A study of Entrepreneurship development in Nanded District with special reference to backward communities (Micro and SSI units)

Questionnaire for Micro and SSI Entrepreneurs

Note: (i) All information in this regard will be utilized for research work only. 
(ii) All Information will be kept confidential.

SECTION I – PERSONAL INFORMATION

Q.1 (A) Name of the Entrepreneur(s) ..............................................................
    (B) Address: ..............................................................................................
    Name of the village/town: ............................................................... Post: .................
    Taluka: ........................................................................................... District: .........
    Place of birth: ..............................................................
(C) Age: ......................................................
    (a) Less than 21 (b) 22-30 (c) 31-40 (d) 41-50 (e) 51-60 (f) above 60
(D) Sex: (a) Male (b) Female.

Q.2 (A) Caste and category: ..............................................................
    (a) SC (b) ST (c) OBC.
    (B) Religion: ..............................................................
    (a) Hindu (b) Muslim (c) Buddhist (d) Christian (e) Jain.

Q.3 Educational qualifications:
    (a) Illiterate (b) Primary education (c) SSC (d) HSC
    (e) Graduation (f) Post Graduation (g) Technical Degree/Diploma.

Q.4 Marital status: (1) Married (2) Unmarried.
Q.5 Family education:
(a) Illiterate (b) Upto SSC/HSC (c) Below graduation (d) Graduation
Father: ..............................................................................................................
Mother: ...........................................................................................................
Wife: ...............................................................................................................  

Q.6 Family Income (Yearly): ..........................................................
(a) Upto 1 lac (b) 1 lac to 2 lac (c) 2 lac to 3 lac (d) 3 lac to 10 lac (e) 10 lac to 20 lac (f) More than 20 lac.

Q.7 Family Saving:............................................................................
(a) Nil (b) 10,000 to 20,000 (c) 20,001 to 40,000 (d) 40,001 to 50,000 (e) 50,001 to 1,00,000 (f) 1,00,001 lac to 5 lac (g) 5,00,001 lac to 10 lac (h) 10,00,001 lac to 15 lac (i) More than 15 lac.

Q.8 Family investment: (a) Nil (b) Land (c) Building (d) Shares (e) Bonds (f) Gold.

Q.9 Expenditure (Yearly): .................................................................
(1) On education: .................................................................
(a) 10% to 20% (b) 21% to 30% (c) 31% to 40% (d) 41% to 60% (e) More than 60%.
(2) On health:........................................................................
(a) 10% to 20% (b) 21% to 30% (c) 31% to 40% (d) 41% to 60% (e) More than 60%.
(3) On living:........................................................................
(a) 10% to 20% (b) 21% to 30% (c) 31% to 40% (d) 41% to 60% (e) More than 60%.  

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Q.10 Occupation: ..............................................................
   (1) Father: … … (a) Farming (b) Service (c) Business (d) Others.
   (2) Grandfather: (a) Farming (b) Service (c) Business (d) Others.

Q.11 Are you originally from Maharashtra or migrated from other state?
      …… (a) Yes (b) No.

Q.12 (A) Type of family: a) Nuclear b) Joint family.

Q.13 Do you own agricultural land: (1) Yes (2) No.
      If yes, state in acres: a) Less than 4 acres b) 4 to 5 acres c) 6 to 10 acres
      d) 11 to 20 acres e) 21 to 30 acres f) 31 to 50 acres g) 51 to 100 acres

SECTION II – ORGANIZATION

Q.1 (a) Name of the enterprise/industry ......................................................
      (b) Nature of entrepreneurial activity
         (i) Manufacturing (ii) Trading (iii) Service (iv) Processing (v) Others
         (specify)
      (c) Year of establishment .................................................................
      (d) Located at Taluka .................................................................

Q.2 : Size of organization: (i) Micro (ii) Small

Q.3 Type of organisation:
      (a) Sole proprietorship (b) Private Limited (c) Cooperative society
      (d) Others, if any .................................................................
Q.4 Registration of firm: (1) Yes. (2) No.
   If yes,
   (1) Registration no. .............................................
   (2) Under the authority:..............................................
   (a) Nanded Municipal Corporation (b) DIC (c) SSI (d) Govt. of Maharashtra (e) Others..............................................

