ANNEXURE
<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>1. Name of the industrialist</td>
<td>:</td>
</tr>
<tr>
<td>2. Age</td>
<td>:</td>
</tr>
<tr>
<td>3. Sex</td>
<td>Male / Female</td>
</tr>
<tr>
<td>4. Marital status</td>
<td>Married / Unmarried</td>
</tr>
<tr>
<td>5. Family background</td>
<td>Agriculture / Business Profession / Cooli</td>
</tr>
<tr>
<td>6. Education</td>
<td>Elementary / HS / HSS / UG / PG / Professional Degree</td>
</tr>
<tr>
<td>7. Training received if any</td>
<td>:</td>
</tr>
<tr>
<td>8. Activity before starting the enterprise</td>
<td>:</td>
</tr>
<tr>
<td>9. Name &amp; address of the SSI Unit</td>
<td>:</td>
</tr>
<tr>
<td>10. Year of registration</td>
<td>:</td>
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<tr>
<td>11. Product produced</td>
<td>:</td>
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<tr>
<td>14. Form of organisation</td>
<td>:</td>
</tr>
<tr>
<td>15. Motivating factors for starting the unit (In Percentages)</td>
<td></td>
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<tr>
<td>I. Possessing technical qualification</td>
<td>☐</td>
</tr>
<tr>
<td>II. Availability of govt. subsidy / concession</td>
<td>☐</td>
</tr>
<tr>
<td>III. Encouragement from friends and relatives</td>
<td>☐</td>
</tr>
<tr>
<td>IV. Inspiration from ancestors</td>
<td>☐</td>
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<tr>
<td>V. Self employment</td>
<td>☐</td>
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<tr>
<td>16. Volume of production:</td>
<td></td>
</tr>
<tr>
<td>a. Annual capacity</td>
<td>(i) Quantity (ii) Value (Rs)</td>
</tr>
<tr>
<td>b. Actual capacity</td>
<td>(i) Quantity (ii) Value (Rs)</td>
</tr>
</tbody>
</table>
17. Extent of capacity utilisation (percentages) :

18. Reasons for under-utilisation of full capacity (percentages):
   I. Lack of raw material  □  
   II. Lack of skilled labour □  
   III. Lack of finance □  
   IV. Uncertain order □  
   V. Lack of marketing facility □ 

19. Nature of manufacture : Seasonal/Non-Seasonal

20. Amount of fixed capital :
   I. Land and Building : Rs. 
   II. Plant and machinery : Rs. 
   III. Furniture and Fixtures : Rs 
   IV. Salaries : Rs 

21. Amount of working capital :
   I. Raw Material : Rs 
   II. Wages : Rs 
   III. Power/Fuel : Rs 
   IV. Stock : Rs 
   V. Transporting Charges : Rs 

22. Nature of funds : Owned / borrowed / both 

23. Sources of loan : SBI/ Nationalised Banks / Private Banks / Co-operative Banks 

24. Details of borrowed funds
   I. Year and amount of borrowing : 
   II. Duration of loan : 
   III. Amount repaid : 
   IV. Nature and Value of Security : 

25. Details of repayment of loan
   I. No.of instalments permitted : 
   II. Instalment amount : 
   III. Terms of repayments : 
   IV. Feeling on rate of interest : 
26. Total employment generated:

27. How the industry is managed?

28. Preference towards a particular bank (State in Percentages)
   I. Location: □
   II. Working hours: □
   III. Service: □
   IV. Familiarity with the staff: □
   V. Low interest rate: □
   VI. Low margin money: □
   VII. No processing fee: □
   VIII. Easy terms and conditions: □

29. Difficulties in obtaining a loan
   I. Questions asked are many: SA/A/UD/DA/SDA
   II. Cumbersome procedures: SA/A/UD/DA/SDA
   III. High margin money: SA/A/UD/DA/SDA
   IV. Formalities leading to delay in sanctioning loan: SA/A/UD/DA/SDA
   V. Security stipulations: SA/A/UD/DA/SDA
   VI. Rules and regulations of bank: SA/A/UD/DA/SDA

30. Suggestions for easy accessibility to bank credit
   I. Attractive credit schemes should be brought to the borrower's notice: SA/A/UD/DA/SDA
   II. Simplification of procedure: SA/A/UD/DA/SDA
   III. Time gap between application and sanctioning of loan should be reduced: SA/A/UD/DA/SDA
   IV. Interest rates can be reduced: SA/A/UD/DA/SDA

31. Channels of distribution
   I. On quotation: Yes/No
   II. Direct contact: Yes/No
   III. Through commission agent: Yes/No
   IV. Through dealers: Yes/No
32. Performance of the industrial unit
   I. Turnover per year
   II. Expenses per year
   III. Profit or loss per year
   IV. Profit ploughed back per year:

33. Expectations of industrialist
   I. Financial assistance
   II. Raw materials at concessional rates
   III. Assistance for the purchase and modernisation of machinery
   IV. Uninterrupted power supply
   V. Marketing guidance and assistance
   VI. Training for updating knowledge and skill
   VII. Incentives for prompt payment of loan
   VIII. Adequate transport system
   IX. Stable government policies

34. Remarks

Signature of the Investigator