ANNEXURE - III
THE IMPACT OF WEEKLY MARKETS IN A TRIBAL REGION -
A CASE STUDY OF KORAPUT DISTRICT
SCHEDULE - I
TRADERS INFORMATION

Name of the Market :- Date:-
Panchayat:- Day it is held_______
Block:- Sub-division _________

A. General Information

1. a) Name: -
   b) Tribal/Non-Tribal: -

2. Age: _______ Years

3. Sex : Male/Female

4. Residential Address :-
   Village/Town:- Panchayat:- Block:-

5. Sub-division :-

6. Education : - Illiterate/Informal/Primary/Secondary/College

7. Household Composition :-

<table>
<thead>
<tr>
<th>Adults</th>
<th>Children</th>
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<tbody>
<tr>
<td>Male: -</td>
<td>Male: -</td>
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<tr>
<td>Female:-</td>
<td>Female:-</td>
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7. Monthly Income from Business :-

Present - Rs. _________
5 Years Back-Rs. _________
8. Property and Assets:

i) Land ________ acres ii) Building Private/Thatched

iii) Bullock Cart :- iv) Furniture - (Table, Chair, Cot, Almirah, etc.)

v) Cycle/Motor Cycle :- vi) Radio and T.V.-

vii) Wrist Watch:_____ viii) Utensils - Aluminium - Steel - Brass

ix) Agriculture Inplants :- x) Animals - Cattles/Goat/Sheep

xi) Ornaments - Gold - Rs. ________
    Silver-Rs. ________
    Bronze-Rs. ________

9. Distance of ‘haat’ from the village ________ Kms.

10. Time of arrival and departure from the ‘haat’

   Arrival:-                                    Departure:-

11. Hours of your business :- From ________ to ________

12. Hours of peak business :- From ________ to ________

13. Position in the market channel - Retailer/Wholeseller/Both

   Past position - Retailer/Wholeseller/Both

14. Since how long trading in the tribal areas :- ________ Years

15. Nature of visit to ‘haat’ - Regular/Seasonal

16. If seasonal, in what season ? From ________ month

                                           to ________ month
17. i) Do you have business at native place? Yes/No
   ii) If not why?
       Less demand/No capital/More competition/No suitable premise/No profit

18. How many haats do you attend per week? __________

19. If attending more than one ‘haat’, give details -

<table>
<thead>
<tr>
<th>Name of haat</th>
<th>Day</th>
<th>Distance from native</th>
<th>Distance from previous haat</th>
<th>Time taken from native</th>
<th>Time taken from previous ‘haat’</th>
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   (i)
   (ii)
   (iii)
   (iv)
   (v)
   (vi)

20. Do you go back to your native after each ‘haat’? Yes/No

21. If not, where to you stay in nights?

22. When do you return to your native? __________ Day

23. What facilities do you have in the ‘haat’ to carry on business?
   (i) Temporary/Thatched Shed
   (ii) Parmanent shed
B. Selling Activities of Traders (Details in) :-

25. Particular Products/Good:-

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<tr>
<th>Present</th>
<th>Past</th>
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26. How do you procure the stocks? (put ‘✓’)

<table>
<thead>
<tr>
<th>Present</th>
<th>Past</th>
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<tbody>
<tr>
<td>a) Marketable surplus of own production</td>
<td>a)</td>
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<tr>
<td>b) Purchase from producers/Wholesellers of same haat</td>
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<tr>
<td>c) Purchase from other haats or villages</td>
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<tr>
<td>d) Urban market</td>
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27. (a) Terms of Purchase:
    a) On cash payment:
    b) On credit:
    c) Both:
28. Where do you keep your surplus stocks?

**Present**
- Sold All
- Own House/Shop-cum-Godown
- Others (specify)

**Past**
- Sold All
- Own House/Shop-cum-Godown
- Others (specify)

29. How do you fix selling price?

**Present**
- a) By making a mutual agreement with other sellers
- b) By accepting the prevailing price
- c) By taking cost and profit margin into consideration
- d) Other means (specify)

**Past**
- a)
- b)
- c)
- d)

30. How much do you sale in the haat?

<table>
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<tr>
<th>Items</th>
<th>Qty.</th>
<th>Rate</th>
<th>Value</th>
<th>Item</th>
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31. How much your sale is affected by seasonal factor?

32. How much do you sale in non-haat days?

33. How much profit you can earn in one haat?

**Present**
- Rs.

**Past**
- Rs.
34. Amount of expenditure in the haat:
   a) Transport
   b) Market cess
   c) Wages to assistant/labour
   d) Contribution to common fund (if any)
   e) Food and Beverage
   f) Taddy
   g) Others (specify)

35. Nature of weights and measures used in your sale?
   a) Standard weights and measures
   b) Country measures (specify)
   c) Approximation

36. Mode of Transaction:
   a) Cash only
   b) Cash plus credit
   c) Cash plus Barter

37. In case of credit sale, how debts are collected?
   Present:
   Past:

38. Sales trends Increasing/Decreasing/Fluctuating
39. Reasons there of - Rise in competition/Lack of Capital/Seasonal Variation

40. Who finances your trading activities? Present Past
   a) Own capital a) a)
   b) Bank Loan b) b)
   c) Wholesellers credit c) c)
   d) Other (specify) d) d)

C. Purchasing Activities of Buying Traders

41. Goods purchased in the ‘haat’?

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<tr>
<th>Item</th>
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42. Agency to whom you sell Present Past

43. Your Expected Profit margin:

44. What are the major deficiencies in the ‘haat’?
   a) In adequate communication facilities
   b) In adequate market area
   c) Excessive harassment of market officials
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45. Is there any attempt to promote and safeguard the interest of traders?

If yes, results of such efforts.

46. Offer any suggestion for improvement:

a) 

b) 

c) 

d) Absence of sales sheds

e) Others (specify)

47. Your relationship with the tribal people:

a) Participating in their social activities - Yes/No

b) Arbitrating to settle their disputes - Yes/No

c) Giving them loans in times of need - Yes/No

d) Others (specify) - Yes/No

48. Do you link any other activity to your 'haat' activity - Yes/No

49. If yes, what activity(ies) -