ANNEXES

Appendix

1. List of NGOs surveyed in Mumbai.
2. List of NGO functionaries interviewed
3. NGO Interview schedule
5. Social Entrepreneur Questionnaire.
6. list of MDGs

Appendix
1. List of NGOs surveyed in Mumbai.

<table>
<thead>
<tr>
<th>NGO</th>
<th>Program/Activities</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACT</td>
<td>ACT-Kalpana.</td>
</tr>
<tr>
<td>AMM</td>
<td>Annapurna Mahila Mandal</td>
</tr>
<tr>
<td>APN</td>
<td>Apnalaya</td>
</tr>
<tr>
<td>BECC</td>
<td>Bandra East community Centre</td>
</tr>
<tr>
<td>CASP</td>
<td>Community Aid &amp; sponsorship programme.</td>
</tr>
<tr>
<td>CORP</td>
<td>Community Out reach programme</td>
</tr>
<tr>
<td>CH</td>
<td>Creative Handicrafts</td>
</tr>
<tr>
<td>FSC</td>
<td>Family service Centre</td>
</tr>
<tr>
<td>GVPCT</td>
<td>Gyan vikas Public Charitable Trust</td>
</tr>
<tr>
<td>JCT</td>
<td>Janvi Charitable Trust</td>
</tr>
<tr>
<td>REAP</td>
<td>Reach Education Action Programme.</td>
</tr>
<tr>
<td>SHARE</td>
<td>Save the handicapped's Rehabilitation Efforts</td>
</tr>
<tr>
<td>SMS</td>
<td>Stree Mukti Sanghatana</td>
</tr>
<tr>
<td>SF</td>
<td>Sterlite foundation</td>
</tr>
<tr>
<td>USVA</td>
<td>Urban Street Lok Seva Kendra</td>
</tr>
<tr>
<td>VT</td>
<td>Vatsalya Trust</td>
</tr>
<tr>
<td>YUVA</td>
<td>Youth for unity and voluntary Action</td>
</tr>
<tr>
<td>YUVAK</td>
<td>Yuvak Prathishtan</td>
</tr>
<tr>
<td>SHED</td>
<td>Support for human and environmental development</td>
</tr>
</tbody>
</table>
2. List of NGO Functionaries interviewed

<table>
<thead>
<tr>
<th>NGO</th>
<th>Name of the interviewee</th>
<th>Designation</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACT-Kalpana</td>
<td>Ms. Valsa Abraham</td>
<td></td>
</tr>
<tr>
<td>AMM</td>
<td>Leena Kambli</td>
<td>Managing committee member</td>
</tr>
<tr>
<td>Apnalaya</td>
<td>Ms. Leena Joshi</td>
<td>Director</td>
</tr>
<tr>
<td>BECC</td>
<td>Nayan</td>
<td>Co-ordinator</td>
</tr>
<tr>
<td>CASP</td>
<td>Girija Sapre</td>
<td>Director</td>
</tr>
<tr>
<td>CORP</td>
<td>Anna Fernandes</td>
<td></td>
</tr>
<tr>
<td>CH</td>
<td>Jhony Joseph</td>
<td>Director</td>
</tr>
<tr>
<td>FSC</td>
<td>Ms. Nigama. Mascarenhas</td>
<td>Director</td>
</tr>
<tr>
<td>GVPCT</td>
<td>Madhuri Lele</td>
<td>Trustee</td>
</tr>
<tr>
<td>JCT</td>
<td>Ashley Perriera</td>
<td>Project in-charge</td>
</tr>
<tr>
<td>REAP</td>
<td>Fr. Trevor. Miranda</td>
<td>Director</td>
</tr>
<tr>
<td>SHARE</td>
<td>Ms. Roshan John</td>
<td>Programme-coordinator</td>
</tr>
<tr>
<td>SMS</td>
<td>Ms. Jyoti Mhapsekar</td>
<td>President</td>
</tr>
<tr>
<td>SHED</td>
<td>Ms. Marium Rashid</td>
<td>Co-ordinator</td>
</tr>
<tr>
<td>SF</td>
<td>Ms. Sai Priya</td>
<td>Programme-coordinator</td>
</tr>
<tr>
<td>USVA</td>
<td>Pervez Sheikh</td>
<td>PRESIDENT</td>
</tr>
<tr>
<td>VT</td>
<td>Mr. N. S. Saraf</td>
<td>Secretary</td>
</tr>
<tr>
<td></td>
<td>Mr. Anirudh Kulkarni</td>
<td>Co-ordinator</td>
</tr>
<tr>
<td>YUVA</td>
<td>Ms Reshma</td>
<td>In-charge of livelihood project</td>
</tr>
<tr>
<td></td>
<td>Jayshree Medar</td>
<td>Co-ordinator</td>
</tr>
<tr>
<td>YUVAK</td>
<td>Ms. Medha Somaiya</td>
<td>Chairperson.</td>
</tr>
</tbody>
</table>
Interview Schedule for NGOs / V.Organisation

A] Profile of the organisation
1. Background details.
1.1 Name of the Orgn. / (Acronym)

1.2 Type of Orgn. 1.2.1 a. NGO b. Government Dept. c. Funding agency
   1.2.2 a. Grassroot NGO b. Intermediary NGO c. Any other

1.3 Name of the Founder/
Designation:

1.4 Address:

1.5 Tel No.

1.6 Website:

1.7 E-mail:

2. Details of functionaries:
2.1 Name of chief Executive

2.2 E-mail address:

2.3 Name of the secretary:

2.4 E-mail address:
2.5 Registration details ________________________________

3.1 Is the organization registered:
1. As a society [ ] 2. As a Trust. [ ] 3. As a Sec 25 company [ ]
6. Any other [ ]

3.2 Date of registration: ________________________________

4. Details of Interviewee:
4.1 Name of the interviewee: ____________________________
4.2 Designation: ______________________________________
4.3 Date of joining this NGO: ____________________________

5. State the year of establishment. ________________________

6. What is the vision/mission statement of your organ?
   a) Vision: ___________________________________________
   ___________________________________________________
   ___________________________________________________
   ___________________________________________________
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8. Does your organization work in
   a) Urban areas [ ]  b) Rural Areas [ ]  c) Rural & Urban areas [ ]

9. Who started this organization? (Please tick mark)
   a) Individual [ ]
   b) Private Non-governmental orgn. [ ]
   c) Government [ ]

10. How would you categories your services (tick mark as many as possible)
   a) advocacy [ ]
   b) Environmental group [ ]
   c) Child care [ ]
   d) Education [ ]
   e) Employment training / IGP [ ]
   f) Family support service (counselling, domestic violence, response to drug, alcohol and child abuse.) [ ]
   g) Housing, emergency shelter. [ ]
   h) Mental health. [ ]
   i) Special needs (eg. center for the blind) [ ]
   j) Community centers [ ]
   k) Theater group [ ]
   l) Any other (please specify) [ ]

11. State the geographical coverage of your NGOs?
   a) Local [ ]
   b) Regional (more than one district in the state) [ ]
   c) National (multiple states) [ ]
   d) International [ ]
12. Who are the beneficiaries of your programme?
   a) Children
   b) Women
   c) Youth
   d) Aged
   e) SC/ST/OBC
   f) Handicapped
   g) Community
   h) Any other

specify

13. In what sector is your work primarily focused on?
   — NGO / Non profit sector.
   — For – profit sector.
   — Academia
   — Any other

14. Do you have a social enterprises?  1.Yes  2.No

14.1 If yes, in which year was it established? ____________

14.2 If No, Do you intend to start in the near future.  1.Yes  2.No

15. Please provide the details of your project / Organisation in 1997 to the way it is now, in terms of

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Particular</th>
<th>Year</th>
<th>1997</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Approximate annual budget.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2.</td>
<td>% of budget from donors.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3.</td>
<td>% of budget from Revenue generating projects.</td>
<td>1997</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4.</td>
<td>% of budget from other sources</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5.</td>
<td>No. of paid staff</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Full Time</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Part Time</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6.</td>
<td>No. of Volunteers</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7.</td>
<td>No. of branch offices</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8.</td>
<td>Geographical coverage</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Local</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Regional</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
9. National Innovative Programme (if any since 1997 till date)

16. **Beneficiary details**

16.1 Please state the percentage of your clients who fall into the following major target groups:

a) _____% Income below poverty  
   b) _____% single parents  
   c) _____% women.  
   d) _____% disabled.

