# Questionnaire

## A Critical Study of Readymade Garment Exports from India to the United Arab Emirates

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Name of the Unit</td>
<td></td>
</tr>
<tr>
<td>2. Address</td>
<td></td>
</tr>
<tr>
<td>3. Person Contacted</td>
<td>(a) Name</td>
</tr>
<tr>
<td></td>
<td>(b) Designation</td>
</tr>
<tr>
<td>4. Date of Inception of the Unit</td>
<td></td>
</tr>
<tr>
<td>5. Type of Ownership</td>
<td>(a) Proprietor</td>
</tr>
<tr>
<td></td>
<td>(b) Partnership</td>
</tr>
<tr>
<td></td>
<td>(c) Private Ltd.</td>
</tr>
<tr>
<td></td>
<td>(f) Any Other</td>
</tr>
<tr>
<td></td>
<td>(to be specified)</td>
</tr>
<tr>
<td>6. Nature of Business</td>
<td>(a) Manufacturer Exporter</td>
</tr>
<tr>
<td></td>
<td>(b) Merchant Exporter</td>
</tr>
<tr>
<td></td>
<td>(c) Indenting Agent</td>
</tr>
<tr>
<td></td>
<td>(d) Sub- Contracting Agent</td>
</tr>
</tbody>
</table>
7. Which countries do you export your product to, in the international market?

________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

a) Do you go abroad : ______________________________________________________

b) Do you meet your prospective clients in person ?: ____________________________

c) Direct Sale by meeting Client : __________________________________________

d) Client comes to India : _________________________________________________

e) Indent House : _________________________________________________________

f) Ecommerce : ___________________________________________________________

g) Other Means ( Please Specify ) : __________________________________________

8. How do you make your products available to your customer in the international market ?

   (a) Wholesaler ___________________________________________________________

   (b) Distributor __________________________________________________________

   (c) Agent ______________________________________________________________

   (d) Direct ______________________________________________________________

   (e) Other Channels ( Please Specify)

9. Do you sell your product under a Brand name ? If Yes, Please Specify

________________________________________________________________________

10. What are your terms of trade?

   a) Cash : ________________________________________________________________

   b) Credit : _____________________________________________________________

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If Yes, what is the period of Credit?

i) Payment in Advance : __________________________

ii) Payment against shipment on consignment : __________________________

iii) Documentary Bills (D/P or D/A) : __________________________

iv) Letter of Credit (L/C) : __________________________

v) Open account : __________________________

11. What are the sources of funds for your business?

   a) Own Capital : __________________________

   b) Borrowed Capital : __________________________

   c) Bank Loan : __________________________

   d) Any other source (Please specify) : __________________________

12. List the items produced / marketed by your unit and the most popular sizes

<table>
<thead>
<tr>
<th>Sr no.</th>
<th>Gents</th>
<th>Ladies</th>
<th>Children</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>HS Code</td>
<td>Item</td>
<td>Size</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

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13. What problems do you face in marketing your products?
   a. .............................................................................
   b. .............................................................................
   c. .............................................................................

14. Does your firm have an ISO Certification? What type of Quality Check do you perform?
    (Stringent or Preliminary)
    .............................................................................

15. Any kind of help from any Government Body or Private Agency?
    .............................................................................
    a) Incentives if any, if Yes, what : ...........................................
    b) Any Financial Assistance from your Bank : .........................
    c) Your Expectations : .......................................................  

16. Do you have any difficulties or suggestions pertaining to the Export Promotion Measures?
    .............................................................................
    .............................................................................

17. What are the measures adopted by your firm for export promotion?
    a) Personal Visits : ...........................................................
    b) Advertising (If Yes, which media) : ...................................
    c) Trade Fairs / Exhibitions : ..............................................
    d) Introduction of new products: ........................................
    e) Rely on efforts of promoting body : ...................................
    f) Samples : .................................................................
    g) Selling Agents : .........................................................
18. What kind of Export Scheme does your firm benefit from?
   
   a) Duty Entitlement Pass Book Scheme : ____________________________
   b) Drawback Scheme : ____________________________
   c) Duty Exemption Entitlement Certificate : ____________________________
   d) Export Promotion Capital Goods Scheme: ____________________________
   e) Export Oriented Unit (100%) : ____________________________
   f) Special Economic Zones (SEZ's) : ____________________________
   g) Status of a Star Export House : ____________________________

19. What is your preferred mode of transport for the exports to materialize? Also specify the transport cost over a period of time

