1. The business has............type of circulating assets.
   - Cash
   - Debtor
   - Goods Cash Management

2. Capital source of business.
   - Loan from a commercial bank.
     Rate of interest.............  Amount.............%  
   - Overdraft from a commercial bank.
     Rate of interest.............  Amount.............%  
   - Exporter.
     Rate of interest.............  Amount.............%

3. In which way was the capital spent?
   - To buy sugarcane. Approximately..........%  
   - Expenses in implementing work.  Approximately..........%  

4. Is there any criteria in specifying cash in hand or not?
   - No.
   - Yes.

How .............................................................................................................
5. Rate of cash circulation \{ sale \} approximately............... times. cash

6. It is necessary to use cash for operating business.
   \( \bigcirc \) Very much
   \( \bigcirc \) Moderately
   \( \bigcirc \) Little

7. Debt to Total Assets or Debt Ratio.........................

8. Do you think that business is risky?
   \( \bigcirc \) Yes, because
   \( \bigcirc \) Not risky, because

9. Business has to handle cash because
   \( \bigcirc \) For regular expenses amounting to .........................baht.
   \( \bigcirc \) to reserve in case of a sudden shortage of cash, in hand, to the amount
   of......................... baht.

10. Do you ever prepare cash budget for such business?
    \( \bigcirc \) Yes
    \( \bigcirc \) No, never.

11. If yes, how did you do it?
    .............................................................................................................
12. If you have cash left, how do you spend it?
   - Buy portfolio in trade
   - T-Bill of the Bank of Thailand
   - Current deposit in Bank

13. Do you have cash management method?
   - Yes
   - No

14. If “Yes”, how do you do it?
   .................................................................................................................................

15. Period used for production.............months. from.................month to
   ..............................................month.

16. Sales period. When did you sell it?
   - Before production
   - During production
   - After production

17. Do you ever run short of goods?
   - Yes
   - No
18. Do you fix a suitable quantity for production?
   ○ No, because
   ○ Yes, because

19. Did you ever fix the time for commencing production?
   ○ No, because
   ○ Yes, because

20. Why did you choose that production period?

21. There is_____% of reserved goods in stock out of the total assets.

22. Expenses in storing goods in the warehouse..............baht/ton.

23. Turnover ratio of reserved goods {cost of sale} how many goods times?

24. How many days did you stock your goods before selling? ............days.

25. How many days did it take you to change your goods into cash or debt?
   Did it take a long time or not?
   ○ Yes, it took a long time because
   .................................................................
   ○ No, it did not take long because
   ......................................................................
26. Did your business store a lot of goods most of the time?
   O Yes, a lot of goods are stored.
   O No, We do not store many goods.

27. How do you manage with raw material so that there will be sugarcane available throughout the time without experiencing shortages and, at the same time, there is not too much sugarcane left in stock?
   ..............................................................................................................

28. Who specifies the level of production for each factory? By what method did they do it?
   ..............................................................................................................

29. Is there any risk to the goods or not?
   O Yes, it is risky.
   O No, it is not risky because
   ..............................................................................................................

30. How can we reduce risk in stocking too many goods?
   ..............................................................................................................

31. What is your production policy and sale policy?
   ..............................................................................................................

32. Problem in managing reserved goods in stock.
   ..............................................................................................................

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