APPENDIX - E

EDWARDS PERSONAL PREFERENCE SCHEDULE
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DIRECTIONS

This schedule consists of a number of pairs of statements about things that you may or may not like: about ways in which you may or may not feel. Look at the example below.

A. I like to talk about myself to others.
B. I like to work toward some goal that I have set for myself.

Which of these two statements is more characteristic of what you like? If you like “talking about yourself to others” more than you like “working toward some goal that you have set for yourself,” then you should choose A over B. If you like “working toward some goal that you have set for yourself” more than you like “talking about yourself to others,” then you should choose B over A.

You may like both A and B. In this case, you would have to choose between the two and you should choose the one that you like better. If you dislike both A and B, then you should choose the one that you dislike less.

Some of the pairs of statements in the schedule have to do with your likes, such as A and B above. Other pairs of statements have to do with how you feel. Look at the example below.

A. I feel depressed when I fail at something.
B. I feel nervous when giving a talk before a group.

Which of these two statements is more characteristic of how you feel? If “being depressed when you fail at something” is more characteristic of you than “being nervous when giving a talk before a group,” then you should choose A over B. If B is more characteristic of you than A, then you should choose B over A.

If both statements describe how you feel, then you should choose the one which you think is more characteristic. If neither statement accurately describes how you feel, then you should choose the one which you consider to be less inaccurate.

Your choice, in each instance, should be in terms of what you like and how you feel at the present time, and not in terms of what you think you should like or how you think you should feel. This is not a test. There are no right or wrong answers. Your choices should be a description of your own personal likes and feelings. Make a choice for every pair of statements; do not skip any.

The pairs of statements on the following pages are similar to the examples given above. Read each pair of statements and pick out the one statement that better describes what you like or how you feel. Make no marks in the booklet. On the separate answer sheet are numbers corresponding to the numbers of the pairs of statements. Check to be sure you are marking for the same item number as the item you are reading in the booklet.

For each numbered item draw a circle around the A or B in your answer sheet to indicate the statement you have chosen.

Do not turn this page until the examiner tells you to start.
1 A I like to help my friends when they are in trouble.
B I like to do my very best in whatever I undertake.

2 A I like to find out what great men and women have thought about various problems in which I am interested.
B I would like to accomplish something of great significance.

3 A Any written work that I do I like to have precise, neat, and well organized.
B I like to write a great novel or play.

4 A I like to tell amusing stories and jokes at parties.
B I like to be able to tell amusing stories and jokes at parties.

5 A I like to be able to come and go as I want to.
B I like to be able to say that I have done a difficult job well.

6 A I like to solve puzzles and problems that other people have difficulty with.
B I like to follow instructions and to do what is expected of me.

7 A I like to experience novelty and change in my daily routine.
B I like to be able to do things in a conventional way.

8 A I like to plan and organize the details of any work that I have to undertake.
B I like to follow instructions and to do what is expected of me.

9 A I like people to notice and to comment upon my appearance when I am out in public.
B I like to read about the lives of great men and women.

10 A I like to avoid situations where I am expected to do things in a conventional way.
B I like to read about the lives of great men and women.

11 A I would like to be a recognized authority in some job, profession, or field of specialization.
B I like to have my work organized, and planned before beginning it.

12 A I like to find out what great men and women have thought about various problems in which I am interested.
B If I have to take a trip, I like to have things planned in advance.

13 A I like to finish any job or task that I begin.
B I like to keep my things neat and orderly on my desk or workspace.

14 A I like to tell other people about adventures and strange things that have happened to me.
B I like to have my meals organized and a definite time set aside for eating.

15 A I like to be independent of others in deciding what I want to do.
B I like to keep my things neat and orderly on my desk or workspace.

16 A I like to be able to do things better than other people can.
B I like to tell amusing stories and jokes at parties.

17 A I like to conform to custom and to avoid doing things that people I respect might consider unconventional.
B I like to talk about my achievements.

18 A I like to have my life so arranged that it runs smoothly and without much change in my plans.
B I like to tell other people about adventures and strange things that have happened to me.