   ____________________________________________________________
   ____________________________________________________________
   ____________________________________________________________
   ____________________________________________________________

20. Do you conduct Marketing Research as an ongoing process to identify changing customer perceptions?

   Yes / No (In-depth, Partial)

21. How do you quote Export Pricing?

   a) Market Oriented or Cost Oriented : ____________________________
   b) FOB (Free on Board) : ____________________________
   c) C & F (Cost and Freight) : ____________________________
   d) CIF (Cost, Insurance and Freight) : ____________________________
   e) Exchange Rates (Direct / Indirect Quotation) : ____________________________
22. Detailed Price Spread
   a) Fabric _______________________
   b) Other Materials _______________________
      including accessories
   c) Labour _______________________
   d) Factory overheads _______________________
   e) Transport _______________________
   f) Rate of Interest _______________________
   g) Packaging cost _______________________
   h) Freight & Cargo charges _______________________
   i) Marine & other Insurance _______________________
   j) Administration Cost _______________________
   k) Agent Commission _______________________
      (If an agent is appointed)

23. What price mechanism do you adopt for your product in the international market?
   a) Uniform prices pegged to the U.S. $ : _______________________
   b) Different prices for different markets: _______________________

24. Do you have any preset standards for pricing or do you go for negotiable pricing. Please Explain.

   _______________________
   _______________________
   _______________________
25. How do you meet competition at the International level?

________________________________________________________________________

________________________________________________________________________

26. What are the problems you face in your line of business? Please explain in detail.

{Inadequate Market Research, Commercial Risks, Faulty Garment Design,
Documentation errors,
Rigidity of Labour Laws, Other Labour Problems, Inadequate Infrastructure,
Government Red Tape,
Fluctuations in FX (Foreign Exchange) rates, Increase in costs of Production,
Global Competition,
Delay in Shipment, High Interest Rates, Freight etc}

a) Within the country : ____________________________

b) Outside the country : ____________________________

27. What is the return on investment? (Below 5%, 5-10%, 10-15%, 15-20%, 20-30%, 30-40%, Above 40%)

________________________________________________________________________

28. Restrictions and Regulations imposed in India with reference to -

a) Quantity

________________________________________________________________________

b) Quality

________________________________________________________________________

c) Price

________________________________________________________________________
29. Restrictions and Regulations imposed By the Importing Country
   a) Quantity
   b) Quality
   c) Price

30. Will the phasing out of the MFA quota, have a positive or a negative effect towards the future of the RMG industry? Why?
   Yes / No

THANK YOU FOR YOUR PRECIOUS TIME AND VALUABLE INSIGHTS TOWARDS THIS STUDY.
Annexures
<table>
<thead>
<tr>
<th>Sr. No</th>
<th>Annexures</th>
<th>Pg. No.</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Style Sheet</td>
<td>296</td>
</tr>
<tr>
<td>2.</td>
<td>Importer Exporter Code (IEC)</td>
<td>298</td>
</tr>
<tr>
<td>3.</td>
<td>Certificate of Importer Exporter Code</td>
<td>300</td>
</tr>
<tr>
<td>4.</td>
<td>Form SDF</td>
<td>301</td>
</tr>
<tr>
<td>5.</td>
<td>Form A.R.E. -1</td>
<td>302</td>
</tr>
<tr>
<td>6.</td>
<td>Registration cum Membership Certificate of the Apparel Export Promotion Council (AEPC)</td>
<td>303</td>
</tr>
<tr>
<td>7.</td>
<td>Indemnity Bond of the Bombay Chamber of Commerce and Industry</td>
<td>304</td>
</tr>
<tr>
<td>8.</td>
<td>Airway Bill – Air Consignment note (Singapore Airlines Cargo)</td>
<td>305</td>
</tr>
<tr>
<td>9.</td>
<td>Invoice</td>
<td>306</td>
</tr>
</tbody>
</table>
STYLE SHEET (A)

STITCHING DETAILS:
1. EDGE STITCH
2. 3/8" SINGLE NDL STITCH
3. TRIPLE NEEDLE
4. 3/4" FOOTSTITCH
5. BAR TACK
6. TRACK STITCHING
7. COVER LOCK
8. 1/4" HEM STITCH
9. 3/4" HEM STITCH
10. 1" HEM STITCH
11. TOP STITCHING
12. DOUBLE NEEDLE
13. X STITCH
14. 1/4" BOX STITCH
15. 1/8" DRL NDL (BINDING)
16. SINGLE NDL
17. DOUBLE NDL CHAINSTITCH
18. BLIND STITCH
19. ZIG ZAG
20. TRIPLE NDL COVERLOCK
21. FLAT FELL
22. STRADDLE STITCH
23. DOUBLE NDL STRADDLE ST.
24. RIB STITCH
25. OVERLOCK
26. 1/4 SPLIT NEEDLE STITCH

