ABBREVIATIONS/ACRONYMS

AMOS: Analysis of Moment Structure
APICS: Association for Operations Management
BEN: Benefits
BSR: Buyer-Supplier Relationship
CIT: Critical Incident Technique
CoCo: Coordination and Cooperation
CPFR: Collaborative Planning, Forecasting and Replenishment
CRC: Cost Reduction Capability
DC: Delivery Capability
DEC: Design/Engineering Capability
DEV: Development
DEV: Supplier Development
ECR: Efficient Consumer Response
EDI: Electronic Data Interchange
FA: Financial Affiliation
GOV: Governance Mechanisms
GP: Geographical Proximity
INFO: Information Sharing
IP: Initial Price offered
KMO: Kaiser-Meyer-Olkin
LC: Learning Curve
LTO: Long Term Orientation
MC: Manufacturing Capability
MCDM: Multiple Criteria Decision Making
M&M: Mahindra & Mahindra
PBR: Past Business Relation
QC: Quality Conformance
SCM: Supply Chain Management
SEL: Selection and Evaluation
SEM: Structural Equation Modeling
SEM: Structural Equation Modeling
SPSS: Statistical Package for Social Sciences
SRM: Supplier Relationship Management
TC: Technological Capability
TPC: Target Price Capability
TRU: Trust
UMC: United Microelectronics Corporation
VA: Value Analysis/ engineering
VICS: Voluntary Inter-industry Commerce Solutions
VIF: Variance Inflation Factor
VMI: Vendor Managed Inventory
WBCSD: World Business Council for Sustainable Development
YOA: Years of Association