Appendix I

TRAINING AND ENTREPRENEURSHIP DEVELOPMENT: RELEVANCE AND EFFECTS
(A STUDY IN KOLLAM DISTRICT)

Interview Schedule

Part I

Personal details

Name and Address:

Date of birth and age:

Religion and caste:

Father’s/Mother’s/ Husband’s occupation (please ✓)

i. Daily wage earner
ii. Marginal farmer
iii. Retail trade
iv. Private sector service
v. Fishing
vi. Any other (please mention)…………………………

Educational qualification (please ✓)

I. Non-technical

i. Below S.S.L.C
ii. S.S.L.C
iii. Plus two
iv. Degree (mention details)………………………………
v. Post graduation (mention details)…………………………

II Technical

i. I.T.I
ii. Engineering diploma
iii. K.G.T.E
iv. N.C.V.T
v. Any other (mention details)………………………………
What were you doing before joining the training programme (please √)

i. Unemployed
ii. House wife
iii. Studying
iv. Part time job
v. Full time job in the private sector
vi. Preparing for competitive examinations
vii. Any other (mention details) ..........................................................

Why did you join for the MEDP programme (please √)

i. Unemployment
ii. Father’s suggestion
iii. Husband’s suggestion
iv. Ward member’s suggestion
v. To stand on my on leg
vi. To get loan from the bank
vii. To utilize the time productively
viii. To start my own manufacturing unit
ix. Any other (mention details) ..................................................

What is your opinion about the training programme

A. Duration of the programme
   I. Too short
   II. Adequate
   III. Sufficient
   IV. No opinion

B. Content of the programme
   I. Excellent
   II. Very good
   III. Good
   IV. Can’t say anything
   V. Poor
C. Overall Assessment of the programme

I. Excellent
II. Very good
III. Good
IV. Poor

Give your suggestion/complaints/observations about this training programme so that it may be incorporated in the future training programmes

Part II Starters

What is your product line

Why did you select it?

Is your enterprise a group enterprise or individual enterprise?
   a. Individual enterprise
   b. Group enterprise

How much time (in months) you took to start production?

Was there any delay in starting production? Yes/No

If yes, what are the reasons for the delay?

What was the initial investment (amount in Rs. ‘000)?
   i. Own contribution
   ii. Bank loan
   iii. SGSY
   iv. Kudumbashree
   v. Others if any
What were the major problems you faced in the process of setting up the unit?

i. Delay in getting loan
ii. Delay in getting the various licenses
iii. Delay in arranging working capital

Did you approach the trainer or the organization which conducted the programme to sort out the issue?

1. Yes
2. No

What was the response?

i. Helped but not to the extent required
ii. Helped but did not solve the problem
iii. Did not respond

Sales turnover (in Rs.’000)
2006-07.........................
2007-08.........................
2008-09.........................
2009-10.........................
2010-11.........................

Profit/Loss (in Rs.’000)
2006-07.........................
2007-08.........................
2008-09.........................
2009-10.........................
2010-11.........................
What are the problems you are facing in running your unit?

i.  Lack of demand for the product
ii.  Cheaper products are coming from other states
iii. Many new units have come to compete
iv.  It is difficult to collect payment
v.  Good quality raw materials are not available
vi.  There is nobody to give good advice
vii. Lack of time as I have to look after everything
viii. Any other (mention details)..................................................
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What are your suggestions/requirements to improve your performance?
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What are your future plans? ..........................................................
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   Non-Starters

At what stage you gave up your plan to start the enterprise?

i.  Immediately after the training programme
ii.  After completing project report
iii. After submitting the loan application

What was the main reason for giving up?

i.  Starting an enterprise was not my objective in joining the programme
ii.  Did not feel confident to start a venture
iii. Got government job
iv. Marriage
v. Difficulty in getting loan
vi. Difficulty in getting various licenses
vii. Found that there is no sufficient market for the product
viii. Discouraged by those who are already in the business
ix. Discouraged by family members and friends
x. Any other reason

Did you approach the trainer or the organization which conducted the programme to sort out the issue?

1. Yes
2. No

What was the response?

i. Helped but not to the extent required
ii. Helped but did not solve the problem
iii. Did not respond

What is the impact of this training programme on you?

i. Large
ii. Moderate
iii. Useful to learn some skills
iv. Can’t say anything

What are your suggestions for improving this training programme?

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