APPENDIX
The Questionnaire

Dear Respondent

This questionnaire is a part of my Ph.D. thesis. I would be grateful if you could answer the following few questions. Please do not rush through questions and think well before answering each question. All the information will be kept confidential and will only be used for academic purpose. You generous cooperation will help me a lot in attaining my objective.

With thanks,

Yours sincerely,

(Tanweer Akhtar)
Deptt. of Commerce
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Please tick, rank, or write answer to the questions as the space provided as instructed.

(a) General Information relating to Unit
1. Name of the enterprise:

2. Locality     (a) Town     (b) District

3. Form of Organisation
   (a) Sole Proprietorship
   (b) Partnership
   (c) Private Limited Company
   (d) Public Limited Company
   (e) Co-operative Society
4. Location of the Unit
   (a) Inside the Town
   (b) Industrial Estate
   (c) Industrial Area

5. Please mention the factors which led to the present location of the enterprise
   (a) Residence
   (b) Established business
   (c) Own land
   (d) Absence of Competition

6. Which of the following communities do you belong?
   (a) Scheduled Caste
   (b) Scheduled Tribe
   (c) Other backward Communities (except minority backward communities)
   (d) Minority backward communities

7. Which sub-caste do you belong:

7b. Education of Entrepreneur:
   (1) High School
   (2) High School Plus
   (3) Graduate and Post-graduate.
   (4) Technical & Engineering

Motivating and Facilitating Factors

8. Which of the following ambition influenced you in starting the activity? (Please rank them)
(a) To continue family business
(b) To make money
(c) To secure self-employment
(d) To fulfil the ambition of self/parents/wife
(e) To gain social prestige

9. Which of the following compelling reason influenced you in starting the activity? (Please specify three reasons in the order of importance).

   (a) Unemployment
   (b) Dissatisfaction with the job so far held:
   (c) To make use of idle funds
   (d) To make use of technical and professional skills
   (e) Any other (Please specify)

10. Which of the following persons motivated you starting the activity?

   (a) Self/wife
   (b) Family members
   (c) Friends
   (d) Relatives
   (e) Government agencies
   (f) Any others (Please specify)

c. Financial Structure of the Unit

11. How do you get your working capital?

   Banks/Other institutions

12. Which of the financial institution helped you starting activity?
(a) Commercial Bank
(b) Rural Bank
(c) Industrial Bank
(d) Any other (Please specify)

13. How much loan do you receive from financial institutions?
   (a) Less than 50 thousand
   (b) 50 thousand to one lac
   (c) One to five lac
   (d) More than five lac

14. Was the loan made available to you in time?

15. What is the attitude of financial institutions?
   (Give details)

16. Do you have all the funds you need?

17. What is the rate of interest which you pay?

18. Does your profit earning capacity permit such rate of interest?

19. What problems did you face in raising the initial finance?

20. Give details regarding existing financial problems.

21. Which bank/financial institutes have less number of formalities to get loan.

d. Government Policy

22. What do you think about the role of Government (State and central) in entrepreneurial development?

23. Details regarding facilities, incentives, subsidies etc. from the government promotional agencies.
24. Were you acquainted with all kinds of incentives and facilities given to entrepreneurs?

25. Please mention the government agencies with which you deal.

26. Have you dealings with each were satisfactory?
   If not them give the details.

27. Do you think that the Government officials are anxious andalert to promote the growth of entrepreneurship among backward communities?


29. What are your suggestions for the development of entrepreneurship among backward communities and the role of government?

30. Any thing special you want to mention? Please give details.