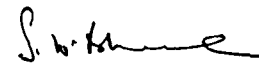


Certificate

Certified that the work incorporated in the thesis '**Study of Distribution Channel Design in Automobile Industry Passenger Vehicles Segment in Pune Region**' submitted by Mr. Amod Markale was carried out by the candidate under my guidance. Such material as has been obtained from other sources has been duly acknowledged in this thesis.

Date: 9 August, 2005

Place: Pune



Dr. S W Bhawe

Research Guide