Q.5 Status of establishment:
   (1) Own (2) Inherited from family. (3) Take over of unit.

Q.6 Location of unit:
   (1) Residential (2) Industrial area (3) MIDC (4) Green belt (5) Market (6) Others (Specify) ..............................................

Q.7 Give the name of the special corporation by which you are beneficiary:
   ..............................................................................

Q.8 Whose idea behind the business:
   (1) Own. (2) Friend. (3) Relatives.

Q.9 Have you taken any training before starting your entrepreneurial activity:
   (1) Yes (2) No
   If yes, from where? Specify:
   (i) ITI (Diploma/Degree/Certificate course) (ii) Training through concerned corporation. (iii) NSCFDC. (iv) NSKFDC. (v) NBCFDC. (vi) NHFDC. (vii) Duration...........................(viii) Nature of training ......................

Q.10 If training is not taken, which are the factors affected on the business?
   ..............................................................................
   ..............................................................................
Q.11 Experience in business/industrial field?
   (a) Upto 5 years (b) 6-10 years (c) 10-15 years (d) 15-20 years
   (e) More than 20 years

Q.12 Do you know the details about the special institutes for backward classes:
   (a) Yes
   (b) No

SECTION III – CAPITAL FUND, INVESTMENT & TURNOVER

Q.1 Sources of funds?
   (1) From friends (2) Bank (3) Relative (4) Self funds (5) DIC (6) MCED
   (7) Government.

Q.2 Total Investment: (1) Initial year: Rs. .......................
   (2) Current year: Rs. .....................

<table>
<thead>
<tr>
<th>Source of Funds</th>
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<tbody>
<tr>
<td>Less than Rs.1,00,000</td>
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<tr>
<td>Rs.1,00,001 to 3,00,000</td>
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<td>Rs.3,00,001 to 5,00,000</td>
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<td>Rs.5,00,001 to 10,00,000</td>
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<td>Rs.10,00,001 to 20,00,000</td>
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<td>Rs.20,00,001 to 50,00,000</td>
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<td>Rs.50,00,001 to 100,00,000</td>
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<td>Rs.100,00,001 and above</td>
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<td>Not available/refused</td>
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</table>
Q.3 Total funds invested: Initial year: Rs........ Current year: Rs............

(i) Fixed capital:

<table>
<thead>
<tr>
<th>Category</th>
<th>Initial year</th>
<th>Current year</th>
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</thead>
<tbody>
<tr>
<td>Less than Rs.50,000</td>
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<td>Rs.50,001 to 1,00,000</td>
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<td>Rs.1,00,001 to 5,00,000</td>
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<td>Rs.6,00,001 to 10,00,000</td>
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<td>Rs.11,00,001 to 25,00,000</td>
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<td>Rs.26,00,001 to 30,00,000</td>
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<td>More than 30,00,000</td>
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(ii) Working capital:

<table>
<thead>
<tr>
<th>Category</th>
<th>Initial year</th>
<th>Current year</th>
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</thead>
<tbody>
<tr>
<td>Less than Rs.10,000</td>
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<td>Rs.10,001 to 15,000</td>
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<td></td>
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<td>Rs.15,001 to 30,000</td>
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<tr>
<td>Rs.30,001 to 50,000</td>
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<td>Rs.50,001 to 10,000</td>
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<td>Rs. 1,00,001 to 2,00,000</td>
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<td>Rs. 2,00,001 to 5,00,000</td>
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<td>More than Rs 5,00,000</td>
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(iii) Manpower

<table>
<thead>
<tr>
<th>Category</th>
<th>Initial year</th>
<th>Current year</th>
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</thead>
<tbody>
<tr>
<td>Less than Rs.10,000</td>
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<td>Rs.10,001 to 15,000</td>
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<td>Rs.15,001 to 30,000</td>
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<td>Rs.30,001 to 50,000</td>
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<tr>
<td>Rs.50,001 to 1,00,000</td>
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</table>
Q.4 Did you receive any subsidy/concession from government or any other agencies?  
(1) Yes  
(2) No  
If yes, Rs.......................from whom?

