REFERENCES
REFERENCE


Allport G. W. (1948). *Personality – A Psychological Interpretation* Holt N.Y.


Foot Note : The researcher has made attempt to incorporate all relevant studies and relevant references as possible. However the researcher does not claim for a total coverage. Most of the studies quoted in the bibliography are drawn from the following sources namely: The I.I.M. Library, The ICSSR, TISS Mumbai, The Mumbai University Library and The Gujarat University Library.


Bidwai, D G. (1989). *Profile of Indian Managers:* South Guajrat University, Surat,


Blendose J. C. (1979). *Personality characteristics differentiating internal and external college women* *Journal of Psychology*: 103, 81-86


Dr. Jayaswal S. (1957): *Personality* The Indian Institute of world culture, Bangalore.


Kaur, R; (1988) *A study of managerial stress in relation to personality characteristics, motives, work values and management style*: The Guru Nanak Dev University, Punjab.


Rotter J. B. (1975). *Some problems and misconceptions related to the construct of internal Vs. external of construct reinforcement*, Journal of consulting and clinical psychology, 43 56-57.


esteem among college females: Journal of psychological researches, 30, 121-128.


