

Questionnaire

Of

The Study

A Study of Attributes of Indian Entrepreneurs: A Case Study of Saurashtra Region

Respected Entrepreneur,

The objective of the questionnaire is academic. The information given by you will be kept confidential. It will not be used for any other purpose. Thank you very much for the cooperation.

Name of the firm:

1. Name

2. Age

Below 30 31 to 40 41 to 50 50 and above

3. Sex Male Female

4. What is your religion?

Hindu Muslim Jain Christian Sindhi Other

5. Religion of your mother

Hindu Muslim Jain Christian Sindhi Other

6. In which geographic area do you live? Rural Urban

7. In which type of family do you live? Joint Nuclear

8. How many years you have passed with each of these family members in the same house?

Family Members	< 10 years	10 – 20 years	More than 20 years
Grand Father			
Grand Mother			
Father			
Mother			
Brother			
Sister			
Uncle			
Aunt			
Cousin			

9. During first 18 years of your life any one from the above mentioned have started their own business?

Yes

No

If yes then mention.....

10. What was the economic class of your father/family when you were born?

Poor Lower Middle Middle Higher Middle Rich
Class Class Class Class Class

11. Economic Class in the last 10 years

Poor Lower Middle Middle Higher Middle Rich
Class Class Class Class Class

12. What is your highest Qualification?

Up to SSC Up to Post Graduation
Up to HSC Up to Doctorate
Up to Graduation Up to Diploma Uneducated

13. Extra qualifications achieved during last 5 to 10 years to develop the business.

Yes No

If yes then name.....

14. What was your age when you have started your business?

10 to 20 Years 21 to 30 Years Above 31 Years

15. Starting the business was you willingness?

Yes No

16. Was it your desire to continue the study and prolong the business?

Yes No

17. What was/is the occupation of your father?

Job Business Professional

18. If business then since how many years your father is doing the business?

Up to 10 10 to 20 20 to 30 Above 31 years

**Tick mark the most suitable option for the following statements.
Choose any one among five.**

Sr. No.	Statements	Strongly Disagree	Disagree	Can't say	Agree	Strongly Agree
1.	I am able to work round the clock for the development of my business.					
2.	To fulfill the business promise I may continue with a loss bearing order.					
3.	I prefer to take actions as per the situation rather than anticipating situation in advance.					
4.	I want my customers to set with my product, production standard.					
5.	I invest at present keeping in mind future changes which will take place.					
6.	I will never produce such product which is profit making but harmful for the society.					
7.	I would least compromise with my profit even if I am selling to my friend/relative.					
8.	Though it's equally profit making, I would prefer to learn something new.					
9.	I don't take any business decision while I am emotional.					
10.	I would prefer to open / I have already opened a special branch in socially backward area to uplift their standard of living not to earn.					

11.	Though I plan in advance, I can't change the situation, so I don't plan.					
12.	Working for more than business hours for pending orders is not suitable with my health.					
13.	Though it gives me less profit margin, I would prefer to develop my own product/design rather than imitating.					
14.	I am confident about what I can visualise regarding future of my product.					
15.	I am ready to change my production cycle to save/serve a customer.					
16.	I am comfortable with routine unchanging activity as it is profit making.					
17.	. My personal and family matters affect me while taking business decision.					
18.	I would like to take care of my health and family first at the cost of fulfillment of business orders.					
19.	Resources are easily available in my business so I don't need to plan in advance.					
20.	In our business we have to follow the product and design developed by the giant companies.					
21.	I will adjust with weak performing employees just to survive their families.					
22.	I would like to walk with					

	the market trend rather than predicting future of the same and setting a trend.					
23.	Though its lucrative opportunity, I don't want to lose my weekend with my family.					
24.	I am doing business for my family and lifestyle, so if there is any social ceremony at my home, I may delay the business promise for a day.					
25.	Planning in advance helps me in changing the situation or tackling the situation in advance					
26.	I think research and development is waste of money as designs are easily available from different sources.					
27.	I will produce a profit making product which may be harmful for the surrounding but will take corrective actions after production.					
28.	I would prefer to imitate or follow the running design as it is easy to sell.					

Thank You Very Much