Q.5. Have you borrowed amount: (1) Yes. (2) No.  
If yes (1) Proposed amount: .................................  
(a) Upto 50,000 (b) 51,000 to 1,00,000 (c) 1,00,001 to 1,50,000  
(d) 1,51,000 to 2,00,000 (e) 2,00,001 to 3,00,000 (f) Above 3,00,000  

(2) Sanctioned amount: ......................... ..............  
(a) Upto 50,000 (b) 51,000 to 1,00,000 (c) 1,00,001 to 1,50,000  
(d) 1,51,000 to 2,00,000 (e) 2,00,001 to 3,00,000 (f) Above 3,00,000  

Q.6 Do you feel the amount of loan disbursed to you from concerned corporation is sufficient?  
(1) Yes  (2) No
Q.7 How much was delay in getting the loan? Year Months
   (a) Upto 2 months (b) 3 months to 6 months (c) 6 months to 12 months
   (d) Above 1 year

Q.8 What difficulties arose at the time of getting/sanction loan?

Q.9 Are you repaying the loan regularly? (1) Yes (2) No

Q.10 Repayment of loan:
   (i) Till date: (a) 10% (b) 20% (c) 50% (d) 75% (e) more than 75%
   (f) Fully paid.
   (ii) Outstanding: (a) 10% (b) 20% (c) 50% (d) 75% (e) more than 75%

Q.11 (A) Total turnover Rs

<table>
<thead>
<tr>
<th>Turn over</th>
<th>Last year</th>
<th>Overall</th>
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<tbody>
<tr>
<td>Less than Rs.1,00,000</td>
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<tr>
<td>Rs.1,00,001 to 2,00,000</td>
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<td>Rs.2,00,001 to 3,00,000</td>
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<td>Rs.3,00,001 to 4,00,000</td>
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<td>Rs.4,00,001 to 5,00,000</td>
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<td>Rs.5,00,001 to 10,00,000</td>
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<td>Rs.20,00,001 to 40,00,000</td>
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<td>More than 40,00,000</td>
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<td>Not available/refused to give information</td>
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</table>
(B) Profit rate of an industry:

<table>
<thead>
<tr>
<th>Profit</th>
<th>Last year</th>
<th>Overall</th>
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</thead>
<tbody>
<tr>
<td>Below 10%</td>
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<tr>
<td>11% to 20%</td>
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<td>21% to 30%</td>
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<td>31% to 50%</td>
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<td>More than 50%</td>
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<td>Not available/refused</td>
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(C) Losses of an industry, if any: Rs.

<table>
<thead>
<tr>
<th>Loss</th>
<th>Last year</th>
<th>Overall</th>
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<tbody>
<tr>
<td>Below 10%</td>
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<tr>
<td>11% to 20%</td>
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<td>31% to 50%</td>
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<td>More than 50%</td>
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Q.12 Are you satisfied with the returns from the business?
   (1) Yes.    (2) No.

Q.13 Business turnover:
   (1) Last 2 years: ........................................
   (2) Current year: ........................................

<table>
<thead>
<tr>
<th>Less than Rs.1,00,000</th>
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<tbody>
<tr>
<td>Rs.1,00,001 to 2,00,000</td>
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<td>Rs.2,00,001 to 3,00,000</td>
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<td>Rs.3,00,001 to 4,00,000</td>
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<td>Rs.4,00,001 to 5,00,000</td>
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<tr>
<td>Annual Sales (Rs.)</td>
<td>Yes</td>
<td>No</td>
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<tr>
<td>Rs.5,00,001 to 10,00,000</td>
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<td>Rs.10,00,001 to 20,00,000</td>
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<td>Rs.20,00,001 to 40,00,000</td>
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<td>More than 40,00,000</td>
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<td>Not available/refused to give information</td>
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Q.14 Are you satisfied with your business?: (a) Yes  (b) No

Q.15 How do you maintain books of accounts?
   (a) Traditional method.
   (b) Advanced accounting method.
   (c) Double entry system.
   (d) E-accounting.

