APPENDIX
QUESTIONNAIRE
Management

1. Name: ________________________________
2. Age: ________________________________
3. Education:
4. Date of Joining the Factory
5. Designation:
6. Staffing Pattern
   Number of Departments and Number of officer
   Number of Senior Officers and designation
7. Are you satisfied from this machinery? Yes/ No.
8. What are the problems do you suffer in the operation of this factory smoothly?
9. What do you face to achieve 100 percent utilization capacity in this factory?
10. How many time the factory face the stoppages and the main stoppage is due to
    - Cleaning
    - Mechanics
    - Electrical
    - Due to cane shortage
    - Miscellaneous
11. Periodicity of Meeting (Monthly, Quarterly, Six monthly, yearly or
    Whereas, required)
12. How decisions are taken in this factory?
    Decision on Conesus basis by majority
Decision by General Manager

Decision by Chief Executive Officer of concerned department

Decision is taken by Sugar Federation.

13. What are the major constraints in selling by products of Sugar Factory?
   - Government Control
   - Decision is taken by the Federation
   - Delay in decision making
   - All of them

14. Which of the following would you consider as barriers for achieving the efficiency and profitability of Satha Sugar Factory?
   - Lack of Finance and Non availability of credit
   - Timely Low capacity
   - Non-availability of Cane and low yield
   - Out dated machinery and old technology
   - High seasonality of raw material
   - High perishability of sugarcane
   - Poor quality of inputs- low variety seeds which have low recovery
   - Delay in decision making process
   - Fixation of low pricing policy
   - Lack of Transport facility
   - Lack of Storage facility of by products
   - Lack of machinery and Equipments
   - Lack of road connectivity
   - Opening up new and Private Sugar Factories

15. Have you taken any step to overcome all these problems in this direction?
16. Any step or measure has been taken to overcome these problems?

17. From the establishment of the factory any modernization work has been done in the factory during 33 years of its operation?

18. Do you think that it requires a restructuring of the factory?

19. Whether there is a provision for internal/operating audit?

20. Nature of Audit - yearly/concurrent

21. Audit classification of last five years

22. Whether the factory is inspected regularly? Yes/ No

23. What is the main barrier to achieving profitability of Satha Sugar Factory?

24. Why the Factory is incurring a loss? What is the reason behind it?

25. Have you taken any step to decrease the expenditure and increase the income of the factory?

26. Give the Financial Statements of Assets, Liability, income, Expenditure and Profit and loss from last year

27. How many times the factory earned a Profit out of 33 years periods? And what was the reason?

28. What are your suggestions to overcome these problems and bring into this factory into profitability?

Give your suggestions:
1. Name: ____________________________
2. Age: ____________________________
3. Types of Employment: Permanent or seasonal
4. Nature of Job
   Technician
   Supporting Staff
   Officer
   Others
5. For How many years you have been associated with this factory?
6. How much do you get remuneration per month, week or per day?
7. Do you get remuneration regularly?
8. Do you find this seasonal employment as supportive measures to your income?
10. Are there any motivation facilities for the factory workers?
    - Educational
    - Health
    - Insurance
    - Credit Facilities
    - Festivals
    - Any other
11. What way Co-operative Sugar Factory has helped you in acquiring of your assets?
12. What are the Factors leading to operational interruption of Satha Sugar Factory?
13. What are the problems, which you are facing in this factory?
14. Are you satisfied from your salary which you are getting from this factory?
15. What are the suggestions to overcome these above problems?

Farmers-Questionnaire

1. Name:______________________________
2. Age:______________________________
3. Classification of Farmer
   Small Size Farmers
   Medium Size Farmers
   Large Size Farmers
4. Number of Shares you have purchased?
   Assets       Current           Before
   House (Value)
   Land (Acres)
   Others
5. What way Co-operative Sugar Factory has helped you in acquiring the above assets?
6. Cropping Pattern       Current           Before
   Wheat       Area       yield       Area       yield
Paddy
Sugarcane

7. Income
   Source  Current  Before

8. Why do you prefer to sale your cane to Private Sugar Factory or Gur and Khandsari Unit?
   Prompt Payment / No Transportation Cost / No loss in Transportation

9. Which one of the following pays better prices for your sugarcane?

10. Are you satisfied with the activities of the Factory to you?
    Yes / No

11. Factory is helping you in raising high quality of sugarcane?
    Yes / No

12. Plant Protection measures are provided by the Factory to the Farmers?
    Yes / No

13. Road Condition
    Kuchcha / Pakka

14. Which is the main constraint for diverting to private sugar cooperatives?
    Low sugar cane price fixed by Govt.
    Delay in payment
    Any other

15. Are you in favour of privatization of satha cooperative sugar factory?
    Yes / No