19 A I like to read books and plays in which sex plays a major part.
B I like to be the center of attention in a group.

20 A I like to criticize people who are in a position of authority.
B I like to use words which other people often do not know the meaning of.

21 A I like to accomplish tasks that others recognize as requiring skill and effort.
B I like to be able to come and go as I want to.

22 A I like to praise someone I admire.
B I like to feel free to do what I want to do.

23 A I like to keep my letters, bills, and other papers neatly arranged and filed according to some system.
B I like to be independent of others in deciding what I want to do.

24 A I like to ask questions which I know no one will be able to answer.
B I like to criticize people who are in a position of authority.

25 A I get so angry that I feel like throwing and breaking things.
B I like to avoid responsibilities and obligations.

26 A I like to be successful in things undertaken.
B I like to form new friendships.

27 A I like to follow instructions and to do what is expected of me.
B I like to have strong attachments with my friends.

28 A Any written work that I do I like to have precise, neat, and well organized.
B I like to make as many friends as I can.

29 A I like to tell amusing stories and jokes at parties.
B I like to write letters to my friends.

30 A I like to be able to come and go as I want to.
B I like to share things with my friends.

31 A I like to solve puzzles and problems that other people have difficulty with.
B I like to judge people by why they do something—not by what they actually do.

32 A I like to accept the leadership of people I admire.
B I like to understand how my friends feel about various problems they have to face.

33 A I like to have my meals organized and a definite time set aside for eating.
B I like to study and to analyze the behavior of others.
A I like to say things that are regarded as witty and clever by other people.
B I like to put myself in someone else's place and to imagine how I would feel in the same situation.

35 A I like to feel free to do what I want to do.
B I like to observe how another individual feels in a given situation.

36 A I like to accomplish tasks that others recognize as requiring skill and effort.
B I like my friends to encourage me when I meet with failure.

37 A When planning something, I like to get suggestion from others whose opinions I respect.
B I like my friends to treat me kindly.

38 A I like to have my life so arranged that it runs smoothly and without much change in my plans.
B I like my friends to feel sorry for me when I am sick.

39 A I like to be the center of attention in a group.
B I like my friends to be anxious about me when I am hurt or sick.

40 A I like to avoid situations where I am expected to do things in a conventional way.
B I like my friends to sympathize with me and to cheer me up when I am depressed.

41 A I would like to write a great novel or play.
B When serving on a committee, I like to be appointed or elected chairperson.

42 A When I am in a group, I like to accept the leadership of someone else in deciding what the group is going to do.
B I like to supervise and to direct the actions of other people whenever I can.

43 A I like to keep my letters, bills, and other papers neatly arranged and filed according to some system.
B I like to be one of the leaders in the organizations and groups to which I belong.

44 A I like to ask questions which I know no one will be able to answer.
B I like to tell other people how to do their jobs.

45 A I like to avoid responsibilities and obligations.
B I like to be called upon to settle arguments and disputes between others.

46 A I would like to be a recognized authority in some job, profession, or field of specialization.
B I feel guilty whenever I have done something I know is wrong.

47 A I like to read about the lives of great men and women.
B I feel that I should confess the things that I have done that I regard as wrong.

48 A I like to plan and organize the details of any work that I have to undertake.
B When things go wrong for me, I feel that I am to blame than anyone else.

49 A I like to use words which other people often do not know the meaning of.
B I feel that I am inferior to others in most respects.

50 A I like to criticize people who are in a position of authority.
B I feel timid in the presence of other people I regard as my superiors.

51 A I like to do my very best in whatever I undertake.
B I like to help other people who are less fortunate than I am.

52 A I like to find out what great men and women have thought about various problems in which I am interested.
B I like to be generous with my friends.

53 A I like to make a plan before starting in to do something difficult.
B I like to do small favors for my friends.

54 A I like to tell other people about adventures and strange things that have happened to me.
B I like my friends to confide in me and to tell me their troubles.

55 A I like to say what I think about things.
B I like to forgive my friends who may sometimes hurt me.

56 A I like to be able to do things better than other people can.
B I like to eat in new and strange restaurants.

57 A I like to conform to custom and to avoid doing things that people I respect might consider unconventional.
B I like to participate in new fads and fashions.