16.2 Please state the number of beneficiaries, who have benefited from your programme:

<table>
<thead>
<tr>
<th>Category</th>
<th>1997</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Families</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wards</td>
<td></td>
<td></td>
</tr>
<tr>
<td>States</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Communities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Any other</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

16.3 What percentage of your organisation beneficiaries are provided with financial assistance? _____________________________

16.4 Are you experiencing increase or decrease in demand for your services?

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Increase</td>
<td></td>
</tr>
<tr>
<td>Decrease</td>
<td></td>
</tr>
</tbody>
</table>

16.5 To what do you attribute this to?

_________________________________________________________________
_________________________________________________________________
_________________________________________________________________

16.6 Do you charge fee(s) for the services rendered?
If yes ☐ go to 16.7. If No go to 16.8. ☐

16.7 Are the clients ready to pay for services?
   a) In Part ☐
   b) In Full ☐
   c) Not willing ☐

16.8 Does your organisation serve a population, you would describe as "at risk"
   either financially or in terms of services needed? 1 ☐ 2 ☐

17. Awards/ Replication.

17.1 Has your organization won any award(s)? 1. Yes ☐ 2. No ☐. If yes
   provide the details.

<table>
<thead>
<tr>
<th>Sr. no</th>
<th>Name of the award</th>
<th>Year</th>
<th>Instituted by</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>2</td>
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<tr>
<td>3</td>
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<td></td>
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<tr>
<td>4</td>
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<td></td>
</tr>
</tbody>
</table>

(Please attach sheet if required).

17.2 Has the work of your organization brought about legislative or policy
   changes? 1. Yes ☐ 2. No ☐

17.3 If yes, tick mark whichever is applicable.
   a) National level ☐
   b) State level ☐
   c) Any other(specify)________________________________________

17.4 Has your programme been replicated elsewhere in the country or abroad?
   1. Yes ☐ 2. No ☐
18. Affiliation

18.1 Is your organization affiliated to any organization such as-
   a) NNGO  □  If yes details ________________________________
   b) SNGO  □  If yes details ________________________________
   c) ICONGO  □
   d) Foundations  □  If yes details ________________________________
   e) Credibility Alliance  □
   f) Any other(specify) ________________________________

19. Organisations Budget & funding

19.1 State the size of the annual budget of your organization.
   a) Less than 2 lakh.  □
   b) 2 lakh to 5 lakh.  □
   c) 5 lakh to 10 lakh  □
   d) 10 lakh to 20 lakh  □
   e) More than 20 lakh  □
   f) 20 lakh to 50 lakh  □
   g) 50 lakh to 1 crore  □
   h) 1 crore and above.  □
19.2 Has the sources of funds and total fund collection changed over the past 5 years? 1. Yes □  2. No □
19.3 If yes please tick mark, whichever is applicable.
   a) Remained roughly the same.  □
   b) It has changed.  □
   c) It has led to less dependence on donor aid.  □  □
   d) It has created a need to become self sufficient.  □  □
19.4 State the sources of funds

<table>
<thead>
<tr>
<th>Sources of funds</th>
<th>1997</th>
<th>2006</th>
<th>Increased</th>
<th>Decreased</th>
<th>No change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government sources</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>User charges/fees</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
i. Membership fees  
ii. Fees for services rendered

<table>
<thead>
<tr>
<th>Private donations (Individuals)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Private charities (e.g. Ashoka foundation, GiveIndia, ActionAid)</td>
</tr>
<tr>
<td>Self generated through earned income strategies (sale of products)</td>
</tr>
<tr>
<td>Royalties for licensing name use and endorsement (Cause-related marketing)</td>
</tr>
</tbody>
</table>

Other sources (specify)

a)  
b)  

c)  
d)  
e) If a, b, c kindly go to Q.No. 19.6, if (d) kindly go to 19.12.

19.5 How important is outside funding for working of your organization?

a) Very important  
b) Important  
c) Of little importance  
d) Not at all important  
e) If a, b, c kindly go to Q.No. 19.6, if (d) kindly go to 19.12.

19.6 What is your organization doing to reduce the level of dependency on donors?

________________________

________________________

________________________

________________________

19.7 Do the donors put condition for usage of funds?

1. Yes  
2. No

19.8 If yes, what sort of condition is imposed?

a) Target population to be served.  
b) Geographical location.  
c) Any other (specify)

________________________

________________________

________________________

________________________

19.9 Do the donors monitor your organization?

1. Yes  
2. No

If yes, through:

a) Financial reports.  
b) On site visits.  
c) Impact assessment.
d) Others (specify)____________________________________________________

____________________________________________________

____________________________________________________

19.10 Has your organization required to make significant changes in
response to budget constraints? 1. Yes ☐ No ☐

19.11 If yes, please tick mark whichever is applicable:
   a) Reducing the number of clients served. ☐
   b) Cutting down on programmers. ☐
   c) Reducing the number of salaried staff. ☐
   d) Increased reliance on volunteers ☐
   e) Any other (specify) ____________________________________________________

_________________________________________________________________________

19.12 How does your organization tend to overcome the situation?
   a) Increased reliance on earned income strategies, by starting social
      enterprises. ☐
   b) By charging user fees. ☐
   c) Any other please (specify) ______________________________________________

_________________________________________________________________________

19.13 The following table measures, attitude towards funding source, kindly
provide rating points on a scale of 1-4, where (1 denotes completely false, 2
denotes false, 3 denotes true and 4 denotes completely true)

<table>
<thead>
<tr>
<th>Sr no</th>
<th>Particulars</th>
<th>Government</th>
<th>Private charities</th>
<th>Earned incomestrategies, through social enterprise(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Is difficult to obtain funds/generate funds?</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Flexibility in usage.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Restrictions in usage of funds.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Restricts client eligibility</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>It affects/ values of the organisation.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Is a stable source</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Administrative inconvenience.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
20. **Board members:**

20.1 Details of Board members.

<table>
<thead>
<tr>
<th>Sr no</th>
<th>Name</th>
<th>Age</th>
<th>Professional background</th>
<th>Position in the board</th>
<th>Male</th>
<th>female</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
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<td>3</td>
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<td>6</td>
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<td>10</td>
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<tr>
<td>11</td>
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<td></td>
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</tr>
<tr>
<td>12</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

20.2 Level of involvement of Board members.

a) Spends time on policy issues.

b) Takes active interest in raising funds.

c) Interested in evaluating performance of stakeholders.

d) Interested in undertaking innovative programmes.

e) Are interested in establishing social enterprises to pursue social and economic objective (double bottom line).

f) Any other (please specify)

21. **Staff and structure of the Organisation.**

21.1 Total number of staff working in your organization?

<table>
<thead>
<tr>
<th>Employees</th>
<th>Professionally qualified</th>
<th>Professionally qualified</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full time</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Part time</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
21.2 How often does the staff undergo training?
   a) Very often (once a month) □
   b) Often (every 2 months) □
   c) Seldom (3-4 months) □
   d) Very seldom (once a year) □
   e) Never □

21.3 Briefly describe the organization structure/organization chart) with the help of organization chart)

Part B: Programme details.