Q.16 Do you get your accounts audited?
   (a) Yes  (b) No

Q.17 Do you have income tax liability?
   (a) Yes  (b) No

SECTION – IV: CAPACITY UTILIZATION, RAW MATERIALS AND MARKETING

Q.1 Whether optimum utilization of following resources are met?
   (1) Yes  (2) No
   If yes,
   (1) Men.
   (2) Material.
   (3) Machinery.
   (4) Money.
   (5) Marketing.
(a) Upto 25% (b) 25% to 50% (c) 50% to 75% (d) 75% to 100% (e) 100%.

Q.2 Purchase of raw material from:
(a) Bulk (b) Retail (c) From DIC (d) Any other.

Q.3 Where did you sell the product?
(a) Within the market of district.
(b) Within the market of state.
(c) Market out of state.
(d) Market out of the country.

Q.4 Percentage of sell:
1) Cash 2) Credit (Recovery of percentage)

Q.5 Storage of raw material and finished product?
(a) In the factory (b) Separate godown (c) No need of storage
(d) No facility (e) Storage is available

Q.6 Do you check the quality of the product?
1) Yes 2) No

Q.7 Do you advertise your product?
1) Yes 2) No

Q.8 Do you face any competition?
1) Yes 2) No
If yes, from:
(a) Local manufacturers. (b) Manufactures from outside state.
(c) Big companies. (d) International/foreign companies/MNCs.
(e) Others (specify) .................................................................
SECTION V - PROBLEMS AND SUGGESTIONS

Q.1 Do you have weaknesses of the firm? (1) Yes (2) No

Q.2 What is your experience about the special financial institutions meant for backward class promotion? (1) Good. (2) Bad.

Q.3 State financial problems of your unit, if any?

Q.4 Your opinion about present situation of an industry?

Q.5 Whether any operating related problems and experience during lifetime of a firm? (1) Yes (2) No

Q.6 What kind of help do you need for the development of unit?

Q.7 According to you what additional facilities are required for entrepreneurial development in Nanded district?
Q.8 According to you what challenges are being faced by entrepreneurs in Nanded district?

Q.9 Do you need district level program for BC?
   (1) Yes ........ (2) No
   If yes, what should be the nature of program?

Q.10 What is extension plan of your unit?

SECTION VI – GENERAL AWARENESS

Q.1 Do you understand Dr. Babasaheb Ambedkar’s view on the following?
   (a) Leave the humiliating and socially degrading occupations.
       (1) Yes      (2) No

   (b) Choose the new way for livelihood which are socially and economically respected.
       (1) Yes      (2) No.

Q.2 Do you know the constitutional provisions for the upliftment of backward classes?
   (1) Yes      (2) No

Q.3 Do you know the various schemes of:
   (1) NSCFDC      (a) Yes (b) No
Q.4 Are you aware of special schemes meant for BC?
(1) Fully aware (2) Partially aware (3) Not aware

Q.5. Are you aware of Central Government schemes meant for BC?
(1) Fully aware (2) Partially aware (3) Not aware.

Q.6. Are you aware of State Government schemes meant for BC?
(1) Fully aware (2) Partially aware (3) Not aware

Q.7 Are you member of any professional/commercial organization?
(1) Yes (2) No
If yes, name of organization.................................

Q.8 Are you facing the problems as you have a entrepreneur from BC?
(1) Yes. (2) No.
If yes, what type of problems you are facing.....................

Q.9 Do you gain latest information/knowledge regarding your business?
(1) Yes (2) No
If yes, from whom ...........................................
(a) Other big organization/other similar organization.
(b) Newspapers.
(c) Magazine/periodicals/special magazines.
(d) Professional training institutes.
(e) Internet.
(f) No need of latest knowledge
Date:

Place: Name and signature of
Sample micro/SSI entrepreneur