporeans', The International Journal of Bank Marketing, 12:1, 26-35.
- 11. Davis, J., Peltier, J.W., Schibrowsky, J.A. and Schultz, D. E. (2002) 'Interactive psychographics: cross-selling in the banking industry', Journal of Advertising Research, March-April, 7-22.
- 12. Durkin, M. (2004) 'In search of the Internet-banking customer', The International Journal of Bank Marketing, 22:6/7, 484-503.

- 13. Ewing, M.T. and Napoli, J. (2001) 'The net generation: an analysis of lifestyles, attitudes and media habits', Journal of International Consumer Marketing, 13:1, 21-34.
- 14. Ewing, M.T. (1999) 'Affluent Asia: towards a cross-national psychographic typology', Journal of International Consumer Marketing, 12:2, 25-35.
- 15. Herbert, K. and Nejdet, D. (1994) 'Credit card possession and other payment systems: use patterns among Asian and Hispanic consumers', The International Journal of Bank Marketing, 12:4, 13-24.
- 16. Mathew Joseph Associate Professor of Marketing, [1999] School of Business, Georgia College USA International journal of Bank Marketing- "Service quality in the banking sector: the impact of technology on service delivery" 17/4 182-191.
- 17. Stoneman, Bill. American Banker, 10/17/2006, supplement p4-5, 2p. "Self-service technology for banks and other businesses", Vol. 171 Issue 199.

NEWPAPERS:

- 1. Brand Equity, 1-06-07, Investigate India, Banking models
- 2. Economic times, 24-04-08. Article on "Consumer and Banking"

REPORTS:

- 1. Banknet India's Report on the Indian ATM Industry-- May 2007
- 2. Bank Customer Survey Report on Payment Systems 2008
- 3. FICCI Survey- 2004

- 4. RBI India- 2007-2008
- 5. RBI India- 2008-2009
- 6. SBI Report- 2007

WEBSITES:

- 1. www.indianbanknet.com
- 2. www.rbiindia.com
- 3. www.wikepedia.com

CHAPTER 8 APPENDEX

8.1

QUESTIONNAIRE

Topic: ATM's and their impact on Indian Banking Industry

	A. Respondent's Profile	
1.	Name:	
2.	Gender: M/F	
3.	Educational qualification:	-
	Profession/ Occupation:	
	Area/ Location:	_
6.	Age Group:	
	□ 18-25	
	□ 26-35	
	□ 36-45	
	☐ 46-60	
	☐ 61 & above	

7.	Annual Individual Income:
	☐ Below 1 Lakh
	☐ 1-2 Lakhs
	☐ 2-3 Lakhs
	☐ 3-4 Lakhs
	4-5 Lakhs
	☐ 5 Lakhs and above
	☐ Dependent
	B. Information
1.	Do you use ATMs?
	☐ Yes
	□ No
2.	If yes, then which ATM do you usually choose to go?
	Near / closest location
	☐ Where you have your account
	☐ ATM which is less crowded
	☐ ATM which you are most assured of
	☐ All of the above
3.	Which of the following do you use to withdraw cash from ATM?
	☐ Debit card
	☐ Credit card
	☐ ATM card

4. Which Banks ATM card do you possess?
☐ Axis bank
☐ Citibank
☐ Bank of Baroda
□ SBI
☐ HDFC
□ IDBI
Others; Please specify
5.a) If the above mentioned ATM is dysfunctional would you prefer to go an extra mile for the same ATM
☐ Yes
□ No
5.b) If no, then which service will you go for
☐ ATM of other bank
☐ Bank directly
6. How many ATM cards do you possess of your own?
\square 2
□ 3
☐ More than 3
7. Which banks ATM do u prefer the most
8. Which banks ATM are you least satisfied with

9. Rank in the order of preference the possible difficulties you face at ATMs?	
☐ Insufficiency of notes	
☐ Machine breakdown	
☐ Machine too slow	
☐ Pin number not accepted	
☐ Long queue	
☐ Fear of forgetting the password	
10. For what purposes do you use ATM?	
☐ Cash withdrawal	
☐ Balance enquiry	
☐ Pay utility bills	
☐ Deposit cash	
☐ Deposit cheque	
11. Tick the facilities offered at ATMs that you are aware of from the following	
☐ Transfer funds	
☐ Refill your mobile prepaid card	
☐ Pay utility bills	
☐ Donations	
☐ Purchase new internet connections or buy renewal packs	
☐ Mutual funds transactions	
☐ All of the above	
12.a) Do you withdraw money from ATM of other banks?	
☐ Yes	
□ No	

12.b) If yes, when do you do so
☐ You can't find your ATM nearby and you are running out of time
☐ Your ATM has very few locations
☐ The transaction fees charged by other ATMs doesn't cost you much
☐ All of the above
13. What is your preferred location for ATMs?
☐ Near railway station
☐ Hospitals
☐ Bus stands
☐ Malls
☐ Theatres
☐ Institutions
Any other; Please specify
14. Rank in the order of preference the attributes in services you expect from ATM?
User friendliness
☐ Security
☐ Faster operation
☐ More than 1 ATM machine at a particular ATM centre
☐ Notes in denomination of Rs100
15. Average time taken per transaction at ATMs
☐ Less than 1 min
☐ Less than 2 mins
☐ Less than 5 mins
☐ More than 5 mins

16. Are you aware of the interest rate and transactional charges that are levied during
withdrawal of cash through credit card from ATM
☐ Yes
□ No
17. How much amount on an average do you withdraw per transaction?
18. Frequency of withdrawal
☐ Daily
☐ Weekly
☐ Monthly
☐ Quarterly
☐ Yearly
19. Have your expenses increased since you started using ATMs?
☐ Yes
□ No
20. Rank the following services offered by banks in order of your preference
Online banking
☐ Direct banking
□ ATM
☐ Telephone banking

Thank you!