NECKBAND: ON BIAS

DOUBLE YOKE ON BIAS

COLORWAY 1 - ECKO RED

COLORWAY 2 - PHILLY BLUE

*SEE ATTACHED FOR ADDITIONAL MAKE DETAILS & LABEL/ART/TRIM PLACEMENT

STYLE: ECB7-4033

PARTS 2T-20

FABRIC INFORMATION:

<table>
<thead>
<tr>
<th>FAB REF</th>
<th>FABRIC LOCATION</th>
<th>FABRIC INFORMATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>M1</td>
<td>100% COTTON Y/D PLAID, 2/40's x 2/40's, 64x60</td>
<td>BODY, SLEEVES, POCKET, COLLAR, AND YOKE</td>
</tr>
<tr>
<td>M2</td>
<td>100% COTTON POPLIN</td>
<td>BOTTOM OF NECKBAND, PIPING</td>
</tr>
<tr>
<td>M3</td>
<td>100% COTTON POPLIN</td>
<td></td>
</tr>
</tbody>
</table>

FABRIC LOCATION:

<table>
<thead>
<tr>
<th>BODY</th>
<th>SLEEVES, POCKET, COLLAR, AND YOKE</th>
</tr>
</thead>
<tbody>
<tr>
<td>M1</td>
<td>100% COTTON Y/D PLAID, 2/40's x 2/40's, 64x60</td>
</tr>
<tr>
<td>M2</td>
<td>100% COTTON POPLIN</td>
</tr>
<tr>
<td>M3</td>
<td>100% COTTON POPLIN</td>
</tr>
</tbody>
</table>

FABRIC INFORMATION:

<table>
<thead>
<tr>
<th>PARTS 2T-20</th>
<th>FABRIC</th>
<th>COLOR WAY 1</th>
<th>COLOR WAY 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>A MAIN BODY SHIRT</td>
<td>M1 PLAID COMBO 1/ECKO RED</td>
<td>A PLAID COMBO 1/ECKO RED</td>
<td>A PLAID COMBO 1/ECKO RED</td>
</tr>
<tr>
<td>A MAIN BODY SHIRT</td>
<td>M1 PLAID COMBO 1/ECKO RED</td>
<td>B PLAID COMBO 2/PHILLY BLUE</td>
<td>B PLAID COMBO 1/ECKO RED</td>
</tr>
<tr>
<td>A MAIN BODY SHIRT</td>
<td>M1 PLAID COMBO 1/ECKO RED</td>
<td>C PLAID COMBO 2/PHILLY BLUE</td>
<td>C PLAID COMBO 1/ECKO RED</td>
</tr>
<tr>
<td>A MAIN BODY SHIRT</td>
<td>M2 ECKO RED</td>
<td>D ECKO RED</td>
<td>D ECKO RED</td>
</tr>
<tr>
<td>F05-WV-867U(K) MAIN LABEL</td>
<td>COMBO 1</td>
<td>E COMBO 1</td>
<td>E COMBO 1</td>
</tr>
<tr>
<td>F05-WV-862U(K)</td>
<td>COMBO 1</td>
<td>F COMBO 1</td>
<td>F COMBO 1</td>
</tr>
<tr>
<td>G05-WV-862U(K) CARE LABEL</td>
<td>COMBO 1</td>
<td>G COMBO 1</td>
<td>G COMBO 1</td>
</tr>
<tr>
<td>HW-265 SECURITY LABEL</td>
<td>COMBO 1</td>
<td>H COMBO 1</td>
<td>H COMBO 1</td>
</tr>
<tr>
<td>I F05-WV-874U(K) WORLD FAMILY LABEL</td>
<td>COMBO 1</td>
<td>I COMBO 1</td>
<td>I COMBO 1</td>
</tr>
<tr>
<td>K UX-22/16L PEARL LOGO BTN</td>
<td>WHITE PEARL</td>
<td>K PHILLY BLUE</td>
<td>K PHILLY BLUE</td>
</tr>
<tr>
<td>L F05-196 FLOCKING</td>
<td>BLEACH WHITE</td>
<td>L BLEACH WHITE</td>
<td>L BLEACH WHITE</td>
</tr>
</tbody>
</table>

M N O P Q R S T U V W X Y Z
STYLE - SHEET (B)

BODY STITCH: DTM

BALANCE TO BODY

SEPARATE PLACKET

PIPING BELOW NECKBAND

2 PLY YOKE

PLEATS

DBL NDL W/B.T.

