LIST OF TABLES

Table-1  Categorisation of the branch managers as per percentile points in DPIS distribution  163

Table-2  Mean and standard deviation of the decision performance scores (DPIS) of the branch managers of a nationalised bank, categorised in terms of DPIS as highly successful (HS), moderately successful (MS) and less successful (LS).  172

Table-3  Analysis of variance among HS, MS and LS branch managers of a nationalised bank categorised with respect to DPIS scores.  172-173

Table-4  Test of significance in the differences between the mean values of DPIS scores of two successive groups.  173

Table-5  Mean and standard deviation of the scores of perceived instrumental factors (IFAC) of the branch managers of a nationalised bank, categorised as HS, MS and LS in terms of DPIS scores.  174

Table-6  One way analysis of variance showing sources of variations of instrumental factors scores (IFAC) among HS, MS and LS managers of a nationalised bank categorised in terms of DPIS scores.  174

Table-7  Test of significance in the differences between the mean values of IFAC scores of two successive groups.  175

Table-8  Mean and standard deviation of the perceived social influence (PSIF) scores of the branch managers of a nationalised bank categorised as HS, MS and LS groups on the basis of DPIS scores.  175-176

Table-9  Analysis of variance among HS, MS and LS managers of a nationalised bank, categorised on the basis of DPIS with respect to social influence (PSIF) scores.  176

Table-10  Mean and standard deviation of the scores of job involvement (JNVL) scores of the branch managers of a nationalised bank, categorised on the basis of DPIS scores.  176-177

Table-11  One way analysis of variance showing sources of variations of job involvement scores among HS, MS and LS branch managers of a nationalised bank, categorised in terms of DPIS scores.  177
Table-12  Mean and standard deviation of the scores of n-Ach (NACH) of the branch managers of a nationalised bank, categorised as HS, MS and LS in terms of DPIS scores.  177

Table-13  One way analysis of variance showing sources of variations of n-Ach scores among HS, MS and LS branch managers of a nationalised bank categorised in terms of DPIS scores.  178

Table-14  Test of significance in the differences between the mean values of n-Ach scores of two successive groups.  178

Table-15  Mean and standard deviation of the scores of anxiety (ANXL) of the branch managers of a nationalised bank, categorised as HS, MS and LS in terms of DPIS scores.  179

Table-16  One way analysis of variance showing sources of variations of anxiety (ANXT) scores among HS, MS and LS branch managers of a nationalised bank, categorised in terms of DPIS scores.  179

Table-17  Test of significance in the differences between the mean values of ANXT scores of two successive groups.  180

Table-18  Mean and standard deviation of the scores of assertiveness (ASRT) of the branch managers of a nationalised bank, categorised as HS, MS and LS in terms of DPIS scores.  180

Table-19  One way analysis of variance showing sources of variations of assertiveness scores among HS, MS and LS branch managers of a nationalised bank in terms of DPIS scores.  181

Table-20  Mean and standard deviation of the scores of risk (RISK) of the branch managers of a nationalised bank, categorised as HS, MS and LS in terms of DPIS scores.  181-182

Table-21  One way analysis of variance showing sources of variations of risk scores among HS, MS and LS branch managers of a nationalised bank in terms of DPIS scores.  182

Table-22  Test of significance in the differences between the mean values of risk scores of two successive groups.  182-183

Table-23  Analysis of variance for the regression of independent variables with dependent variable (DPIS) scores.  183

Table-24  Multiple regression co-efficient of independent variables over dependent variable.  184