1. Nature of Activity.

<table>
<thead>
<tr>
<th>Sr no</th>
<th>Type of activity</th>
<th>Frequency</th>
<th>Organised by</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Get together</td>
<td>(a)</td>
<td>(a)</td>
</tr>
<tr>
<td>2</td>
<td>Film shows</td>
<td>(b)</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Mela</td>
<td>(c)</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Health camp</td>
<td>(d)</td>
<td>In collaborati-on with an organization (only Private)</td>
</tr>
<tr>
<td>5</td>
<td>Literacy campaign</td>
<td>(e)</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Street play</td>
<td>(f)</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>SHG formation</td>
<td>(g)</td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Income generation program</td>
<td>(h)</td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Cause-related marketing</td>
<td>(i)</td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>Social marketing campaign</td>
<td>(j)</td>
<td></td>
</tr>
</tbody>
</table>

495
2. Views on networking with other organizations.
2.1 In course of your activities what was your experience of working with collaborating agencies? Briefly explain the advantages and disadvantages.
   a) Advantages
      i. Availability of skilled personnel
      ii. Availability of infrastructure.
      iii. Any other
           specify
          
           
           
           
           
           
           
      b) Dis-advantages.
         i. Interference.
         ii. Procedural delays
         iii. Any other
             specify
             
             
             
             
             
2.2 What is the basis of associating with other organizations?
   a) Based on the strengths of the organization.
   b) Extent of readiness to share their infrastructure, expertise etc.
   c) Any other(specify)
2.3 Has your organization collaborated with the government departments?
1. Yes ☐ 2. No ☐
If yes, state at which level
a) Ministry of social welfare ☐
b) Ministry of urban development ☐
c) Ministry of women and child welfare ☐
d) Ministry of health and family planning ☐
e) State government ☐
f) Any other (specify)

2.3.1 If yes, Is your organization implementing any of the following schemes of government of India?

<table>
<thead>
<tr>
<th>Sr no.</th>
<th>Scheme</th>
<th>Yes</th>
<th>No</th>
<th>Year in which implemented by the NGO</th>
<th>Amount sanctioned</th>
<th>Beneficiary</th>
<th>Problems encountered in the process of implementation</th>
<th>Any suggestions</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>SJSRY SCHEME-USEP.</td>
<td>☐</td>
<td>☐</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>PMRY</td>
<td>☐</td>
<td>☐</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>TREAD</td>
<td>☐</td>
<td>☐</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>STEP</td>
<td>☐</td>
<td>☐</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Any other</td>
<td>☐</td>
<td>☐</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>i.</td>
<td></td>
<td>☐</td>
<td>☐</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ii.</td>
<td></td>
<td>☐</td>
<td>☐</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>iii.</td>
<td></td>
<td>☐</td>
<td>☐</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>iv.</td>
<td></td>
<td>☐</td>
<td>☐</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

2.3.2 Has the NGO received a grant?
1. Yes ☐ 2. No ☐
If yes, state the year and purpose for which grant was received

If No, has your NGO applied after April 2006? 1. Yes ☐ 2. No ☐

2.4 What are the future plans of your organization?
a) Wish to continue with the existing programme ☐
b) Expand the programme.

c) Modify the program (specify details).

d) Collaborate with other organizations.

e) Any other (specify).

2.5 How much time do you spend on each one of the following activity (in %)?

a) Fund raising

b) Government grant

c) Social marketing

d) Earned income strategies/social enterprise

e) Community development

f) Advocacy


3.1 Are you making progress towards fulfilling your mission? 1. Yes 2. No

3.2 Does your organization have the resources and the capacity to achieve the goals? 1. Yes 2. No

3.3 Does your organization undertake impact assessment of the programmes? 1. Yes 2. No

3.4 If yes, state whether the following methods are used?

a) Application of Balance scorecard.

b) Calculating SROI.

c) Social impact assessment.

d) Cost-benefit analysis.

e) Any other (please specify).

3.5 If No, do you process to undertake impact assessment in the near future? 1. Yes 2. No


4.1 Are some clients dependent on your NGO for years together? 1. Yes 2. No

4.2 If yes, how do you propose to wean them away from your services to make them independent?
4.3 What are the methods/approaches adopted by your organization to make them self-reliant?
   a) Raising awareness level.
   b) Undertaking Income generation programmes.
   c) Formation of SHGs.
   e) All of above.

4.4 What are the methods used by your NGO to collect information about community needs?
   a) Surveys
   b) Observation/experience of staff
   c) From the local opinion leaders.
   d) From local government
   e) From surveys run by other NGOs
   f) Any other (specify)

4.5 Please, provide details of the following programs:
   A. SHG formation & provision of Micro Finance.
   B. Micro enterprise development programme.

A: SHG formation & provision of Micro Finance

4.5.1 Aims behind starting the SHG.

4.5.2 How many SHGs have been formed till date and what is the total strength?

4.5.3 Have the women in SHGs organized new SHGs on their own? 1. Yes 2. No

4.5.4 Are the SHGs helpful in other activities of the institution? 1. Yes 2. No

4.5.5 Have the members graduated to micro-enterprise development?
1. Yes □ 2. No □

Please provide details of number of women who have started micro enterprises-
1. Individually □ 2. In Groups □

4.5.6 What are the problems faced by women in SHGs?

________________________________________________________________________

________________________________________________________________________

4.5.7 State the total amount of micro-finance disbursed till date.

B: Micro enterprise development programme.

1. Does your organization organize micro enterprise development programmes?
   1. Yes □ 2. No □

2. If yes, kindly fill details mentioned in Part C.

Part C: Details of IGP/micro-enterprise development programme.

1. Background details of training programme.
   1.1 When was this programme implemented in your NGO? ____________
   1.2 What prompted your NGO to start the programme?
      a) Part of the programme agenda. □
      b) Demand from beneficiaries/community. □
      c) To implement USEP under SJSRY scheme. □
      d) Donor(s) insisted. □
      e) Any other(specify)______________________________

________________________________________________________________________

1.3 Do you involve beneficiaries before starting the programme?
   1. Yes □ 2. No □

   If yes, in what manner?
   _________________________________________________________________

________________________________________________________________________

If No, why?

________________________________________________________________________

________________________________________________________________________

1.3 How do you promote the IGA programme?
   a) Word of mouth. □

500
b) Display of Notice/posters.
c) Through Mahila mandals.
d) Through SHGs.
e) Any other.

1.5 Do you impart vocational training? 1. Yes ☐ 2. No ☐

2. **Components of the training programme.**

2.1 Duration of training programme.

<table>
<thead>
<tr>
<th>Days</th>
<th>Months</th>
</tr>
</thead>
</table>

2.2 Number of hours

2.3 Location

2.4 Number of trainees in a batch

2.5 Number of beneficiaries who have attended the programme.

<table>
<thead>
<tr>
<th>Program details</th>
<th>Enrolled</th>
<th>Attended</th>
<th>Completed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year/</td>
<td>Male</td>
<td>Female</td>
<td>Total</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1997-98</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1998-99</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1999-00</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>2000-01</td>
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<td></td>
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<tr>
<td>2001-02</td>
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<td></td>
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<tr>
<td>2002-03</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>2003-04</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2004-05</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2005-06</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

2.6 Do the trainees have to pay a fee? 1. Yes ☐ 2. No ☐

2.7 Types of training imparted

a) Tailoring ☐
b) Handicraft making ☐
c) Candle making ☐
d) Catering ☐
e) Confectionaries
f) Baking

g) Embroidery
h) Any other (specify)
   i.
   ii.
   iii.

