The Abbreviations.

AIEI = Association of Indian Engineering Industries.
CEI = Confederation of Engineering Industries.
CIF = Cost including Insurance and Freight.
DGTD = Directorate General of Technical Development.
FOB = Free on Board.
ICICI = Industrial Credit and Investment Corporation of India.
MRTP = Monopoly Restrictive Trade Practices.
SITC = Standard Industrial Trade Classification.
SSI = Small Scale Industries.

The Notations.

AEi = Firm level Allocative Efficiency measured on the basis of capital price of 12 per cent interest rate and a fixed wage rate.

AEii = Firm level Allocative Efficiency measured on the basis of capital price of 21 per cent interest rate and variable wage rate.

CE = Cumulative Exports.
D = Depreciation.
DS = Domestic Sales.
DSR = Domestic Market Shares.
DP = Dummy Variable of public and private sector firms.
DV = Dummy Variable for over-seas investment.
E = (Absolute) Exports in value terms.
(E/S) = Export Propensity or Orientation.
(E/S)t = Export Propensity at period 1983/84.
ERP  = Effective Rate of Protection.
EXM  = Experience of managers in years.
EXL  = Experience of labour in years.
FDI  = Foreign Direct Investment.
GE   = Growth rate of Exports.
GDS  = Growth rate of Domestic sales.
GK   = Growth rate of total capital employed.
GIM  = Growth rate of imported inputs.
H&O  = Heckcher and Ohlin.
H&K  = Helpman and Krugman.
IM   = Imported Inputs.
(IM/S) = Import intensity.
K    = Measure of Capital Input.
(K/V) = Capital Intensity variable.
LS   = Salaries and Wages as a measure of Labour input.
(LS/V) = Labour Intensity variable.
LDC  = Low Developed Countries.
LSE  = Large Scale Establishments.
N    = Number of Firms (or observations) in samples.
NP   = Number of Products (produced).
OLS  = Ordinary Least Squares.
R**2 = 'R' square.
S    = (Total) Sales turnover.
SE   = (Firm level) Scale economies index.
S&M  = Small and Medium (firms).
SSE  = Small scale establishments.
TE   = Technical Efficiency (variable).
TIE  = Technical Inefficiency (variable).
     = (1/TE).
\[ V = \text{Value-added.} \]

\[ VK = \text{Vintage of capital or machinery.} \]

\[ = \text{Age of machinery in years.} \]

\[ X = \text{Firm level Financial inefficiency index.} \]

\[ YEX = \text{Number of Years in Export activity.} \]

\[ Z = \text{Firm Size.} \]

\[ ZS = \text{Firm level sales turnover as Firm Size measure.} \]

\[ ZK = \text{Firm level total capital employed as Firm size measure.} \]

\[ ZV = \text{Firm level value-added as Firm size measure.} \]

\[ (ZS)_o = \text{Firm Size (sales turnover) at period 1978-79.} \]

\[ (ZS)_t = \text{Firm Size (sales turnover) at period 1983-84.} \]

\[ **2 \] \text{ implies the variable is squared.} \]

or ** \text{ => to the power of.}