58 A I like to have my work organized and planned before beginning it.
B I like to travel and to see the country.

59 A I like people to notice and to comment upon my appearance when I am out in public.
B I like to move about the country and to live in different places.

60 A I like to be independent of others in deciding what I want to do.
B I like to do new and different things.

61 A I like to be able to say that I have done a difficult job well.
B I like to work hard at any job I undertake.

62 A I like to tell my superiors that they have done a good job on something, when I think they have.
B I like to complete a single job or task at a time before taking on others.

63 A If I have to take a trip, I like to have things planned in advance.
B I like to keep working at a puzzle or problem until it is solved.

64 A I sometimes like to do things just to see what effect it will have on others.
B I like to stick at a job or problem even when it may seem as if I am not getting anywhere with it.
<table>
<thead>
<tr>
<th></th>
<th>A I like to do things that other people regard as unconventional.</th>
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<tbody>
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<td>B I like to put in long hours of work without being distracted.</td>
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<td>A I would like to accomplish something of great significance.</td>
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<td>A I like to keep my things neat and orderly on my desk or workspace.</td>
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<td>B I feel like making fun of people who do things that I regard as stupid.</td>
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<td>A I like to prioritize tasks and organize them thoughtfully.</td>
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<td>100</td>
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</table>
A I like to study and to analyze the behavior of others.
B I like to do things that other people regard as unconventional.

98 A I like my friends to feel sorry for me when I am sick.
B I like to avoid situations where I am expected to do things in a conventional way.

99 A I like to supervise and to direct the actions of other people whenever I can.
B I like to do things in my own way without regard to what others may think.

100 A I feel that I am inferior to others in most respects.
B I like to avoid responsibilities and obligations.

101 A I like to be successful in things undertaken.
B I like to form new friendships.

102 A I like to analyze my own motives and feelings.
B I like to make as many friends as I can.

103 A I like my friends to help me when I am in trouble.
B I like to do things for my friends.

104 A I like to argue for my point of view when it is attacked by others.
B I like to write letters to my friends.

105 A I feel guilty whenever I have done something I know is wrong.
B I like to have strong attachments with my friends.

106 A I like to share things with my friends.
B I like to analyze my own motives and feelings.

107 A I like to accept the leadership of people I admire.
B I like to understand how my friends feel about various problems they have to face.

108 A I like my friends to do many small favors for me cheerfully.
B I like to judge people by why they do something—not by what they actually do.

109 A When with a group of people, I like to make the decisions about what we are going to do.
B I like to predict how my friends will act in various situations.

110 A I feel better when I give in and avoid a fight, than I would if I tried to have my own way.
B I like to analyze the feelings and motives of others.

111 A I like to participate in groups in which the members have warm and friendly feelings toward one another.
B I feel guilty whenever I have done something I know is wrong.

112 A I like to judge people by why they do something—not by what they actually do.
B I like my friends to show a great deal of affection toward me.

113 A I like to have my life so arranged that it runs smoothly and without much change in my plans.
B I like my friends to feel sorry for me when I am sick.

114 A I like to be called upon to settle arguments and disputes between others.
B I like my friends to do many small favors for me cheerfully.

115 A I feel that I should confess the things that I have done that I regard as wrong.
B I like my friends to sympathize with me and to cheer me up when I am depressed.

116 A I like to do things with my friends rather than by myself.
B I like to argue for my point of view when it is attacked by others.

117 A I like to think about the personalities of my friends and to try to figure out what makes them as they are.
B I like to be able to persuade and influence others to do what I want to do.

118 A I like my friends to sympathize with me and to cheer me up when I am depressed.
B When with a group of people, I like to make the decisions about what we are going to do.

119 A I like to ask questions which I know no one will be able to answer.
B I like to tell other people how to do their jobs.

120 A I feel timid in the presence of other people I regard as my superiors.
B I like to supervise and to direct the actions of other people whenever I can.