2.8 Are the trainees permitted to attend the program more than once?
   1. Yes  2. No

2.9 Details of a typical training programme

2.9.1 Duration of the programme_____Days/______Months.

2.9.2 Programme details.

<table>
<thead>
<tr>
<th>Sr no.</th>
<th>Programme details</th>
<th>Yes</th>
<th>No</th>
<th>No of hours (approx)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Ice-breakers</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Need assessment/awareness/confidence building.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Skill assessment</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Motivational lecture(s)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Skill training</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Sourcing of raw material/manufacturing/processing/packaging/marketing</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Finance</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Financial literacy(accounting)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Sessions on empowerment, fear management, know your rights etc.,</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>Exposure visit</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>11</td>
<td>Interaction with successful entrepreneurs</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>Any other.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>i.</td>
<td></td>
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<td></td>
</tr>
<tr>
<td></td>
<td>ii.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>iii.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>iv.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

2.10 Do you take feedback from trainees?  1. Yes  2. No
2.11 Are the suggestions implemented?  1. Yes  2. No
2.12 Do you evaluate the impact of the training programme?  1. Yes  2. No
2.13 Frequency of evaluation?______________

3. Profile of the trainees.

3.1. Target group:  1. Male.  2. Female.

3.2. Educational profile:
3.3 Age requirements. 1. Minimum □ 2. Maximum □

3.4 Do you give preference to the following
a) Destitute women. □
   b) Abandoned women. □
   c) Divorced □
   d) Widow. □

3.5 Who conducts the training programme.

<table>
<thead>
<tr>
<th>Staff</th>
<th>Trained</th>
<th>Untrained</th>
<th>Name of the organisation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Inhouse</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Outsiders</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

3.6 Do you send your staff for faculty development programs? 1. Yes □ 2. No □
If yes, tick mark whichever is applicable.
   a) MCED □
   b) MITCON □
   c) EDI □
   d) RVTI □
   e) ICECD □
   f) Any other(specify)

3.7 Do you have the following infrastructure to undertake the training program?

<table>
<thead>
<tr>
<th>Sr no.</th>
<th>Infrastructure</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Room for training.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Audio-visual aid</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>a. TV</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>b. OHP</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>c. LCD</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Equipments such as sewing machines, gas connection</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>etc.,</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Chairs, tables, fans, blackboard, toilet</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

3.8 Do you rent your infrastructure? 1. Yes □ 2. No □
If yes do you charge hiring charges? 1. Yes □ 2. No □

3.9 Is your NGO linked to any training institute? 1. Yes □ 2. No □
3.9.1 If yes, state the names of the training institutes?
3.9.2 If No, Would your NGO like to be linked to training institutes like?

a) RVTI.  

b) EDI (Ahmedabad)  

c) MITCON  

d) MCED  

e) ICECD.  

f) Any other (specify)  

3.10 What are the problems encountered in the process of training?

a) Lack of funds.  

b) Lack of trained staff.  

c) Lack of Infrastructure.  

d) Profile of beneficiary.  

e) Non-availability of audio-visual aids and equipments.  

f) Irregular attendance  

g) Any other (specify)  

3.11 Is micro enterprise training an ongoing activity of your NGO?

1. Yes  2. No  

3.12 Allocation of funds for training program.

3.12.1 What percentage of your total funds is allocated for the programme? 

3.12.2 What is the cost of conducting the programme per beneficiary?

3.13 Did your organization develop a training module? 1. Yes  2. No  

If No, do you intend to prepare a module in the near future?  1. Yes  2. No  

3.14 If yes, has your module been replicated by some other NGO?  

1. Yes  2. No  

3.15 Has your NGO instituted an award for Micro-Entrepreneurs?  

1. Yes  2. No  

3.16 Has your NGO collaborated with other institutions to share knowledge like-

a) Times Foundation  

b) Other NGOs  

c) Any other (specify)  

3.17 Do you help Micro-entrepreneurs in (Tick mark whichever is applicable).
a) Conducting feasibility study
b) Procurement of Raw Material
c) Linkages with distribution network
d) Linkages with banks.
e) Linkages with Government /Railways/Transport authorities to market the product.
f) Organizing exhibitions and sales
g) Selling the products through NGO melas.
h) Providing technical skill training.
i) Nominating their names for Awards.

3.18 Do the beneficiaries of the training program visit your office?
1. Yes 2. No
If yes state the frequency of visit__________.

3.19 What are the problems faced by your organization in organizing IGP?
(a) Availability of trained personnel.
(b) Lack of motivated staff.
(c) Lack of motivated beneficiaries.
(d) Problem of finance.
(e) Problems of infrastructure.
(f) Any other (please specify).

3.20 How do you plan to overcome the problems?
a) Through collaborations.
b) By deputing staff for training.
c) By generating funds
d) Any other (specify)

Part D: Details of the Social Enterprise.

1. Details of the project manager.
1.1 Name:
1.2 Sex: 1. Male 2. Female
1.3 Designation:
1.4 Qualification:
1.5 Profile:
   a) Social worker.
   b) Intrapreneur
   c) Business management professional
   d) Any other (specify)
1.6 Previous business experience. 1. Yes 2. No
   If yes, in which area__________________________

2. Details of the social enterprise.
2.1 Does your organization have a social enterprise? 1. Yes □ 2. No □
If yes, state the purpose in brief.

2.2 What is the legal status of your venture?
   a) A department within the NGO. □
   b) A separate division. □
   c) For Profit company. □
   d) Any other (specify)

2.3 What is the nature of your social enterprise activity?
   a) Fee for service payment. □
   b) Sale of product. □
   c) Affirmative business. □
   d) Independent – For business activity. □
   e) Any other (please specify) □

3. Composition & involvement of the Board.
3.1 What is the composition of the board members?
   a) Business leaders. □
   b) Academicians □
   c) Lawyer □
   d) Any other (please specify)

3.2 If your board member is a business leader does he have a major say in decisions made? 1. Yes □ 2. No □

4.1 Why did you start earned income strategies/social enterprise? 
   a) To further the cause. □
   b) To look at alternative sources of funding. □
   c) To reduce dependency on donor aid. □
d) Boar members decision  □
e) To achieve sustainability  □
f) All of the above  □

4.2 Is the social enterprises mission –
   a) Social  □
   b) Profit  □
   c) Social and profit (Double bottom line)  □

4.3 On a scale of 1 to 10, how would you rate your social enterprise?
   100% profit  1  2  3  4  5  6  7  8  9  10  100% social mission.

4.4 Do you choose social mission activities to fit your business model or a business model to fit your social mission?
   a) Social mission activities to fit business model.  □
   b) Business model to fit your social mission.  □

4.5 Why did the founder(s) establish this social enterprise?
   a) To generate financial returns.  □
   b) To generate financial returns to accomplish social mission (double bottom line) □
   c) Any other (specify)

4.6 If you charge fee for services rendered, do your beneficiaries have the capacity to pay for the same? 1. Yes  □  2. No  □
   If yes, (tick mark whichever is applicable)
   a) 75% & above.  □
   b) 50% to 75%. □
   c) 25% to 50%. □
   d) Less than 25%. □

4.7 What are the problems faced by your organization in the process of integrating income generating activities in a non-profit organization structure?

