APPENDIX-II

For the Enterpreneurs

1 Name of the unit :

2 Year of establishment :

3 How was your unit established
   a) Self-established
   b) Purchased an existing unit
   c) Inherited it
   d) Run by the Government
   e) Any other (specify)

4 What type of management do you have
   a) Proprietary
   b) Partnership
   c) Co-operative
   d) Run by the Government
   e) Any other (specify)

5 What is your total capital investment -
   a) Fixed (specify)
   b) Working capital (specify)
      Looms :
      Accessories :
      Any other :

6 Do you ever take financial help? If Yes, give the following details
   Yes / No ____________________________
   Rate of interest ____________________
   Period ____________________________
   Purpose __________________________
   Source
      Family :
      Friends :
      Banks :
      Govt. Agencies :
      Money lender :
      Any other (specify) :
What is the criteria followed by these to give you credit?

7 Which of the following floor coverings do you manufacture?
   a) Hand knotted carpets
   b) Rugs
   c) Bed durries
   d) Floor durries
   e) Gabbas
   f) Namdas
   g) Aanas
   h) Any other (specify)

8 Give the following details about the floor coverings manufactured at your centre -

<table>
<thead>
<tr>
<th>F.C. Shape</th>
<th>Dimensions</th>
<th>Weight</th>
<th>Production/ Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>L</td>
<td>W</td>
<td>Th</td>
<td>Kgs</td>
</tr>
<tr>
<td>SqFt/month</td>
<td>Sq.Ft.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

9 What are the processes that are carried out at the premises?

<table>
<thead>
<tr>
<th>F.C. Processes</th>
<th>No.of persons</th>
<th>Time taken working</th>
</tr>
</thead>
</table>
10 Give the following details about the raw materials used for manufacturing floor coverings:

<table>
<thead>
<tr>
<th>Fibre/Yarn used</th>
<th>Source of purchase</th>
<th>Quantity consumed (kgs/month)</th>
<th>Cost and Terms of Payment</th>
<th>Cash Credit</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Types of dyes</th>
<th>Source of purchase</th>
<th>Quantity consumed (kgs/month)</th>
<th>Cost and Terms of Payment</th>
<th>Cash Credit</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Chemicals used</th>
<th>Source of purchase</th>
<th>Function</th>
<th>Quantity consumed (kgs/month)</th>
<th>Cost and Terms of Payment</th>
<th>Cash Credit</th>
</tr>
</thead>
</table>
Give the details of the looms used by the centre:

<table>
<thead>
<tr>
<th>Type of Loom</th>
<th>No. of Looms</th>
<th>No. of Harnesses</th>
<th>Width of the Loom</th>
<th>Source of purchase and approx. cost</th>
<th>Articles made</th>
</tr>
</thead>
</table>

Give the details of the accessories used with the looms:

<table>
<thead>
<tr>
<th>Accessory</th>
<th>No. owned</th>
<th>Function</th>
<th>Source of Supply</th>
<th>Approx. cost</th>
</tr>
</thead>
</table>


13 Give the details of the yarns used for manufacturing different floor coverings -

<table>
<thead>
<tr>
<th>F.C. Fibre and Yarn Used</th>
<th>Yarn ply/</th>
</tr>
</thead>
</table>

14 Give the details of the wool used for manufacturing different floor coverings -

<table>
<thead>
<tr>
<th>F.C. Type of Wool Used for</th>
<th>Reasons for use</th>
</tr>
</thead>
</table>
15 Give the following details about your establishment-

<table>
<thead>
<tr>
<th>Employee</th>
<th>Temp No.</th>
<th>Per selection</th>
<th>Basis of hrs/day</th>
<th>Working month</th>
<th>Wages/ basis of it</th>
</tr>
</thead>
<tbody>
<tr>
<td>a) Administra-tive</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>b) Tech. qualified</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>c) Skilled employees -</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dyers</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Designers</td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Talims</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>d) Skilled labour -</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Weavers</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trimmers</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Any other:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>e) Unskilled -</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
16. Do you employ any women or child labour? Yes / No
If Yes, give the following details -

<table>
<thead>
<tr>
<th>Employee No.</th>
<th>Type of Work</th>
<th>Working Hours/Day</th>
<th>Wages/Month</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Women
Children

If No, give the reason for not employing them -

17. Do you give work to weavers on carry-home basis? Yes / No
If Yes, give the following details -

<table>
<thead>
<tr>
<th>F.C. Type</th>
<th>Materials Supplied</th>
<th>Wages Paid</th>
<th>Basis of Supply</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
18 Through which of the following sources do you get your order -
   a) Buyers
   b) Selling agents
   c) Make these in anticipation of demand
   d) Any other (specify)

19 How do you market your product?
   a) Own showrooms
   b) Through wholesalers
   c) Through retailers
   d) Sell these directly to buyers
   e) Any other (specify)

20 Do you sell your product in -
   % sale
   a) Local market ______
   b) Outside city ______
   c) Outside state ______
   d) Export ______
   e) Any other ______

21 Give the details of the export channels followed by you -
   Through agencies
   Directly
   Any other (specify)
22 Do the floor coverings which you export have any special features?
   Yes / No
   If Yes, give the details of these -
      a) Fibre/yarn used
      b) Density of the pile
      c) Design
      d) Colour
      e) Special finish, if any

23 Do you have any quality control check?
   Yes / No
   If Yes, give the following details -
   F.C. Type of quality control

Do you have any special quality control for export items?
If Yes, give the details -
24 Do you get any complaints from your buyers?

Yes / No

If Yes, these are regarding -

a) Quality of the P.C.
b) Durability
c) Colour fastness
d) Weaving defects
e) Design
f) Colours used
g) Size
h) Any other (specify)

25 What are the major problems which you face?

a) Supply of fibre/yarns
b) Supply of dyes/chemicals
c) Lack of financial aid
d) Difficulty in getting financial aid
e) Lack of transportation
f) Lack of trained persons
g) Lack of new designs
h) Lack of marketing facilities
i) Lack of communication facilities
j) Any other (specify)

26 What are your suggestions for the upliftment and improvement of the industry?