QUESTIONNAIRE
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The Purpose of this questionnaire is to gather information relating to entrepreneurial performance of Glass units in 'SUHAG NAGRI' of Firozabad District.

1. Name of the Units and its Address :-

2. Year of establishment of the Unit & Size of Unit

3. What is your Parental Occupation ?
   i. Government Service : ......................
   ii. Private Service : ......................
   iii. Professional : ......................
   iv. Unemployed : ......................

4. Which form of organisation have you adopted for your Unit?
   i. Sole Proprietorship : ......................
   ii. Partnership : ......................
   iii. Co-operative : ......................
   iv. Public Limited : ......................
   v. Private Limited : ......................

5. Types of Products manufactured by the Unit:
   i. ......................  ii. ......................
   iii. ......................  iv. ......................
6. What is the total production of your Unit during the past six years?
   i. 1988-89 (...........) ii. 1989-90 (...........)  
   iii. 1990-91 (...........) iv. 1991-92 (...........)  
   v. 1992-93 (...........) vi. 1993-94 (...........)  

7. Could you tell us the total investment made by you in your glass Unit/Factory?
   Total Investment (in Rs.) .........................

8. What has been your gross profit in the last six preceding years?
   i. 1988-89 (...........) ii. 1989-90 (...........)  
   iii. 1990-91 (...........) iv. 1991-92 (...........)  
   v. 1992-93 (...........) vi. 1993-94 (...........)  

9. What are your Profits in these Preceding years?
   i. 1988-89 (...........) ii. 1989-90 (...........)  
   iii. 1990-91 (...........) iv. 1991-92 (...........)  
   v. 1992-93 (...........) vi. 1993-94 (...........)  

10. What are your total sales during the past six years?
    i. 1988-89 (...........) ii. 1989-90 (...........)  
    iii. 1990-91 (...........) iv. 1991-92 (...........)  
    v. 1992-93 (...........) vi. 1993-94 (...........)
11. Could you tell us the value of your total assets in these preceding years?
   i. 1988-89 (..........) ii. 1989-90 (..........)
   iii. 1990-91 (..........) iv. 1991-92 (..........)
   v. 1992-93 (..........) vi. 1993-94 (..........)

12. Have you got any financial assistance from the State or Central government if yes, in what form, please indicate.
   i. YES ( ) ii. NO ( )

13. Which of the following institutions have financed your Unit?
   i. Commercial Banks ( )
   ii. Cooperative Bank ( )
   iii. Financial Institutions ( )
   iv. Private Financial Agency ( )
   v. Others, Please Specify ( )

14. Does government provide any assistance for export of glass to foreign countries?
   i. YES ( ) ii. NO ( )

15. Does government provide any financial or technical assistance for the Sick Units of Firozabad Glass Industry? If Yes, in what form
   i. YES ( ) ii. NO ( )
16. What types of Machinery do you install?
   i. Indigenous ( ) ii. Imported ( )
   iii. Both ( )

17. Which of the following problems do you face in your Industry?
   i. Lack of Funds : YES ( ) NO ( )
   ii. Non-availability of equipment Machines : YES ( ) NO ( )
   iii. Non-availability of technical hands for operating the Machines : YES ( ) NO ( )
   iv. Legal Problems : YES ( ) NO ( )
   v. Labour Problems : YES ( ) NO ( )
   vi. Others Please Specify : YES ( ) NO ( )

18. What type of accounting system do you use in your Unit?
   i. Single entry system : ( )
   ii. Double entry system : ( )
   iii. Indian Book-keeping system or Indian Bahi Khata : ( )
19. Does the single window system prevail for new entrepreneurs in Glass Industry of Firozabad?
   i. YES ( )  ii. NO ( )

20. What raw-materials are required for your Unit?

21. From which source do you get these raw-materials?

22. If quota is fixed, if so, on what basis?

23. Do you get the required quality?

24. What raw-material problems do you face in your Unit?
   i. Scarcity ( )  ii. High Price ( )
   iii. Low quality ( )  iv. Irregular supply ( )
   v. Any other problems ( )

25. Which kind of labour problems do you face in your Unit?
   i. Wages ( )  ii. Health ( )
   iii. Housing ( )  iv. Job-Security ( )

26. Which kind of labours do you engage in your Unit?
   i. Skilled ( )  ii. Unskilled ( )
   iii. Semi-skilled ( )  iv. Semi-furnished ( )
   v. Un-Semi-furnished ( )
27. Which type of training do you provide to the workers in your Unit?

i. One the job training :.................
ii. Off the job training :...................
iii. Vestibule training :...................

28. Do you use power? YES ( ) NO ( )

29. Whether products are sold locally or outside the local area?

i. Product sold in the local market :........
ii. Product sold outside the local market :........
iii. Product sold outside the country :........

30. Which kind of marketing problems are faced by your Unit?

i. Competition from other small-units :........
ii. Competition from large units :........
iii. Slackness in demands :........
iv. Exploitation by wholesalers :........
v. Distribution controls :........

Thank you very much for your help and cooperation.

JAWED AHMAD KHAN
RESEARCH SCHOLAR
DEPARTMENT OF COMMERCE
A.M.U., ALIGARH - 202002