5. Trading activity
5.1 What is the main trading activity of your enterprise?

<table>
<thead>
<tr>
<th>Sr no.</th>
<th>Activity</th>
<th>(Tick mark which ever is applicable)</th>
<th>Year of establishment</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Catering services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Retailing</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Consultancy</td>
<td></td>
<td></td>
</tr>
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<td>---</td>
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<td>-----------</td>
</tr>
<tr>
<td>4</td>
<td>Ready-made garments.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Handicrafts</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Food products.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Any other(specify)</td>
<td>i.</td>
<td>ii.</td>
</tr>
</tbody>
</table>

5.2 How does your venture relate to the mission of the organization?
   a) Relates directly
   b) Somewhat related
   c) Does not relate.

6 Profit/Loss.
6.1 What proportion of the income is derived from trading activities?
   a) Entire 100%
   b) More than 75%
   c) 50 to 75%
   d) 25 to 50%
   e) Less than 25%

6.2 If your venture is profitable, how long did it take for your organization to breakeven?
   a) Less than one year
   b) 2 years
   c) 3 years
   d) 4 years & above
   e) Not yet breakeven.

6.3 If your venture hasn’t break evened? What is your course of action for the next two years?

6.4 How do you spend the surplus generated from your social enterprise?

7 Investment details.
7.1 What was the initial investment at the time of launching the enterprise?

7.2 What were the sources of funds for establishing the enterprise?
   a) Foundation grants
   b) Board support
   c) Internally generated funds
d) Commercial loans 
  e) Any other.

8 Income & Expenditure (as on 31st March 2006)
8.1 Please provide the details of income and expenditure.

<table>
<thead>
<tr>
<th>Venture</th>
<th>Name of the organization</th>
<th>Type of trading</th>
<th>Income</th>
<th>Expenditure</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

8.2 Do you expect your income to...........
   a) Increase [ ]
   b) Stay the same [ ]
   c) Decrease [ ]
   d) Not sure. [ ]

9 Staff and Volunteers
9.1 How did your staff react to the venture/social enterprise initially?
   a) Positively [ ]
   b) Negatively [ ]
9.2 What is the composition of the staff in your social enterprise?
   a) Existing staff: [ ] %
   b) Hired staff: [ ] %
   c) Beneficiaries (Affirmative): [ ] %
   d) Any other (specify): __________________________

9.3 State the composition of staff in all ventures taken together.

<table>
<thead>
<tr>
<th>Venture(s)</th>
<th>Type of trading activity</th>
<th>Nature of employment/Total no. of employees</th>
<th>No of hours per day</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Full time</td>
<td>Part time</td>
</tr>
<tr>
<td>1</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
10 Organisational culture.
10.1 Does your organization encourage intrapreneurs? 1. Yes □ 2. No □
10.2 Do you encourage suggestions from your staff? 1. Yes □ 2. No □
10.3 Do you send your staff for training to equip them? 1. Yes □ 2. No □
If yes, please provide details:

11. Support needs.
11.1 What are the major challenges faced by your organization in managing the social enterprise?
   a) Lack of marketing skills. □
   b) Inability to get support from the local market. □
   c) Any other (specify)
         i.
         ii.
         iii.
11.2 Have you approached any organization for help in your business? 1. Yes □ 2. No □
If yes, state the details:

11.3 Do you offer support to other organizations to establish a social enterprise? 1. Yes □ 2. No □
If yes, state the nature of support:

11.4 What suggestions would you like to provide other organizations thinking of starting a social enterprise?
12.1 Do you wish to expand and develop your activities in the near future?
   1. Yes 2. No
12.2 What are the barriers or constraints to expanding your activity? (Please tick mark
   Whichever is applicable?)
   a) Difficulty in getting funds. □
   b) Lack of infrastructure □
   c) Lack of expertise □
   d) Legal constraints □
   e) Lack of revenue. □
   f) Lack of equipments. □
   g) Lack of business expertise. □
   h) Lack of trained and qualified staff. □
   i) Any other (please specify)
      i.  
      ii.  
      iii.  
      iv.  
12.3 What strategies would you adopt to overcome these barriers?
   a) Appoint trained staff. □
   b) Collaborate with other organizations □
   c) Enhance the infrastructure requirements □
   d) Any other (specify)
      i.  
      ii.  
13. Grouping of activities.
Can activities of your social enterprise be grouped in any one of the following
categories?

<table>
<thead>
<tr>
<th>Sr no</th>
<th>Groups/categories</th>
<th>Name of activity.</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Those which contribute to the mission (even if they lose money)</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Those which contribute both to social and economic objective (double bottom line)</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Those cash cows which contribute little to</td>
<td></td>
</tr>
</tbody>
</table>
mission but generate revenue for the organization.

14 Constraints of the Institution.
14.1What are the major constraints of your organization in terms of:
   a) Financial sustainability.
   ______________________________________________________________________
   b) Reaching the target Population (women)
   ______________________________________________________________________

14.2 In the light of the constraints faced by your organization what are the future plans?
   ______________________________________________________________________

Interview schedule for Micro-Entrepreneur.

Schedule No: ________________ Date of Interview ____________
Name of the NGO. ________________

Part A. Personal Profile.
(Please tick mark where ever applicable).

1. General information.
1.1 Name ________________________________

1.2 Age (a) 15-20 □ (b) 21-25 □ (c) 25-30 □ (d) 31-40 □ (e) 41-45 □ (f) 45 & above □

1.4 Education level. (a) Illiterate. □ (b) Up to 5th Std. □ (c) Up to 9th Std. □ (d) Others specify ________________________________.
1.6 Religion (a) Hindu □ (b) Muslim □ (c) Christian □ (d) Others (specify)

1.7 Marital status (a) Married □ (b) Widow □ (c) Divorced □ (d) Separated □

1.9 Duration of residence in the city (a) Since birth □ (b) Less than 5 years □ (c) 5 to 10 years □ (d) 10 years and above □

1.10 Have you migrated from rural area? 1. Yes 2. No
If yes, go to Q.No 1.11 if no, go to 1.12
1.11 What are the reasons for migration?
   a) In search of livelihood
   b) Marriage
   c) Accompanied family
   d) Any other (please specify)

1.12 What was your earlier occupation?
   a) Farmer □
   b) Housewife □
   c) Self-employed □, go to 1.13
   d) Wage earner □
If a, b, d, go to 1.14.
1.13 When did you start the enterprise?
   a) Before Marriage □
   b) After Marriage □
1.14 What was the reason for change to self-employment?
   a) Low earning in previous activity. □
   b) Possibility of improving income. □
   c) Health problem. □
   d) Migration of the family □
   e) Death of father, husband or mother □
   f) Unemployment of father or mother □
   g) Others (specify) □

1.15 Have you availed the benefit of any Government scheme?
   1. Yes □ 2. No □
1.16 If yes, provide the following details as a beneficiary of the scheme.

<table>
<thead>
<tr>
<th>Sr no</th>
<th>Scheme</th>
<th>Year in which availed</th>
<th>Benefits derived</th>
<th>Difficulties faced</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>SJSRY(USEP)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>PMRY</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>TREAD</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
1.17 If no, what are reasons?
   a) Not aware.
   b) Did not want to avail.
   c) Aware but did not want to avail.
   d) Aware but did not avail because of long procedure

1.18 Do you possess any of the following documents?
   a) Ration card.
   b) Any kind of license or permit.
   c) Voters I card.

