## APPENDIX

### PERFORMANCE OF SPINNING MILLS—AN ECONOMIC ANALYSIS OF SELECTED UNITS IN ANDHRA PRADESH

#### SCHEDULE - I : OWNERS PROFILE

<table>
<thead>
<tr>
<th>i. Name of the Owner</th>
<th>:</th>
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<tr>
<td>ii. Designation</td>
<td>:</td>
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<tr>
<td>iii. Age</td>
<td>:</td>
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<tr>
<td>iv. Educational Qualifications</td>
<td>:</td>
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<td>v. Year of starting the spinning mill</td>
<td>:</td>
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<td>vi. Year of commencement of actual production:</td>
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<tr>
<td>vii. Is the Plant /Unit main or ancillary</td>
<td>:</td>
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<td>viii. How many hours you work daily</td>
<td>:</td>
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<td>ix. Nature of work</td>
<td>:</td>
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<tr>
<td>x. Total Capital of the Mill</td>
<td>:</td>
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<tr>
<td>a. Own Capital</td>
<td>:</td>
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<tr>
<td>b. Debt Capital</td>
<td>:</td>
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<tr>
<td>xi. Institutions from which funds are borrowed?</td>
<td>:</td>
</tr>
<tr>
<td>a. Commercial Banks</td>
<td>:</td>
</tr>
<tr>
<td>b. SFC</td>
<td>:</td>
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<tr>
<td>c. IDBI</td>
<td>:</td>
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<tr>
<td>d. Rural Banks/Cooperatives</td>
<td>:</td>
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</tbody>
</table>
xii. Problems in borrowing funds:
   a. Time taken to obtain debt?
   b. The rate of interest for the required amount
   c. Type of Loan: Short term / Long term
   d. Installments to repay the loan
   e. Security on borrowed loans
   f. Subsidy on the loan:
      i. Central Government
      ii. State Government
   g. Problems in taking loan from financial institutions
   h. Are you consulted by any other institutions rather than Commercial banks

xiii. Are you satisfied with the treatment of financial institution when you approach?

xiv. Plant and equipment: Adequate / Inadequate

xv. Is your plant needs modernization now?

xvi. Modernization purpose
   Are you getting the new machinery by lease or purchase? YES / NO

xvii. Introduce new innovations for modernization in your plant? YES / NO

xviii. Establishment of Research and Development in the plant? YES / NO
   a. Shape and size  b. Colour  c. Design  d. Quality

xix. Do you consult any other management to solve your mill problems relating to
   a. Strikes   b. Labour unrest   c. Environmental Problems
xx. Are you attending mill owner's association meetings? Regularly / Often
xxi. Do the company conditions affect your personal affairs? YES/ NO
xxii. Do you involve and donate towards social service activities? YES / NO
xxiii. Do you trade unions interfere in your company affairs?
xxiv. How many times they created problems to the management?
xxv. Your opinion on the workers union/
xxvi. Requirements for improving the performance of your company.
SCHEDULE - II: MANAGERS PROFILE

i. Name of the Manager/Assistant Manager:

ii. Educational qualifications:
   a. General
   b. Technical

iii. Year of joining the duty:

iv. Service put up else where:

v. Total experience in years:

vi. Name of the Plant / Unit:

vii. Location of the Plant:

viii. Registered Office:

ix. Year of the establishment:

x. What is the installed capacity of the unit?:
   a. Licenced Capacity
   b. Installed capacity

xi. What is the percent of capacity utilization of the mill?:
   a. General:
   b. In particular (2003-04):

xii. Do your procure raw material for your mill?:

xiii. Availability of raw material: Local / Non Local

xiv. Quantity available locally:
   a. From growth center
   b. Quantity imported
xv. How for the CCI helps in procurement of raw material / supply?

xvi. Your opinion on the following:
   a. Is the required quantity available : YES / NO
   b. Available but at a high price : YES / NO
   c. Available but not a good quality : YES / NO
   d. Any other problem rather than above : YES / NO

xvii. How many numbers of workers in your firm?

xviii. How many skilled workers in the mill?

xix. How many unskilled workers in the mill?

xx. How many casual workers in the mill?

xxi. Category wise workers salary / wages?

xxii. How many workers are trained / underwent train?

xxiii. Workers coming from _____ Rural / Urban / other states

xxiv. Recruitment process :

xxv. Are you getting salary regularly : YES / NO

xxvi. Is market encouraging for your finished marker:

xxvii. Is your product at standardization level?

xxviii. Are you taking care about quality of your mill product?

xxix. Is good knowledge in marketing techniques?
xxx. Are you able to meet present competition for your product at market?

xxxi. Does advertisement helps for product sales promotion?

xxxi. Which method and strategy you adapt for sale promotion?

xxxiii. Are Different stages of production unit integrated?

xxxiv. Are you satisfied with the treatment given by owners?

xxxv. Do you have freedom to take some decisions?

xxxvi. Are you satisfying with working of marketing staff?

xxxvii. Are you satisfying with working of the labourers?

xxxviii. Are you satisfy with salaries and other allowances?

xxxix. Do you recommended accident benefit to the workers?

xl. Do the trade unions create any problems to you?

xli. Your suggestions to improve the performance of the company?
### SCHEDULE - III: OPINIONS OF WORKERS

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<tbody>
<tr>
<td>i.</td>
<td>Name of the worker? :</td>
</tr>
<tr>
<td>ii.</td>
<td>Age :</td>
</tr>
<tr>
<td>iii.</td>
<td>Educational Qualifications :</td>
</tr>
<tr>
<td></td>
<td>a. Below SSC b. SSC c. More than</td>
</tr>
<tr>
<td>iv.</td>
<td>Whether skilled / Unskilled : Regular / Casual</td>
</tr>
<tr>
<td>v.</td>
<td>Local / Non local :</td>
</tr>
<tr>
<td>vi.</td>
<td>Year of the joining the work :</td>
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<tr>
<td>vii.</td>
<td>Total Experience :</td>
</tr>
<tr>
<td>viii.</td>
<td>Amount of wages paid per month :</td>
</tr>
<tr>
<td>ix.</td>
<td>Do you get your wages regularly? :</td>
</tr>
<tr>
<td>x.</td>
<td>How many hours you work daily :</td>
</tr>
<tr>
<td>xi.</td>
<td>Are you involved any accident : YES / NO</td>
</tr>
<tr>
<td>xii.</td>
<td>If Yes, do you receive :</td>
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<td></td>
<td>First Aid / Hospital Treatment / provide Ambulance / Compensation</td>
</tr>
<tr>
<td>xiii.</td>
<td>How many working days you have lost?</td>
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<tr>
<td>xiv.</td>
<td>Do you get reasonable accident benefits from your mill by owners?</td>
</tr>
<tr>
<td>xv.</td>
<td>Do the company working conditions affect your health : YES / NO</td>
</tr>
</tbody>
</table>
xvi. Are you satisfied with the treatment of Managers: YES/NO

xvii. You involve in the Management participation in the firm: YES/NO

xviii. Are you interested in the trade union?

xix. How many workers are the members in the trade union?

xx. How for trade union interference helps the workers?

xxi. Relationship with workers and owners is good: YES/NO

xxii. Are good amenities provided at your mill: YES/NO

xxiii. If so, what are such amenities:

xxiv. Have you got any promotion: YES/NO

xxv. Work satisfaction: Low/Moderate/High

xxvi. Suggestions to improve the performance of the company