APPENDIX – II

QUESTIONNAIRE FOR DISTRICT MANAGERS OF ENTREPRENEURIAL SUPPORT ORGANISATIONS

(i) Name of Support Organization:

(ii) Name of District Manager:

PART-I: OPINIONS ABOUT PROBLEMS OF WOMEN ENTREPRENEURS

1. What are the personal problems faced by women entrepreneurs?
   i. Lack of self confidence among women
   ii. Lack of initiative among women
   iii. Lack of risk bearing capacity of women
   iv. Lack of leisure time for women
   v. Absence of need for achievement among women
   vi. Attitude of avoidance of economic risk
   vii. Any other (Please specify)

2. What are the social problems faced by women entrepreneurs?
   i. Lack of confidence in women’s ability
   ii. Lack of women’s appreciation in the family
   iii. Lack of social contacts of women
   iv. Dual role of women in home & business
   v. Male dominance
   vi. Non-co-operative attitude of family
   vii. Any other (Please specify)

3. What are the financial problems faced by women entrepreneurs?
   i. Lack of collateral security available to women
   ii. Limited working capital available to women
   iii. Delayed payments of bills of women
iv. Ignorance of women about banking procedures & formalities
v. Poor knowledge of financial management to women
vi. Any other (Please specify)

4. What are the raw materials problems faced by women entrepreneurs?
   i. Non-availability of raw materials
   ii. Lack of continuous supply of raw materials
   iii. Delay in procurement of raw materials
   iv. Time consuming procedures of getting raw materials
   v. Variations in raw materials prices
   vi. Poor knowledge of materials management
   vii. Any other (Please specify)

5. What are the marketing problems faced by women entrepreneurs?
   i. Cut throat competition
   ii. Inadequate advertising & publicity
   iii. Lack of sufficient stock of products
   iv. Delayed collection of bills
   v. Lack of traveling capacity
   vi. Poor knowledge of marketing management
   vii. Any other (Please specify)

6. What are the human resource problems faced by women entrepreneurs?
   i. Non-availability of skilled of employees
   ii. Non co-operative attitude of employees
   iii. Skilled employees leave their job after getting experience
   iv. Hesitation of male employees to work under women entrepreneurs
   v. Poor knowledge of human resource management
   vi. Any other (Please specify)

7. What are the managerial problems faced by women entrepreneurs?
   i. Lack of proper planning
   ii. Lack of Decision making skill
iii. Lack of communication skill
iv. Lack of motivation to employees
v. Lack of control
vi. Poor knowledge of Business Management
vii. Any other (please specify)

8. What are the infrastructural problems faced by women entrepreneurs?
   i. Inadequate space for work
   ii. Non-availability of land/plot/shed
   iii. Inadequate power supply
   iv. Inadequate water supply
   v. Inadequate transportation facilities
   vi. Inadequate communication facilities
   vii. Any other (Please specify)

9. What are the technological problems faced by women entrepreneurs?
   i. Lack of technological skills
   ii. High cost of technology acquisition
   iii. Inadequate technology support for machinery utilization
   iv. Poor knowledge of modern technology
   v. Any other (Please specify)

10. What are the governmental support problems faced by women entrepreneurs?
    i. No problem of government support
    ii. Time consuming procedure of sanctioning of loan & subsidy
    iii. Lack of co-ordination among different government organizations
    iv. Poor knowledge of government support schemes
    v. Any other (please specify)

11. What are the reasons for lacking occupational mobility among women entrepreneurs?
    i. Lack of various resource
    ii. Preference for stability in existing business
12. How does your organization solve the problems of women entrepreneurs?
   i. By giving proper guidance
   ii. By sanctioning loans and subsidies
   iii. By organizing training programmes
   iv. By giving marketing supports
   v. By providing infrastructural facilities
   vi. Any other (please specify)

**PART-II: OPINIONS ABOUT PROSPECTS OF WOMEN ENTREPRENEURS**

1. What is your opinion about making of women entrepreneurs? (Choose any one)
   i) They are born
   ii) They are made
   iii) They are born & can also be made

2. Which social environmental factors have increased prospects of women entrepreneurship?
   i. Increasing spread of education among women
   ii. Increasing no. of successful women in the society
   iii. Increasing automation of household work of women
   iv. Increasing awareness of women about economic independence
   v. Increasing women activism
   vi. Increase equality status of women
   vii. Increasing social recognition to women
   viii. Any other (please specify)
3. What is your opinion about organizing Special Entrepreneurship Development Programmes for women entrepreneurs? Yes/No

4. What are the areas where Special Entrepreneurship Development Programmes (EDPs) for women entrepreneurs must be organized?
   i. Small Enterprise Management
   ii. Identification of Business Opportunities
   iii. Technical Skill Development
   iv. Information Technology
   v. Stress Management
   vi. Total Quality Management
   vii. Increasing social recognition to women
   viii. Any other (please specify)

5. Which type of enterprise/business has more opportunities to women entrepreneurs?
   i. Service
   ii. Trading
   iii. Manufacturing

6. Give reasons for more opportunities to women entrepreneurs in Service Enterprise?
   i. It can be operated from house itself
   ii. It can be operated as per convenience of time
   iii. It matches with women temperament
   iv. It requires less amount of finance
   v. It requires less traveling to women
   vi. It requires fewer employees
   vii. Any other (please specify)
7. Give reasons for more opportunities to women entrepreneurs in Trading Enterprise?
   i. It enables women to handle home & business easily
   ii. It can be operated on smaller scale
   iii. It requires lesser amount of finance than manufacturing
   iv. It is easy to operate than manufacturing
   v. It requires fewer employees
   vi. Any other (please specify)

8. Give reasons for more opportunities to women entrepreneurs in Manufacturing Enterprise?
   i. It is more profitable
   ii. It is more creative & innovative business line
   iii. It gives satisfaction of producing own production
   iv. It is more suitable for skilled entrepreneurs
   v. Any other (Please specify)

9. Give preference no. to all business fields from 1-10 where women entrepreneurs in urban areas have more business opportunities.

   Business fields in urban areas
   i  Beauty Parlour
   ii  Readymade Garments
   iii  Fashion Designing
   iv  Wax Candles
   v  Typing, Xeroxing & Telephone Services
   vi  Repairing & Servicing of Electronic Products
   vii  Manufacturing of Leather Products
   viii Manufacturing of Home Cleaning Products
   ix  Repairing & Services of Two Wheelers
   x  Food Products
10. Give preference no. to all business fields from 1-10 where women entrepreneurs in rural areas have more business opportunities.

**Business fields in rural areas**

i  Dairy farming
ii  Poultry farming
iii General Stores
iv  Fruit & Vegetable Processing
v   Brick making
vi  Rice Mill
vii Handicrafts
viii Flour Mill
ix  Papad Making
x  Goat Farming