CONFIDENTIAL

1. Place
2. Size of Industry
3. Group of Industry
4. Sr. No.

A STUDY ON INSTITUTIONAL FINANCE
& INDUSTRIAL DEVELOPMENT IN SAURASHTRA
(An inquiry into the impact of finance on industrial development provided by state-sponsored corporations in Saurashtra region.)

QUESTIONNAIRE FOR FIELD INVESTIGATION

Department of Economics
Saurashtra University,
RAJKOT.
1931.
An inquiry into the impact of Institutional finance in Districts of Saurashtra (Amreli, Bhavnagar, Jamnagar, Junagadh, Rajkot and Surendranagar.)

QUESTIONNAIRE FOR FIELD INVESTIGATION

--- I General ---

1. Name of the unit:
   address—Factory and
   Office:

2. Name of the chief executive
   Age__________________ Caste________________
   Age when unit established____________________

QUALIFICATION:

<table>
<thead>
<tr>
<th></th>
<th>Entrepreneur</th>
<th>Father</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Qualification</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2. Occupational</td>
<td></td>
<td></td>
</tr>
<tr>
<td>background</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

3. How do you inspired for going into manufacturing:
   I Father’s / family background
   II Friends/relatives/adviser/supporter
   III Partnership offered.
   IV Innovation/Patents availability
   V Availability of cheap finance
   VI Availability of industrial shed/Quota of Rawmaterial/etc., (specify)
   VII Others, if any:

4. When the idea of establishing the unit came for the first time?

5. When you actually established the unit.

6. The date of commencement of manufacturing
7. What constrains had to face between (5) to (7) above
   1. 6.
   2. 7.
   3. 8.
   4. 9.
   5. 10.

8. Site of the unit city/Industrial area

9. If shifted from city: From which site ___________
   date of shifting ___________
   for what reasons ___________

10. Motive power used:
    Electricity / facet / manual

11. Type of ownership
    A: Individual
    B: Partnership/Jt. family
    C: Pvt. Ltd./public Ltd./Co-op.
    D: Other: (Please specify)

12. (a) Name’s of principal products:
    (b) Subsidiary product/products:
    (c) By products, if any:

13. Nature of activity:
    1. Manufacturing
    2. Repairing/service
    3. Assembling
    4. Job work/sub-contract
### TRENDS OF FIXED CAPITAL

<table>
<thead>
<tr>
<th>Item</th>
<th>Year of Insted / Purchase</th>
<th>Value Present Work</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Land</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2. Buildings</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3. Machinaries</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4. Tools/equipments</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5. Furniture &amp; Fixture</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6. Other : (Pl. Specify)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>7. Total</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### B Net assets on

<table>
<thead>
<tr>
<th>Description</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Aggregate value of fixed Assets</td>
<td>Rs. _______</td>
</tr>
<tr>
<td>2. Accumulated Depreciation</td>
<td>Rs. _______</td>
</tr>
<tr>
<td>C Other Assets</td>
<td>Rs. _______</td>
</tr>
<tr>
<td>D Investment</td>
<td>Rs. _______</td>
</tr>
<tr>
<td>E Stock on hand:</td>
<td>Rs. _______</td>
</tr>
<tr>
<td>1. Raw materials</td>
<td>Rs. _______</td>
</tr>
<tr>
<td>2. Fuels</td>
<td>Rs. _______</td>
</tr>
<tr>
<td>3. Final products/By products</td>
<td>Rs. _______</td>
</tr>
<tr>
<td>F Cash with bank</td>
<td>Rs. _______</td>
</tr>
<tr>
<td>G Cash on hand</td>
<td>Rs. _______</td>
</tr>
<tr>
<td>H Bills receivable</td>
<td>Rs. _______</td>
</tr>
<tr>
<td>I Total Current Assets</td>
<td>Rs. _______</td>
</tr>
<tr>
<td>J Total net Assets (B+C+D+H)</td>
<td>Rs. _______</td>
</tr>
</tbody>
</table>

4. How do you calculate Economic life of Assets
5. How do you calculate depreciation on physical/Economic life of the machine

6. How do you settle inflationary Account? (Method of inflationary Accounting.)

### III - SOURCES OF FINANCE

<table>
<thead>
<tr>
<th>Source</th>
<th>Amt.</th>
<th>Purpose</th>
<th>Date of borrowing</th>
<th>Period</th>
<th>Terms</th>
<th>Size of instal.</th>
<th>Interest charged</th>
</tr>
</thead>
<tbody>
<tr>
<td>i: Corporations</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ii: Own</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>iii: Family</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>iv: Friends</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>v: Relatives</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>vi: Bank</td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>vii: Other institutions</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>viii: Other (Source)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

6. Total loan Rs. ____________

7. Total funds employed. Rs. ____________
### GROSS OUTPUT

For the year ending

1. Total gross sales of the last year Rs.
2. Excise duty/octroi/other charges (Please specify) paid Rs.
4. Work done for others, (Job work) Rs.
   Total value of output Rs.

