SCHEDULE FOR DIVISIONAL MANAGER

1. Name :
2. Age :
3. Family Status :
4. Occupation :
5. Nature of participation in Life Insurance Corporation
   (1) Administrative staff
   (2) Agent
   (3) Policy Holder
6. Particulars about your spouse :
   (1) Name :
   (2) Age :
   (3) Qualification :
   (4) Occupation :
7. Particulars about your children
   Male       Female :
   (1) Name
   (2) Age
   (3) Qualification
   (4) Occupation
8. How long have you been associating with Life Insurance Corporation :
9. Your Annual Income :
10. Your Hobbies, if any

11. Will you recommend the appointment of more women in the administrative Cadre and in the field functions

12. Do you think that a statutory minimum must be allotted for women in administration & field work?

13. What is the performance of promotees?

14. Do you think that only managerial Women staff find it difficult?

15. Your general comments please about Women staff and Women agents
SCHEDULE FOR ADMINISTRATIVE STAFF

1. Name :
2. Age :
3. Family Status :
4. Occupation :
5. Nature of participation in Life Insurance Corporation
   (a) Administrative staff :
   (b) Agent :
   (c) Policy Holder :
6. Particulars about your spouse
   (1) Name :
   (2) Age :
   (3) Qualification :
   (4) Occupation :
7. Particulars about your children
   Male    Female :
   (1) Name
   (2) Age
   (3) Qualification
   (4) Occupation
8. How long have you been associating with Life Insurance Corporation :
9. Your Annual Income :
10. Your Hobbies, if any :
11. Position in Life Insurance Corporation:
12. Year of entry into Life Insurance Corporation:
13. Particulars of promotion:
14. Particulars of transfer:
15. Creditable points, if any:
16. Are you well supported by your colleagues
   (1) Men Staff
   (2) Women Staff
17. Nature of co-operation you do:
    for others
18. Do you devote sometimes for spreading the message of Life Insurance Corporation to who:
    contact you
19. Your participation in welfare activities:
20. Are you encouraged by your family members:
21. Do you enjoy freedom at home:
22. Do you find adequate leisure time to clarify doubts to customers:
23. Do you have job-satisfaction:
24. Will you share your thoughts with your colleagues:

25. Are you an Income Tax assessee:

26. Are you satisfied with service conditions:

27. Are you satisfied with the leave-rules:

28. A brief note on the policies taken:
SCHEDULE FOR BRANCH MANAGER

1. Name : 
2. Age : 
3. Family Status : 
4. Occupation : 
5. Nature of participation in Life Insurance Corporation
   (1) Administrative staff : 
   (2) Agent : 
   (3) Policy Holder : 
6. Particulars about your spouse
   (1) Name : 
   (2) Age : 
   (3) Qualification : 
   (4) Occupation : 
7. Particulars about your children
   Male Female : 
   (1) Name : 
   (2) Age : 
   (3) Qualification : 
   (4) Occupation : 
8. How long have you been associating with Life Insurance Corporation : 
9. Your Annual Income : 
10. Your Hobbies, if any :
11. Please disclose your general impression about women staff in your office (compared with men)

12. Please disclose your general impression about women agents (compared with men)

13. Do you find any difference in the payment of premium between men/ women policyholders
SCHEDULE FOR DEVELOPMENT OFFICERS.

1. Name :
2. Age :
3. Family Status :
4. Occupation :
5. Nature of participation in Life Insurance Corporation
   (1) Administrative staff :
   (2) Agent :
   (3) Policy Holder :
6. Particulars about your spouse
   (1) Name :
   (2) Age :
   (3) Qualification :
   (4) Occupation :
7. Particulars about your children
   Male   Female :
   (1) Name :
   (2) Age :
   (3) Qualification :
   (4) Occupation :
8. How long have you been associating with Life Insurance Corporation :
9. Your Annual Income :
10. Your Hobbies, if any :
11. How many agents you are having in total Men agents / Women agents

12. Please specify the number's of :

13. Are you feeling it better to have more of men than women agents

14. Are you preferring women agents to men

15. Are you satisfied with your women agents

16. Any problem in dealing with your women agents

17. Want to comment any about your Women Agents

18. Are you satisfied with their business

19. Details of you agents (year wise) please

20. Who are co-operative with you ?
Your comments please Men agents/ Women agents.
SCHEDULE FOR AGENTS

1. Name : 
2. Age : 
3. Family Status : 
4. Occupation : 
5. Nature of participation in Life Insurance Corporation
   (1) Administrative staff : 
   (2) Agent : 
   (3) Policy Holder : 
6. Particulars about your spouse
   (1) Name : 
   (2) Age : 
   (3) Qualification : 
   (4) Occupation : 
7. Particulars about your children
   Male 
   (1) Name : 
   (2) Age : 
   (3) Qualification : 
   (4) Occupation : 
   Female : 
8. How long have you been associating with Life Insurance Corporation : 
9. Your Annual Income : 
10. Your Hobbies, if any : 
11. Please state you are a
   (1) Direct agent
   (2) Career agent
   (3) Under Development officer
12. Date of entry into Life Insurance Corporation as agent
13. Any motivation from anyone, to be an agent in Life Insurance Corporation
14. Whether you are a full-time agent or a part-time agent
15. Any changes in your career (Kindly notify)
16. Average annual business since the start
17. Creditable points if any
18. Business peaks and leans
19. Nature of co-operation from Life Insurance Corporation
20. Nature of encouragement from the family members
21. Do your family members act on your behalf in canvassing and so on
22. Do you have job-satisfaction
23. What do you expect from
   (1) Life Insurance Corporation :
   (2) Policy holders :
   (3) Your family :
   (4) Public :

24. Difficulties faced by you :

25. What suggestions do you have for the Life Insurance Corporation :

26. Do you continue to do any service for policyholders (give details).

27. How many people are benefited by you
   (1) Number of policies :
   (2) Availing of loans for
      (a) Education :
      (b) Marriage :
      (c) Housing :

28. Any consultation service you do :
SCHEDULE FOR POLICYHOLDERS

1. Name : 
2. Age : 
3. Family Status : 
4. Occupation : 
5. Nature of participation in Life Insurance Corporation
   (1) Administrative staff : 
   (2) Agent : 
   (3) Policy Holder : 
6. Particulars about your spouse
   (1) Name : 
   (2) Age : 
   (3) Qualification : 
   (4) Occupation : 
7. Particulars about your children
   Male   Female : 
      (1) Name 
      (2) Age 
      (3) Qualification 
      (4) Occupation 
8. How long have you been associating with Life Insurance Corporation : 
9. Your Annual Income : 
10. Your Hobbies, if any : 
11. How many policies you have taken (year wise) :
12. What is the total sum assured :
13. Approximate monthly premium paid :
14. What percentage of your income do you pay as Life Insurance Corporation premium :
15. Whether men agents/women agents or development officers persuaded you to take policies (give details) :
16. Sum assured by man agents/women agents :
17. Number of policies through men agents/ women agents :
18. Are you an Income tax Assessee? :
19. Nature of benefits derived by you from Life Insurance Corporation :
20. Nature of further service from Man agents / Women agents :
21. Please state your preference between Men agents / Women agents :
22. How many times you went to Life Insurance Corporation: office

23. Who helps you the most – Men / Women in Life Insurance: Corporation