121 A I like to participate in groups in which the members have warm and friendly feelings toward one another.
B I feel guilty whenever I have done something I know is wrong.

122 A I like to analyze the feelings and motives of others.
B I feel depressed by my own inability to handle various situations.

123 A I like my friends to feel sorry for me when I am sick.
B I feel better when I give in and avoid a fight, than I would if I tried to have my own way.

124 A I like to be able to persuade and influence others to do what I want.
B I feel depressed by my own inability to handle various situations.

125 A I like to criticize people who are in a position of authority.
B I feel timid in the presence of other people I regard as my superiors.

126 A I like to participate in groups in which the members have warm and friendly feelings toward one another.
B I like to help my friends when they are in trouble.

127 A I like to analyze my own motives and feelings.
B I like to sympathize with my friends when they are hurt or sick.

128 A I like my friends to help me when I am in trouble.
B I like to treat other people with kindness and sympathy.

129 A I like to be one of the leaders in the organizations and groups to which I belong.
B I like to sympathize with my friends when they are hurt or sick.
<table>
<thead>
<tr>
<th>Question</th>
<th>A</th>
<th>B</th>
</tr>
</thead>
<tbody>
<tr>
<td>130</td>
<td>I feel that the pain and misery that I have suffered has done me more good than harm.</td>
<td>I like to show a great deal of affection toward my friends.</td>
</tr>
<tr>
<td>131</td>
<td>I like to do things with my friends rather than by myself.</td>
<td>I like to experiment and to try new things.</td>
</tr>
<tr>
<td>132</td>
<td>I like to think about the personalities of my friends and to try to figure out what makes them as they are.</td>
<td>I like to try new and different jobs—rather than to continue doing the same old things.</td>
</tr>
<tr>
<td>133</td>
<td>I like my friends to be sympathetic and understanding when I have problems.</td>
<td>I like to meet new people.</td>
</tr>
<tr>
<td>134</td>
<td>I like to argue for my point of view when it is attacked by others.</td>
<td>I like to experience novelty and change in my daily routine.</td>
</tr>
<tr>
<td>135</td>
<td>I feel better when I give in and avoid a fight, than I would if I tried to have my own way.</td>
<td>I like to move about the country and to live in different places.</td>
</tr>
<tr>
<td>136</td>
<td>I like to do things for my friends.</td>
<td>When I have some assignment to do, I like to start in and keep working on it until it is completed.</td>
</tr>
<tr>
<td>137</td>
<td>I like my friends to do many small favors for me cheerfully.</td>
<td>I like to avoid being interrupted while at my work.</td>
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<tr>
<td>138</td>
<td>I like to be regarded by others as a leader.</td>
<td>I like to work hard at any job I undertake.</td>
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<td>139</td>
<td>I feel depressed by my own inability to handle various situations.</td>
<td>I like to write books and plays in which sex plays a major part.</td>
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<td>140</td>
<td>I like to predict how my friends will act in various situations.</td>
<td>I like to attack points of view that are contrary to mine.</td>
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<td>141</td>
<td>I like my friends to be anxious about me when I am hurt or sick.</td>
<td>I feel like blaming others when things go wrong for me.</td>
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<td>142</td>
<td>I like to be regarded by others as a leader.</td>
<td>I like to travel and to see the country.</td>
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<td>I feel like getting revenge when someone has insulted me.</td>
<td>I like to accomplish tasks that others recognize as requiring skill and effort.</td>
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<td>I like to be loyal to my friends.</td>
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<td>I like to go out with attractive persons of the opposite sex.</td>
<td>I would like to accomplish something of great significance.</td>
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<tr>
<td>146</td>
<td>I like to stay up late working in order to get a job done.</td>
<td>I would like to write a great novel or play.</td>
</tr>
<tr>
<td>147</td>
<td>I like to be successful in things undertaken.</td>
<td>I like to do small favors for my friends.</td>
</tr>
<tr>
<td>148</td>
<td>I feel like telling other people off when I disagree with them.</td>
<td>When planning something, I like to get suggestions from other people whose opinions I respect.</td>
</tr>
<tr>
<td>149</td>
<td>I like to be generous with my friends.</td>
<td>I like to experience novelty and change in my daily routine.</td>
</tr>
<tr>
<td>150</td>
<td>I like to give in and avoid a fight, than I would if I tried to have my own way.</td>
<td>I like to tell my superiors that they have done a good job on something, when I think they have.</td>
</tr>
<tr>
<td>151</td>
<td>I like to stay up late working in order to get a job done.</td>
<td>I like to make a plan before starting in to do something difficult.</td>
</tr>
<tr>
<td>152</td>
<td>I like to praise someone I admire.</td>
<td>I would like to write a great novel or play.</td>
</tr>
<tr>
<td>153</td>
<td>I like to become excited.</td>
<td>When planning something, I like to get suggestions from other people whose opinions I respect.</td>
</tr>
<tr>
<td>154</td>
<td>I feel like getting revenge when someone has insulted me.</td>
<td>When I am in a group, I like to accept the leadership of someone else in deciding what the group is going to do.</td>
</tr>
<tr>
<td>155</td>
<td>I like to stay up late working in order to get a job done.</td>
<td>I like to make a plan before starting in to do something difficult.</td>
</tr>
</tbody>
</table>
162 A I like to meet new people.
B Any written work that I do I like to have precise,
neat, and well organized.