SNGL NDL

POINTED BOTTOM

CHEST POCKET

FALL '0
STYLE: ECB7-4033
importer Exporter Code

IEC
IEC Allotment Date
File Number
File Date
IEC
Party Name and
Address

Phone No
e_mail
Exporter Type
Date of Establishment
BIN (PAN+Extension)
PAN ISSUE DATE
PAN ISSUED BY
Nature Of Concern
Banker Detail

Directors:
Branches:

Registration Details:

RCMC Details:

Place: (Name and Signature with Seal)

Date:
CERTIFICATE OF IMPORTER-EXPORTER CODE (IEC)

1. Name

2. Address

3. Address of the Branch/Div./Units if any

4. PAN

5. IEC Number

6. Date of Issue

Place: Mumbai
Date: 

Issued from File No

Note: In case of any change in the Name/Address or Constitution of IEC holder, the IEC holder shall cease to be eligible to Import or Export against the IEC after expiry of 60 days from the date of such a change unless in the meantime, the consequential changes are effected in the IEC by the concerned Licensing Authority.
APPENDIX-I

FORM SDF

Shipping Bill NO ................................................. Date ......................................

Declaration under Foreign Exchange Management-1999

1. I/We hereby declare that I/We am/are the seller/consignor of the goods in respect of which this declaration is made and that the particulars given in the Shipping Bill No...........................................dated....................... are true that

   (a) *The value as contracted with the buyer is same as the full export value declared in the above Shipping Bill.

   (b) *The full export value of the goods is not ascertainable at the time of export and that the value declared is that which I/We having regard to the prevailing market conditions, expect to receive on the sale of goods in the overseas market.

2. I/We undertake that I/We will deliver to the bank named herein.......................... the foreign exchange representing the full export value of the goods before ......................... in the manner prescribed in Rule 9 of the Foreign Exchange Regulation Rules 1974.

3. I/We further declare that I/We am/are resident of India and I/We have a place of business in India.

4. I/We am/are am/are not in the caution List of the Reserve Bank Of India.

Date:

Name of Exporter
Address

- State appropriate date of delivery which must be date due for payment or within six months from the date of shipment, whichever is earlier, but for exports to warehouses established outside India with permission of the Reserve Bank, the date of delivery must be within fifteen months

   * Strike out whichever is not applicable.
Application for removal of excisable goods for export by (Air/Sea/Post/Land)*

To

Superintendent of Central Excise
...........................(Full Postal Address)

1. Particulars of [Assistant/Deputy Commissioner of Central Excise]/Maritime Commissioner of Central Excise from whom rebate shall be claimed/with whom bond/undertaking is executed and his complete postal address.

2. I/We ....... of ............ propose to export the under-mentioned consignment to .......... (Country of destination) by Air/Sea/Land/Parcel Post under claim for rebate/bond/undertaking*.

<table>
<thead>
<tr>
<th>Particulars of Manufacturer of goods-</th>
<th>No. and Description of packages</th>
<th>Gross weight/Net weight</th>
<th>Marks and Nos. on packages</th>
<th>Quantity of goods</th>
<th>Description of Goods</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manufacturer Registration No.</td>
<td>(1)</td>
<td>(2)</td>
<td>(3)</td>
<td>(4)</td>
<td>(5)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Value</th>
<th>Duty Rate</th>
<th>Amt. (Rs.)</th>
<th>No. and date of Invoice under which duty was paid/No. and date of bond/undertaking executed under Rule 19</th>
<th>Amount of Rebate claimed</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>(7)</td>
<td>(8)</td>
<td>(9)</td>
<td>(10)</td>
<td>(11)</td>
<td>(12)</td>
</tr>
</tbody>
</table>

3. I/We hereby certify that the above-mentioned goods have been manufactured.

   (a) availing facility/without availing facility of CENVAT credit under CENVAT Credit Rules, 2001

   (b) availing facility/without availing facility under Notification 41/2001-CE(N.T.), dated 26th June, 2001 issued under rule 18 of Central Excise(No.2) Rules, 2001.

