DECLARATION

I declare that the thesis entitled “A Study on Emotional Competence of Sales People in Organized Retail in Major Cities of Gujarat State” submitted by me for the degree of Doctor of Philosophy is the record of research work carried out by me during the period from August 2012 to March 2017 under the supervision of Dr. Amit Jain and this has not formed the basis for the award of any degree, diploma, associate ship, fellowship, titles in this or any other University or other institution of higher learning. I further declare that the material obtained from other sources has been duly acknowledged in the thesis. I shall be solely responsible for any plagiarism or other irregularities, if noticed in the thesis.

Signature of the Research Scholar: ……………………… Date: ……………………. 

Name of Research Scholar: Riddhi Ambavale

Place: Ahmedabad