163 A I like to finish any job or task that I begin.
B I like to keep my things neat and orderly on my
desk or workspace.

164 A I like to be regarded as physically attractive by
those of the opposite sex.
B I like to plan and organize the details of any work
that I have to undertake.

165 A I like to tell other people what I think of them.
B I like to have my meals organized and a definite
time set aside for eating.

166 A I like to show a great deal of affection toward
my friends.
B I like to say things that are regarded as witty and
clever by other people.

167 A I like to try new and different jobs—rather than
to continue doing the same old things.
B I sometimes like to do things just to see what
effect it will have on others.

168 A I like to stick at a job or problem even when it
may seem as if I am not getting anywhere with it.
B I like people to notice and to comment upon my
appearance when I am out in public.

169 A I like to read books and plays in which sex plays
a major part.
B I like to be the center of attention in a group.

170 A I feel like blaming others when things go wrong
for me.
B I like to ask questions which I know no one will
be able to answer.

171 A I like to sympathize with my friends when they
are hurt or sick.
B I like to say what I think about things.

172 A I like to eat in new and strange restaurants.
B I like to do things that other people regard as
unconventional.

173 A I like to complete a single job or task at a time
before taking on others.
B I like to feel free to do what I want to do.

174 A I like to participate in discussions about sex and
sexual activities.
B I like to do things in my own way without regard
to what others may think.

175 A I get so angry that I feel like throwing and break­
ing things.
B I like to avoid responsibilities and obligations.

176 A I like to help my friends when they are in trouble.
B I like to be loyal to my friends.

177 A I like to do new and different things.
B I like to form new friendships.

178 A When I have some assignment to do, I like to
start in and keep working on it until it is
completed.
B I like to participate in groups in which the
members have warm and friendly feelings toward
one another.

179 A I like to go out with attractive persons of the
opposite sex.
B I like to make as many friends as I can.

180 A I like to attack points of view that are contrary
to mine.
B I like to write letters to my friends.

181 A I like to be generous with my friends.
B I like to observe how another individual feels in a
given situation.

182 A I like to eat in new and strange restaurants.
B I like to put myself in someone else's place and to
imagine how I would feel in the same situation.

183 A I like to stay up late working in order to get a job
done.
B I like to understand how my friends feel about
various problems they have no face.

184 A I like to become sexually excited.
B I like to study and to analyze the behavior of
others.

185 A I feel like making fun of people who do things
that I regard as stupid.
B I like to predict how my friends will act in various
situations.

186 A I like to forgive my friends who may sometimes
hurt me.
B I like my friends to encourage me when I meet
with failure.

187 A I like to experiment and to try new things.
B I like my friends to be sympathetic and under­
standing when I have problems.

