List of Abbreviations

CPI = California Psychological Inventory
Do = Dominance
Cs = Capacity for Status
Sy = Sociability
Sp = Social Presence
Sa = Self Acceptance
In = Independence
Em = Empathy
Re = Responsibility
So = Socialization
Sc = Self-control
Gi = Good Impression
Cm = Communionality
Wb = Well Being
To = Tolerance
Ac = Achievement via Conformance
Ai = Achievement via Independence
Ie = Intellectual Efficiency
Py = Psychological Mindedness
Fx = Flexibility
F/M = Femininity/Masculinity
V.1 = Vector 1
V.2 = Vector 2
V.3 = Vector 3
MERS = Managerial Effectiveness Rating Scale
Mp = Managerial Potential
EPPS = Edwards Personality Preference Scale
TAT = Thematic Appreciation Test
MMPI = Minnesota Multi-Phasic Personality Test
BIB = Biographic Information Blank
Pf = Personality factors.