---: COST COMPONENTS :-

1. Raw material Rs.
2. Other finished or Processed material Rs.
3. Water fuel, lubricant etc. Rs.
5. Charges paid for job-work Rs.
6. Depreciation Rs.
7. Rent A Land & Buldg. Rs.
   B Machinaries Rs.
8. Wages & Salaries Rs.
   A Employees Rs.
   B Management Rs.
   C Other exp (if any) Rs.
9. Charges paid for C.A., legal assistance or technical services, Rs.
10. Interest paid for
    A Long term loan Rs.
    B Short term loan Rs.
11. Total Expenditures Rs.
12. Profits (Unit value of output) Rs.
13. Total value of output Rs.
14. Taxes Rs.
15. Net profits Rs.
## VI EMPLOYMENT

### Average Employment & Equipments

<table>
<thead>
<tr>
<th>Category</th>
<th>Average no. of persons employed</th>
<th>Rate of workers</th>
<th>Mode of Payment</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Skilled</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2. Semi skilled</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3. Unskilled</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4. Supervisors</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5. Manager</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>6. Unpaid family members</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7. Paid</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8. Honorarium to Members or chairman</td>
<td>Rs. ____________________</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

1. What are the Minimum wage rates for above said categories in your area?
2. How do you recruit labourers?
3. Do you send them for training with pay?
4. Do you experience labour shortage particularly which type?
5. Mandays lost due to Lock-out or strike
6. Reasons for migration of your labour:

## CORPORATIONS' FINANCIAL ROLE

1. How did you approach the corporation to get loan?
2. How much time was taken between application & sanction?
3. How much time was taken between sanction and actual disbursement of loan?

4. What is the principal reason to get loan from the corporation? (Please tick mark)
   1. Low rate of interest
   2. Size of amount bigger
   3. Availability of free subsidy with concessional loan
   4. Nature of industry requires huge investment
   5. Wide publicity by the corporation.

5. Under which scheme your unit has been aided whether TS/NES/GS

6. Cost of the loan
   [A] Application fee
   [B] Legal fees
   [C] Consultancy fees
   [D] Other charges (Please specify)
   Total Rs.__________________________

6. How your project was evaluated
From:
1. Balance sheet approach
2. Cash flow/flow of fund approach
3. Technical point of view
4. Engineering/commercial approach
5. Market point of view
6. Non availability of Rival unit
7. Other views
   Please specify [A]
   [B]
   [C]
7. What is your opinion about project appraisal techniques of the corporation?

8. (1) Amount repaid to corporation Rs. __________

(2) Amount outstanding Rs. __________

9. Has your unit been adversely affected owing to recovery by the corporation?

10. What steps do you suggest to improve the financial procedures of the corporation?

11. Has your unit been advised by the experts of the corporations for product diversification in case of sickness?

INDUSTRIAL SICKNESS:

Is your unit sick? If so, since when?

Reasons for Industrial sickness:

1. Lack of Financial Problem with Corporation
2. Lack of working capital
3. " raw material
4. " skilled labour
5. Owing to labour unrest.
6. " of knowhow
7. " sundry debtors
8. Owing to large size of instalments by the corporation

Which types of steps taken by you?

1. Approached technical consultant
2. Tried for diversification of product
3. Approached corporations.
4. " GITCO
5. " Industrial Extension Bureau
6. Attempted diversification of technique
How corporations helped you to remove sickness of your unit?

what follow up actions taken by the corporation?

Has corporation taken legal action against you?

PROMOTIONAL ROLE:

1. Are you trained by EDP or other programme? Yes/No.

Have you been benefited by corporation's consultation services?

2. When & How?

3. Nature of Service received by your unit.

4. Which section helped you a lot?

5. What steps have been taken as a follow up for your unit by the corporation.

6. Do you know about the services provided by the complex of corporation in Gujarat?

7. Have you been benefited by G. I T C O / C E D.

8. Which kind of other services, can corporation or consultancy house can render to you? How?

MARKETING

1. Do you experience marketing problem? Yes/No.

2. Has corporation helped you for developing export or to develop market? Your home/ export market?

3. Inland market?

   Export