2. Family details

2.1 Type of family (a) Nuclear (b) Joint

2.2 Total no. of family members

2.3 Do your in-laws live with you? 1. Yes 2. No

2.4 Who is the head of the family?
   a) Husband
   b) Self
   c) Father
   d) Mother
   e) Father - In-law
   f) Mother-in-law

2.5 Activity status of children
   a) Small children
   b) School going children
   c) Working children
   d) Any other

3. Husbands employment details.

3.1 Education (a) Illiterate (b) Literate

3.2 Employment (a) Employed (b) Unemployed (c) Self-employed
   (d) Daily wage earner

3.3 level of income (a) Lesser than spouse (b) Equal to spouse
   (c) Higher than spouse (d) No Income

3.4 Age (a) Younger than spouse (b) Same age (c) 1-3 years older
   (d) 4-6 years older (e) Above 7 years older

4. About yourself:
4.1 Employment status (a) Employed □ (b) Self-employed □ (c) Daily wage earner □
 (d) a & b □ (e) b & c □
4.2 Approximate monthly income Rs □
4.3 How do you feel about your family?
   a) Fully satisfied □
   b) Satisfied □
   c) Indifferent □
   d) Burdened □
   e) Happy □
   f) Unhappy □
4.4 Who takes decisions in your family?
   a) Husband □
   b) Yourself □
   c) Both □
5. Living conditions:
5.1 Type of house (a) own □ (b) Rented □
5.2 Nature of construction (a) Kutcha □ (b) Semi-Pucca □ (c) Pucca □
5.3 Electricity 1. Yes □ 2. No □
5.4 Toilet facility (a) own □ (b) Public toilet □ (c) Open place □
5.5 Drinking water within 150 meters 1. Yes □ 2. No □
5.6 cooking device (a) kerosene oil □ (b) Gas □ (c) Chullah □
   (d) A & b □ (e) any other family member □
5.7 Who spends for the family? (a) Self □ (b) Husband □ (c) In-laws □
   (d) A & b □ (e) any other family member □
6. Attitude:
6.1 Do you approve of the following?

<table>
<thead>
<tr>
<th>Sr no</th>
<th>Particulars</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Dowry system</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Inter-caste marriage</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Inter religion marriage</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Child marriage</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Widow marriage</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Family planning</td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Girls education</td>
<td></td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Punishing wicked husband</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Women seeking self-employment</td>
<td></td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>Women seeking employment</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11</td>
<td>Divorce</td>
<td></td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>Membership to a local organization (Mahila Mandal, NGO, SHG)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

6.2 Attitude towards enterprise:
(Please tell me the extent to which you agree or disagree to the following)

<table>
<thead>
<tr>
<th>Sr no</th>
<th>Particulars</th>
<th>Agree Strongly</th>
<th>Agree slightly</th>
<th>Neither nor</th>
<th>Disagree slightly</th>
<th>Disagree strongly</th>
<th>Don't know</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>I admire people who start their own business.</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
</tr>
<tr>
<td>2</td>
<td>I am not comfortable speaking to a bank manager for a business loan.</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
</tr>
<tr>
<td>3</td>
<td>If we try hard enough we can always get what we want in life.</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
</tr>
<tr>
<td>4</td>
<td>I am not scared of being in debt.</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
</tr>
<tr>
<td>5</td>
<td>I am an imaginative and creative person.</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
</tr>
<tr>
<td>6</td>
<td>While working in groups, I prefer someone else to lead the group.</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
</tr>
<tr>
<td>7</td>
<td>When I have plans I am almost certain to make them happen</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
</tr>
<tr>
<td>8</td>
<td>I’m the sort of person who handles uncertainty well.</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
</tr>
<tr>
<td>9</td>
<td>I consider myself to be a persuasive person.</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
</tr>
<tr>
<td>10</td>
<td>I always tend to make organizations I belong to function better.</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
</tr>
<tr>
<td>11</td>
<td>I am confident of my abilities.</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
</tr>
<tr>
<td>12</td>
<td>I usually trust my own judgment, even if those around me don’t</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
</tr>
</tbody>
</table>
7. Economic condition of the respondent:

7.1 Saving pattern:

7.1.1 Do you save? 1. Yes ☐ 2. No ☐
7.1.2 Nature of savings (a) Bank ☐ (b) SHG ☐ (c) Gold ☐ (d) Land ☐ holding (e) Any other specify ________________________________

7.1.3 Main purpose of saving (State order of preference, where 1 is most important)
   a) Food security. ☐
   b) Marriage ☐
   c) Medical. ☐
   d) Education. ☐
   e) Social security ☐
   f) Festivals ☐
   g) Asset building ☐
   h) Others (specify) ________________________________

7.2 Loans availed

7.2.1 Have you taken any loan? 1. Yes ☐ 2. No ☐
7.2.2 If yes, state the purpose, if no go to Q No. 8
   a) Consumption. ☐
   b) Income generation activities ☐
   c) Asset building ☐
   d) Emergencies ☐
   e) Any other ☐

7.2.3 From which source did you avail the loan?
   a) Friends. ☐
   b) Relatives. ☐
   c) Money lender ☐
   d) Bachat Ghat. ☐
   e) Bank ☐
   f) Any other ________________________________

7.3 Economic Activity:

7.3.1 Type of enterprise activity? (a) Individual ☐ (b) Group ☐, IF Group go to 7.3.1
7.3.1.1 If group, how long are you associated with this group entrepreneurship? _____ years
7.3.1.2 What is your role in the group? ________________________________
7.3.2 Nature of activity (a) Regular ☐ (b) irregular ☐ (c) seasonal ☐
7.3.3 Affiliation to any organization: (a) Union □ (b) Political organization □
(c) Religious organization □ (d) NGO □ (e) others (specify)

7.3.4 Nature of assistance received from the above organization:
   a) Loan □
   b) Raw material □
   c) Training □
   d) Marketing support □
   e) Moral support and encouragement □
   f) Others (specify) □

Part B: Profile of the Enterprise.

1. Details of functioning of the activity:

1.1 Age of the micro enterprise: □□□□

1.3 Loans taken for enterprise activity. 1. Yes □ 2. No □
   ▶ Individual
   ▶ Group

1.4 Which business sector are you presently?
   a) Day care □
   b) Food processing □
   c) Restaurant □
   d) Catering □
   e) Tea stall □
   f) Jewellery/ Accessories □
   g) Beauty parlour □
   h) Tailoring □
   i) Vegetable vending □
   j) Other (specify) □

1.5 What is the status of your business? (a) Single owner/sole Proprietor □
   (b) Partnership (registered) □ (c) Partnership (Unregistered) □ □ □

1.7 What are your long-term plans for your business?
   a) Continue/expand present business. □
   b) Change to another line. □
   c) Leave and take up wage employment □
   d) Pass the business to someone else in the family □
   e) Sell the business □
   f) Retire □
   g) Other (specify) □
1.8 Details of finance.

