QUESTIONNAIRE
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1. Name of the entrepreneur ____________________

2. Sex

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Male</td>
<td></td>
</tr>
<tr>
<td>female</td>
<td></td>
</tr>
</tbody>
</table>

3. Type of micro business carried out (put tick mark)

<table>
<thead>
<tr>
<th>Manufacturing</th>
<th>Household articles</th>
<th>Food items</th>
<th>Tailoring</th>
<th>Fabrication</th>
<th>Gem cutting</th>
<th>Leather bags</th>
<th>Gift items</th>
<th>Foot wear</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trading</td>
<td>Saree</td>
<td>Grocery/ pett shop</td>
<td>Stationery/ fancy</td>
<td>Garments</td>
<td>Veg/ flowers</td>
<td>Gift &amp; handicraft</td>
<td>Imitation jewel</td>
<td>plastic</td>
</tr>
<tr>
<td>Service</td>
<td>Beauty parlor</td>
<td>computer</td>
<td>catering</td>
<td>Photo stat/std</td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>
6. State the nature of workplace

| Rent | Own |

7. Specify your age
   a) Young (18-35)
   b) Middle age (35-50)

8. State your marital position
   a) Married
   b) Unmarried

9. Specify your qualification details
   a) Illiterate
   b) Primary school
   c) Middle school
   d) High school
   e) Graduate

10. Mention the type of family you belong to
    a) Extended
    b) Nuclear

11. Do you have earlier experience in doing business?
    a) Yes
    b) No

12. Do you have the help of your family members to carry out your business?
    a) Yes
    b) No

13. If yes, what form of help do they provide?
    a) Manual help
    b) Advice
    c) Financial help
14. State your mode of sale of your product
   a) Cash sales
   b) Cash & credit sales
15. Have you obtained EDP Training
   a) Yes
   b) No
16. State your monthly income

<table>
<thead>
<tr>
<th>Income</th>
<th>Before</th>
<th>After</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less than Rs.10,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rs.10,000 to 20,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rs.20,000 to 30,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rs.30,000 to 40,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rs.40,000 to 50,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rs.50,000 to 60,000</td>
<td></td>
<td></td>
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<tr>
<td>Above Rs.60,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Non earning member</td>
<td></td>
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</tr>
</tbody>
</table>

17. State your monthly expenditure

<table>
<thead>
<tr>
<th>Expenditure</th>
<th>Before</th>
<th>After</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less than Rs.10,000</td>
<td></td>
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<tr>
<td>Rs.30,000 to 40,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Above Rs. 40,000</td>
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</tbody>
</table>

18. How do you utilize the profit you earned from your micro business (rank)
   a) Regular house hold expenditure
   b) Education of children
   c) Health purpose
   d) Celebrating festivals
   e) Consumption of nutritious food
   f) Marriage of children
   g) Renovation of house
   h) Giving it to the husband
Expectation from government

19. What sort of financial support do you expect from the government? (rank)?

<table>
<thead>
<tr>
<th>Expectation</th>
<th>Finance</th>
<th>Training</th>
<th>Schemes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants &amp; funds</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Skill development programme</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Open vocational training institute</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Support for establishment of co-operatives</td>
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</tbody>
</table>

Loan matrix

20. State the source of finance for starting the business
   a) Own fund
   b) Own & borrowed funds

21. Have you obtained loan from financial institution?
   a) Yes
   b) No

22. Specify the means through which you obtained finance to start your business
   a) Commercial bank
   b) Money lenders
   c) Personal & family savings
   d) Friends & relatives
   e) Co-operative bank
   f) SHG’s
   g) Both personal savings & commercial banks/money lenders/relatives/co-operative banks/shg’s.

23. If you have got loan from financial institution, then what type of loan you have availed?
   a) Short term loan (Upto Rs.1,00,000)
   b) Medium term loan (Rs.1,00,000-3,00,000)
   c) Long term loan (Above 3,00,000)
24. Are you able to repay your loans?

<table>
<thead>
<tr>
<th>Repayment in time</th>
<th>Repayment in advance</th>
<th>Repayment not in time</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
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</tbody>
</table>

Attitude of entrepreneurs before and after stating through Micro Business.

