APPENDIX - I

MACH - V ATTITUDE INVENTORY

You will find 20 groups of statements listed below. Each group is composed of three statements. Each statement refers to a way of thinking about people or things in general. They reflect opinions and not matters of fact - there are no "right" or "wrong" answers and different people have been found to agree with different statements.

Please read each of the three statements in each group. Then decide \textit{first} which of the statements is most true or comes the closest to describing your own beliefs. Give a right mark (\textbf{ }) to it.

Just decide which of the remaining two statements most false or is the farthest from your own beliefs. Give an into mark (\textbf{x}) to it.

Here is an example:

\textbf{A.} It is easy to persuade people but hard to keep them persuaded.

\textbf{B.} Theories that run counter to common sense are a waste of time.

\textbf{\textit{x}C.} It is only common sense to go along with what other people are doing and not be too different.

In this case, statement \textbf{B} would be the one you believe in most strongly and \textbf{A} and \textbf{C} would be ones that are not as characteristic of your opinion. Statement \textbf{C} would be the one you believe in least strongly and is least characteristic of your beliefs.

You will find some of the choices easy to make; others will be quite difficult. Do not fail to make a choice no matter how hard it may be. You will mark two statements in each group of three - the one that comes the closest to your own beliefs with \textbf{ } and the one farthest from your beliefs with \textbf{x}. The remaining statement should be left unmarked.

\textbf{Do not omit any groups of statements.}
1. A. It takes more imagination to be a successful criminal than a successful business man.
   B. The phrase, "the road to hell is paved with good intentions" contains a lot of truth.
   C. Most men forget more easily the death of their father than the loss of their property.

2. A. Men are more concerned with the car they drive than with the clothes their wives wear.
   B. It is very important that imagination and creativity in children be cultivated.
   C. People suffering from incurable diseases should have the choice of being put painlessly to death.

3. A. Never tell anyone the real reason you did something unless it is useful to do so.
   B. The well-being of the individual is the goal that should be worked for before anything else.
   C. Since most people don't know what they want, it is only reasonable for ambitious people to talk them into doing things.

4. A. People are getting so lazy and self-indulgent that is bad for our country.
   B. The best way to handle people is to tell them what they want to hear.
   C. It would be a good thing if people were kinder to others less fortunate than themselves.

5. A. Most people are basically good and kind.
   B. The best criteria for a wife on husband is compatibility - other characteristics are nice but not essential.
   C. Only after a man has gotten what he wants from life should he concern himself with the injustices in the world.

6. A. Most people who get ahead in the world lead clean, moral lives.
   B. Any man worth his salt shouldn't be blamed for putting his career above his family.
   C. People would be better off if they were concerned less with how to do things and more with what to do.
7. A. A good teacher is one who points out unanswered questions rather than gives explicit answers.

B. When you ask someone to do something, it is best to give the real reasons for wanting it rather than giving reasons which might carry more weight.

C. A person's job is the best single guide as to the sort of person he is.

8. A. The construction of such monumental works as the Egyptian pyramids was worth the enslavement of the workers who built them.

B. Once a way of handling problems has been worked out it is best to stick to it.

C. One should take action only when sure it is morally right.

9. A. The world would be a much better place to live in if people would let the future take care of itself and concern themselves only with enjoying the present.

B. It is wise to flatter important people.

C. Once a decision has been made, it is best to keep changing it as new circumstances arise.

10. A. It is a good policy to act as if you are doing the things you do because you have no other choice.

B. The biggest difference between most criminals and other people is that criminals are stupid enough to get caught.

C. Even the most hardened and vicious criminal has a spark of decency somewhere within him.

11. A. All in all, it is better to be humble and honest than to be important and dishonest.

B. A man who is able and willing to work hard has a good chance of succeeding in whatever he wants to do.

C. If a thing does not help us in our daily lives, it isn't very important.

12. A. A person shouldn't be punished for breaking a law that he thinks is unreasonable.

B. Too many criminals are not punished for their crimes.

C. There is no excuse for lying to someone else.
13. A. Generally speaking, men won't work hard unless they are forced to do so.
   B. Every person is entitled to a second chance, even after he commits a serious mistake.
   C. People who can't make up their minds are not worth bothering about.

14. A. A man's first responsibility is to his wife, not his mother.
   B. Most men are brave.
   C. It's best to pick friends that are intellectually stimulating rather than ones it is comfortable to be around.

15. A. There are very few people in the world worth concerning oneself about.
   B. It is hard to get ahead without cutting corners here and there.
   C. A capable person motivated for his own gain is more useful to society than a well-meaning but ineffective one.

16. A. It is best to give others the impression that you can change your mind easily.
   B. It is a good working policy to keep on good terms with everyone.
   C. Honesty is the best policy in all cases.

17. A. It is possible to be good in all respects.
   B. To help oneself is good; to help others even better.
   C. War and threats of war are unchangeable facts of human life.

18. A. Barnum was probably right when he said that there's at least one sucker born every minute.
   B. Life is pretty dull unless one deliberately stirs up some excitement.
   C. Most people would be better off if they control their emotions.
19. A. Sensitivity to the feelings of others is worth more than pise in social situations.
   B. The ideal society is one where everybody knows his place and accepts it.
   C. It is safest to assume that all people have a vicious streak and it will come out when they are given a chance.

20. A. People who talk about abstract problems usually don't know what they are talking about.
   B. Anyone who completely trusts anyone else is asking for trouble.
   C. It is essential for the functioning of a democracy that everyone vote.