1.8.1 Did you receive financial assistance for your business? 1. Yes □ 2. No □
1.8.2 If yes, what were the sources of funds?
   a) Family □
   b) Savings □
   c) Friends □
   d) Government Aid □ (scheme) ____________
   e) Bank loan □
   f) Money lender □
   g) SHG □
   h) Other (specify) __________________________

1.9 How do you get your products/services to the market?
   a) Myself □
   b) Family □
   c) Staff □

1.10 Have you participated in promotional events or exhibitions in the last three years? 1. Yes □ 2. No □

1.12 Who initiated the business idea?
   a) Myself □
   b) My Husband □
   c) Other family members □
   d) Friends □
   e) NGO □
   f) Others (specify) __________________________

1.13 What motivated you to start this business? (Tick Mark whatever is applicable)
   a) Family tradition □
   b) Small investment required □
   c) To earn supplementary income □
   d) To utilize the skill □
   e) To be self-employed □
   f) No other alternative □
   g) Any other □

1.16 Did you get any external support? 1. Yes □ 2. No □
1.17 If yes, what type of support?
   a) Financial □
   b) Managerial □
   c) Technical □
   d) Market information □
   e) Other □

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1.18 Who provided the above support? (a) NGO (b) Government (c) Others (specify) 

1.19 Who decides on how the enterprise money is utilized? 
(a) Myself (b) My husband (c) other family members

1.20 Who is responsible for making major business decision? 
(a) Myself (b) My husband (c) other family members

1.21 Where do you sell your products?

1.22 Are you affiliated with any women’s organizations? 1. Yes 2. No

1.23 Which are the organizations you are affiliated to?

<table>
<thead>
<tr>
<th>Name of the organization</th>
<th>Year of affiliation</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

1.24 Are you proud that you are self-employed? 1. Yes 2. No

1.25 If someone offers you a permanent job, would you give up your business? 
1. Yes 2. No

1.26 What are the constraints faced by you –(please tick mark whichever is applicable)

A. At Entry Level
   a) Lack of crèche facility
   b) Social & caste taboo
   c) Competition with men
   d) Competition with women
   e) Lack of skill
   f) Inadequate information about Income generation programmers
   g) Lack of capital
   h) Lack of support from family
   i) Any other (specify)

B. At present
   a) Lack of crèche facility
   b) Social & caste taboo
   c) Competition with men
   d) Competition with women
   e) Lack of skill
   f) Lack of capital
   g) Lack of support from family
   h) Inadequate demand
   i) Health problems
   j) Harassment by police and local goons
k) Any other (specify)

C. In expanding the business
a) Lack of support. □
b) Lack of finance. □
c) Lack of capital □
d) Lack of infrastructure □
e) Lack of equipment □
f) Any other (specify)

Part C: Micro-enterprise training.

1. Training programme attended (IGP/MED)

1.1 Did you receive any training to start an enterprise? 1. Yes □ 2. No □
If Yes, from whom?
(a) NGO □ (b) MAVIM □ (c) MITCON □ (d) MCED □ (e) RVTI □
(f) Others (specify)

1.2 Was the training adequate? 1. Yes □ 2. No □

1.3 Trade or service in which training was received?
   a) Tailoring
   b) Baking
   c) Papad making
   d) Candle making
   e) Others (specify)

   1.3 Duration of training
   a) ________/Days.
   b) ________/weeks.
   c) ________/Months.

1.4 Evaluate the usefulness of the programme with respect to-
   a) Confidence building
   b) Skill development
   c) Marketing linkage
   d) Bank linkage
   e) Linkage with government officials
   f) Increase in income and earnings
   g) Active participation in decision making at home
   h) Greater mobility
   i) Any other (specify)
1.5 In which activities of the NGO have you participated?
   a) IGP □
   b) Functional literacy □
   c) Family planning □
   d) Sanitation programme. □
   e) Community development □
   f) Demonstration. □
   g) Lectures. □
   h) NGO Melas. □
   i) Any other (specify) ____________________________

1.6 What are the benefits gained by joining the NGO?
   a) Regular income. □
   b) Greater confidence. □
   c) Regular and cheap supply of raw materials □
   d) Was able to start business. □
   e) Any other (specify) ____________________________

1.7 What are the changes in socio-economic status after interacting with the NGO and attending IGP of the NGO?

<table>
<thead>
<tr>
<th>Sr no.</th>
<th>Parameter</th>
<th>Same</th>
<th>Improved</th>
<th>Deteriorated</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Mobility</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Recognition in family</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Interaction with outsiders</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Functional literacy</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Access to health services</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Sanitation facility</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Family income</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>skills</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Awareness of family planning services</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>Voicing your concern</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>11</td>
<td>AIDS awareness</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>Decision making at home</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>13</td>
<td>Participation in community programme</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>14</td>
<td>Asset building</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>15</td>
<td>Increase in savings</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>16</td>
<td>Improvement in standard of living</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>17</td>
<td>Consumption of</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

522
A) Food items.
   b) Clothes
   c) Jewellery.

18  Awareness of rights
19  Others specify

Part D: Measurement of level of Empowerment of Micro entrepreneur.

A. Effect on self


1.1 Who encouraged, discouraged, influenced you to start up a business?

<table>
<thead>
<tr>
<th>Sr no</th>
<th>Influencers</th>
<th>Mainly positive</th>
<th>Mainly negative</th>
<th>No influence</th>
<th>Don’t know</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Parents</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Husband</td>
<td></td>
<td></td>
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<td></td>
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<tr>
<td>3</td>
<td>In-laws</td>
<td></td>
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<td></td>
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<tr>
<td>4</td>
<td>Friends</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Neighbours</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Others (specify)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>a)</td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td></td>
<td>b)</td>
<td></td>
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<td></td>
</tr>
<tr>
<td></td>
<td>c)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

1.2 What have been important de-motivators (fear) for you to engage in business?

<table>
<thead>
<tr>
<th>Sr no</th>
<th>Fear or de-motivators</th>
<th>Agree</th>
<th>Strongly agree</th>
<th>Neither agree or disagree</th>
<th>Disagree</th>
<th>Strongly disagree</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Financial risks:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>i. I was worried about losing money.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>ii. I was worried of raising additional capital.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>iii. I was worried about not repaying the debts in time.</td>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>
B. Experience post establishment of micro-enterprise.

1. General information.

1.1 Has the micro enterprise
a) Grown since its inception 1. Yes □ 2. No □
b) Grown in terms of volume and value over the years. 1. Yes □ 2. No □
c) Diversified itself 1. Yes □ 2. No □

1.2 Has the micro enterprise growth led to increase in?

a) Household income 1. Yes □ 2. No □
b) Asset formation 1. Yes □ 2. No □
c) Food security 1. Yes □ 2. No □
d) Increase in disposable income 1. Yes □ 2. No □
e) Savings 1. Yes □ 2. No □

1.3 Has the micro-enterprise led to personal growth?

a) Ability to take risk 1. Yes □ 2. No □
b) Innovativeness 1. Yes □ 2. No □
c) Self confidence 1. Yes □ 2. No □
d) Improved knowledge about market 1. Yes □ 2. No □
e) Improved knowledge about sources of finance 1. Yes □ 2. No □
f) Increase in self-worth 1. Yes □ 2. No □
g) Increase in ability to face challenges 1. Yes □ 2. No □

1.4 Is there an improvement in the status of micro entrepreneur in:

524
a) The family.  □
b) The immediate neighborhood  □

2. In the process of setting up and managing the micro-enterprise what were the dis-empowering factors overcome by you?
   a) Low self-esteem due to receiving welfare.  □
   b) Absence of employment opportunities.  □
   c) Abusive & neglectful relationship □
   d) Criticism/ negative feedback □

3.1 What is the degree of change in decision making in family after you established a enterprise?

<table>
<thead>
<tr>
<th>Sr no</th>
<th>Statement</th>
<th>Very much increased</th>
<th>Increased</th>
<th>No change</th>
<th>Decreased</th>
<th>Very much decreased</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Acceptance of your views in</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>a. Education of children</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>b. Health care.</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td></td>
<td>c. Spending decision.</td>
<td></td>
<td></td>
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</tr>
<tr>
<td></td>
<td>d. Saving decision.</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td></td>
<td>e. Cooking (deciding the menu).</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>f. Marriage of girls</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>g. Marriage of boys</td>
<td></td>
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<td></td>
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<tr>
<td></td>
<td>h. Asset building.</td>
<td></td>
<td></td>
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</tr>
<tr>
<td></td>
<td>i. Participation in NGO activities.</td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