188 A I like to keep working at a puzzle or problem
until it is solved.
B I like my friends to treat me kindly.

189 A I like to be regarded as physically attractive by
those of the opposite sex.
B I like my friends to show a great deal of affection
toward me.

190 A I feel like criticizing someone publicly if he or she
deserves it.
B I like my friends to make a fuss over me when I
am hurt or sick.

191 A I like to show a great deal of affection toward my
friends.
B I like to be regarded by others as a leader.

192 A I like to try new and different jobs—rather than
to continue doing the same old things.
B When serving on a committee, I like to be
appointed or elected chairperson.

193 A I like to finish any job or task that I begin.
B I like to be able to persuade and influence others
to do what I want.
194 A I like to participate in discussions about sex and sexual activities.
               B I like to be called upon to settle arguments and disputes between others.
195 A I get so angry that I feel like throwing and breaking things.
               B I like to tell other people how to do their jobs.
196 A I like to show a great deal of affection toward my friends.
               B When things go wrong for me, I feel that I am more to blame than anyone else.
197 A I like to move about the country and to live in different places.
               B If I do something that is wrong, I feel that I should be punished for it.
198 A I like to stick at a job or problem even when it may seem as if I am not getting anywhere with it.
               B I feel that the pain and misery that I have suffered has done me more good than harm.
199 A I like to read books and plays in which sex plays a major part.
               B I feel that I should confess the things that I have done that I regard as wrong.
200 A I feel like blaming others when things go wrong for me.
               B I feel that I am inferior to others in most respects.
201 A I like to do my very best in whatever I undertake.
               B I like to help other people who are less fortunate than I am.
202 A I like to do new and different things.
               B I like to treat other people with kindness and sympathy.
203 A When I have some assignment to do, I like to start in and keep working on it until it is completed.
               B I like to help other people who are less fortunate than I am.
204 A I like to engage in social activities with persons of the opposite sex.
               B I like to forgive my friends who may sometimes hurt me.
205 A I like to attack points of view that are contrary to mine.
               B I like my friends to confide in me and to tell me their troubles.
206 A I like to treat other people with kindness and sympathy.
               B I like to travel and to see the country.
207 A I like to conform to custom and to avoid doing things that people I respect might consider unconventional.
               B I like to participate in new fads and fashions.
208 A I like to work hard at any job I undertake.
               B I like to experience novelty and change in my daily routine.
209 A I like to be intimate with attractive persons of the opposite sex.
               B I like to experiment and to try new things.
210 A I feel like telling other people off when I disagree with them.
               B I like to participate in new fads and fashions.
211 A I like to help other people who are less fortunate than I am.
               B I like to finish any job or task that I begin.
212 A I like to move about the country and to live in different places.
               B I like to put in long hours of work without being distracted.
213 A If I have to take a trip, I like to have things planned in advance.
               B I like to keep working at a puzzle or problem until it is solved.
214 A I like to be in love with someone of the opposite sex.
               B I like to complete a single job or task before taking on others.
215 A I like to tell other people what I think of them.
               B I like to avoid being interrupted while at my work.
216 A I like to do small favors for my friends.
               B I like to engage in social activities with persons of the opposite sex.
217 A I like to meet new people.
               B I like to be intimate with attractive persons of the opposite sex.
218 A I like to keep working at a puzzle or problem until it is solved.
               B I like to be in love with someone of the opposite sex.
219 A I like to talk about my achievements.
               B I like to listen to or to tell jokes in which sex plays a major part.
220 A I feel like making fun of people who do things that I regard as stupid.
               B I like to listen to or to tell jokes in which sex plays a major part.
221 A I like my friends to confide in me and to tell me their troubles.
               B I like to read newspaper accounts of murders and other forms of violence.
222 A I like to participate in new fads and fashions.
               B I feel like criticizing someone publicly if he or she deserves it.
223 A I like to avoid being interrupted publicly if he or she deserves it.
               B I feel like telling other people off when I disagree with them.
224 A I like to listen to or to tell jokes in which sex plays a major part.
               B I feel like getting revenge when someone has insulted me.
225 A I like to avoid responsibilities and obligations.
               B I feel like making fun of people who do things that I regard as stupid.