<table>
<thead>
<tr>
<th>Question</th>
<th>Before</th>
<th>After</th>
</tr>
</thead>
<tbody>
<tr>
<td>25. What is the degree of your confidence to express your suggestions within your family before and after establishing the business?</td>
<td>SA A N DA SDA</td>
<td>SA A N DA SDA</td>
</tr>
<tr>
<td>26. What is the degree of your confidence to express your suggestions in public before and after establishing the business?</td>
<td>SA A N DA SDA</td>
<td>SA A N DA SDA</td>
</tr>
<tr>
<td>27. What is the degree of your self image within your family before and after establishing the business?</td>
<td>SA A N DA SDA</td>
<td>SA A N DA SDA</td>
</tr>
<tr>
<td>28. What is the degree of your self image in the community before and after establishing the business?</td>
<td>SA A N DA SDA</td>
<td>SA A N DA SDA</td>
</tr>
<tr>
<td>29. What is the degree of your self reliance/independence before and after establishing the business?</td>
<td>SA A N DA SDA</td>
<td>SA A N DA SDA</td>
</tr>
<tr>
<td>30. What is the degree of your feeling of security before and after establishing the business?</td>
<td>SA A N DA SDA</td>
<td>SA A N DA SDA</td>
</tr>
<tr>
<td>31. What is the degree of attitude towards educating your children before and after establishing the business?</td>
<td>SA A N DA SDA</td>
<td>SA A N DA SDA</td>
</tr>
<tr>
<td>32. What is the degree of attitude towards family planning before and after establishing the business?</td>
<td>SA A N DA SDA</td>
<td>SA A N DA SDA</td>
</tr>
<tr>
<td>33. What is the degree of attitude towards buying and selling household goods before and after establishing the business?</td>
<td>SA A N DA SDA</td>
<td>SA A N DA SDA</td>
</tr>
</tbody>
</table>

A5
### Problems faced by the respondents

42. Do you have any personal problem in carrying out your business

   a) Lack of training/education
   b) Lack of freedom to take decision
   c) Lack of courage
   d) Lack of formal education
43. What is the social problem you face in carrying out your business
   a) Lack of social mobility because of restriction in the family
   b) Competition
   c) Discrimination due to caste & sex
   d) Discrimination due to education
44. What is the economic problem you face in carrying out your business
   a) Income derived is too low
   b) Loans are not sufficient
   c) Products have no market
45. What is the technical problem you face in carrying out your business
   a) Lack of skill to handle the implements’
   b) Non availability of spare parts & raw materials
   c) Delay in internationalization of skills
   d) Shortage of electricity
   e) Unskilled labourers
46. What is the financial problem you face while carrying out your business
   a) Problems in arranging finance at various stages of entrepreneurship
   b) High rate of interest
   c) Tedious procedures of getting finance
   d) Fear of middlemen
47. Problems related to government:
   a) Lack of knowledge about advantages /concession in backward area
   b) Lack of knowledge about tax concessions
   c) Lack of knowledge about government policies
   d) Lack of timely information about changes in policies and procedures
48. What are the overall benefit you have obtained from the micro business?
   a) Financial upliftment
   b) Social recognition
   c) Improvement in standard of living
   d) Creation of employment opportunity
Benefits of micro business

49. What are the benefits that contribute to the establishment & development of an enterprise?
   a) Self confidence
   b) Co-operation from the husband/family members
   c) Availability of specified skill to work on special projects
   d) Availability of loan from banks
   e) Favorable attitude of customers
   f) Adequate training
   g) Good experience
   h) More demand for the product
   i) Encouragement from government through SHG’s & micro finance

Factors inhibiting the progress

50. Factors inhibiting the establishment & development of micro enterprises
   a) Stiff competition
   b) Inadequate publicity
   c) Lack of good market facility
   d) Lack of guidance
   e) Lack of timely availability of loans from banks
   f) Inaccessibility of place for the consumers
   g) Lack of experience

51. Overall impact of micro business on empowering the entrepreneurs

I. Economic Empowerment
   1. Respondents change in occupation
   2. Acquisition of assets
   3. Increase in savings
   4. Change in food customs
   5. Expectation on basic needs increased
   6. Improvement in standard of living
II. Socio-familial Empowerment
1. Ability to take right decisions
2. Ability to give suggestions
3. Ability to have control over the family resources
4. Respect from the family members
5. Participation in public activities.
6. Respect from friends and neighbours.

III. Psychological Empowerment
1. Confident to meet critical family situation.
2. Helping neighbours in need
3. Against child labour
5. Attitude against the opposite gender.
6. Self respect

IV. Political Empowerment
1. Respondent has become a member of any association.
2. Involvement in any campaign against social evils.
3. Awareness of voting right has increased.
4. Awareness of political situation has increased.
5. Interest to contest for election has increased
6. Awareness about government policies.

V. Administrative empowerment
1. Managerial skills acquired and applied in business.
2. Understand the effect of co-ordination and control and implement it in business
3. Acquired leadership qualities like initiation, interaction, flexibility, adaptability, adjustability etc.
4. Understood the effect of group interaction and teamwork.
5. Able to have effective communication.
6. Decision making ability acquired.