2. Husbands help in household work
   a. Going to the market.                                                   |                     |           |           |           |                     |
   b. Bringing provisions                                                    |                     |           |           |           |                     |
   c. Caring for the children.                                               |                     |           |           |           |                     |

3. Recognition for your work.

4. Mobility.
   a. Allowing you to
4. Economic freedom & say in decision making.

4.1 To whom do you handover your earnings: (a) Husband ☐  (b) Keep with self ☐  (c) Parents-in-law ☐

4.2 If you do not keep your earnings with yourself, how much pocket money do you get?

4.3 Do you save any amount from your earnings?  1. Yes ☐   2. No ☐

4.4 How much do you contribute to the total family income (tick in percentage terms)
   a) 100% ☐
   b) 75% ☐
   c) 50% ☐
   d) 25% ☐
   e) less than 25% ☐

4.5 Area of decision making in finance. ☐ ☐

<table>
<thead>
<tr>
<th>Sr no.</th>
<th>Area of decision making</th>
<th>I decide</th>
<th>I consult &amp; decide</th>
<th>We decide together</th>
<th>I am consulted</th>
<th>I am not consulted</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Amount of savings.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Decision on expenditure</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Helping and supporting maternal home.</td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>4</td>
<td>Purchase of durables.</td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>5</td>
<td>Clothing for the family</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Family celebrations</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Decision on own health care.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Children’s education</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Children’s marriage</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

5. Knowledge/information.
5.1 Are you aware of the following, if yes, from where did you get the information? (Please tick which ever is applicable)

<table>
<thead>
<tr>
<th>Sr no.</th>
<th>Particulars</th>
<th>Knowledge</th>
<th>Source of knowledge</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>1</td>
<td>Marriageable age of girls and boys</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Dowry giving and accepting is prohibited.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Women have right to divorce on same ground as admissible for men.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Protection against AIDS</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>TB is curable</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Widows and divorced women are entitled to remarry</td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>With the consent of women on medical ground, abortion is valid.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Women are entitled to get equal wage with men for same type of work.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Development programs of government</td>
<td></td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>Your right to vote.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11</td>
<td>Free education for girls</td>
<td></td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>Pulse polio campaign</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

5.2 Mobility

Have you been to the following places?

<table>
<thead>
<tr>
<th>Sr no</th>
<th>Place</th>
<th>On your own</th>
<th>With husband</th>
<th>With family</th>
<th>Others</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>NGO office</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Local municipal office</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Health center</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Maternal home</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Market</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Post office</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Bank</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

5.3 Purchase of things

Did you purchase the following things in the recent past?

<table>
<thead>
<tr>
<th>Sr no</th>
<th>Particulars</th>
<th>Yes</th>
<th>No</th>
<th>Jointly with spouse</th>
<th>Alone</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Jewellery</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Clothes</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
3 Furniture
4 Utensils

5.4 What is your reaction to the following?

<table>
<thead>
<tr>
<th>Sr no.</th>
<th>Particulars</th>
<th>Should be tolerated</th>
<th>Should not be tolerated</th>
<th>Encouraged</th>
<th>Not encouraged</th>
<th>No comment</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Violence against women</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Poor sanitation</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Poor health facility</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Proper implementation of government programmes</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Police harassment</td>
<td></td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

B. Effect on the family.
1.1 Did you immunize your children against:
   a) Polio
   b) Diptheria, whooping Cough and Tetanus, DPT
   c) TB
   d) Any other (specify)

1.2 Has your work enabled you to improve the living condition of the family?
   1. Yes  2. No
   If yes, tick mark which ever is applicable
   a) Better education
   b) Better residential premises
   c) Better clothes
   d) Better quality of food
   e) Improved Asset holding
   f) Any other

Final question
Looking back, regarding what you have achieved & experienced. What are your conclusions on your business engagement?
   a) Was it worthwhile to start a business? 1. Yes  2. No
   b) Would you recommend entrepreneurship as a source of livelihood for women?
      1. Yes  2. No
Thank you for your assistance and your precious time.

Schedule No:
Date:
Location:

Questionnaire for eliciting response from Social Entrepreneurs.

1. Profile of Social Entrepreneur.
1.1 Name:

1.2 Age:

1.3 Educational qualification:

1.4 Organisational details.

a. Name of the Organisation:

b. Year of formation:

c. Field of work:

d. Subsidiary sectors:

e. Designation:

f. Awards Won

<table>
<thead>
<tr>
<th>Sr no</th>
<th>Name of the award</th>
<th>Year</th>
<th>Instituted by</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Social Entrepreneur</td>
<td></td>
<td>The Schwab Foundation</td>
</tr>
<tr>
<td>2</td>
<td>Social Entrepreneur</td>
<td></td>
<td>Ashoka foundation</td>
</tr>
</tbody>
</table>
1.5 Family background.

a. Parents profile

- Educational qualification
- Involvement in Social work /Freedom Movement

b. Number of siblings in the family ____________________________

c. Position of the Social Entrepreneur in the family
   I. Eldest ☐
   II. Youngest ☐
   III. Any other ____________________________

d. Social class ____________________________

e. Religion ____________________________

f. Marital status ____________________________

g. Do you consider your parents to be a major source of influence?
   1) Yes ☐  2) No ☐

   If yes, state why?

h. Did your family support you, when you started this organization?
   1) Yes ☐  2) No ☐

Thank you for your assistance and your precious time.
Millennium Development Goals & Targets (2000)

Goal 1  
Eradicate Extreme Poverty & Hunger
Target 1  
Halve, between 1990 and 2015, the proportion of people whose income is less than one dollar a day
Target 2  
Halve, between 1990 and 2015, the proportion of people who suffer from hunger

Goal 2  
Achieve Universal Primary Education
Target 3  
Ensure that, by 2015, children everywhere, boys and girls alike, will be able to complete a full course of primary schooling

Goal 3  
Promote Gender Equality And Empower Women
Target 4  
Eliminate gender disparity in primary and secondary education, preferably by 2005, and at all levels of education no later than 2015

Goal 4  
Reduce Child Mortality
Target 5  
Reduce by two thirds, between 1990 and 2015, the under five mortality rate

Goal 5  
Improve Maternal Health
Target 6  
Reduce by three quarters, between 1990 and 2015, the maternal mortality ratio

Goal 6  
Combat HIV/AIDS, Malaria And Other Diseases
Target 7  
Halt by 2015 and begin to reverse the spread of HIV/AIDS
Target 8  
Halt by 2015 and begin to reverse the incidence of malaria and other major diseases

Goal 7  
Ensure Environmental Sustainability
Target 9  
Integrate the principles of sustainable development into country policies and programmes and reverse the loss of environmental resources
Target 10  
Halve by 2015 the proportion of people without sustainable access to safe drinking water
Target 11  
By 2020 to have achieved a significant improvement in the lives of at least 100 million slum dwellers

Goal 8  
Develop A Global Partnership For Development
Target 12  
Develop further an open, rule-based, predictable, non-discriminatory trading and financial system
Target 13  
Address the special needs of the least developed countries
Target 14  
Address the special needs of landlocked countries and small island developing States (through the Programme of Action for the Sustainable Development of Small Island Developing States and the outcome of the twenty-second special session of the General Assembly)