   (c) availing facility/without availing facility under Notification 43/2001-CE(N.T.), dated 26th June, 2001 issued under rule 19 of Central Excise(No.2) Rules, 2001.

4. I/We hereby declare that the export is in discharge of the export obligation under a Quantity based Advance Licence/Under Claim of Duty Drawback under Customs & Central Excise Duties


7/26/2007
**Apparel Export Promotion Council**

Regd. Office: NBCC TOWER, 15 BHIKAJI CAMA PLACE, NEW DELHI-110 066
Telephone: 6169394, 6169356, 6169393 Fax: 6188584, 6188300

**PART-I**

**TO BE FILLED IN BY THE APPLICANT**

| 1. Firm Name |  |  |
| 2. Address of Head Office |  |  |
| 3. Address of Branch(s) |  |  |

4. (i) Postal Address of Firm
   ________________________________

(ii) Telephone/Fax No.
(iii) Address of Factory (if any)

5. (i) Description of Goods Manufactured (if any)

(ii) Description of Goods Exported

6. Whether Merchant Exporter
   - [ ] Merchant
   - [ ] Manufacturer
   - [ ] Manufacturer-Exporter

7. Importer-Exporter Code Number

8. Year of the Establishment of Applicant

9. Name of the Partners/Directors/Karta/Proprietor

---

**PART-II**

**TO BE SIGNED BY THE COUNCIL**

This is to certify that the above firm is registered with us as per following particulars:

(i) Description of Goods
   - READYMADE GARMENTS
   - (excluding woollen knitwear and garments of Leather, silk, Jute
     and hemp.)

(ii) Date of Receipt of Complete Application for Registration

(iii) Registration Number
   - AEPC/REG/

(iv) Manufacturer
   - Merchant/
   - Exporter or
   - Manufacturer
   - Merchant-Exporter

This certificate is issued subject to the conditions laid down in the relevant Scheme of Registration of this Council.

(Signature of Registering Authority)

Name (in block letters)
Designation
Date

Full Residential Address
Place
Date

*This Certificate is valid/Renewed upto ________, unless, otherwise cancelled*

Name (in block letters)
Designation

SEAL

*The Certificate does not confer any Membership rights as per the Companies Act, 1956 and the articles of Association of the Council*
INDEMNITY BOND

The Executive Director & Secretary
Bombay Chamber of Commerce & Industry
Mumbai 400 001

Mumbai, Dated

Address

Tel.No.

Dear Sir,

In consideration of the Bombay Chamber of Commerce & Industry, from time to time giving or issuing Certificates of Origin of goods for export to any foreign Port(s) and also giving or issuing Certificates of Analysis, Prices, Declaration and Documents to the undersigned, we hereby declare that all particulars contained in the letters presented to the Bombay Chamber of Commerce & Industry, by or in our name for these Certificates and/or certification shall be true and accurately set forth and further we will at all times indemnify and keep indemnified the Bombay Chamber of Commerce & Industry and its officials against all claims and demands that may at any time be made against them or any of them by reason of issuing of any such Certificates and/or Certification.

Yours faithfully,

(Signature)

Name:

Designation:

Name of the Company:

Witness:

ENCL: IEC CERTIFICATE
Air Waybill - (Air Consignment Note)

ISSUED BY
SINGAPORE AIRLINES CARGO
SINGAPORE AIRLINES CARGO PTE LTD
3 AIRLINE ROAD 46 LAVENDER TERMINAL S SINGAPORE 189900
MEMBER OF INTERNATIONAL AIR TRANSPORT ASSOCIATION

It is agreed that the goods described herein are accepted in apparent good order and condition (except as noted) for carriage SUBJECT TO THE CONDITIONS OF CONTRACT ON THE REVERSE HEREOF. ALL GOODS MAY BE CARRIED BY ANY OTHER MEANS INCLUDING ROAD OR ANY OTHER CARRIER UNLESS SPECIFIC CONTRARY INSTRUCTIONS ARE GIVEN HEREBY BY THE SHIPPER, AND SHIPPER AGREES THAT THE SHIPMENT MAY BE CARRIED VIA INTERMEDIATE STOPPING PLACES WHICH THE CARRIER DEEMS APPROPRIATE. THE SHIPPER'S ATTENTION IS DRAWN TO THE NOTICE CONCERNING CARRIERS LIMITATION OF LIABILITY. SHIPPER may increase such limitation of liability by declaring a higher value for carriage and paying a supplemental charge if required.

Issuing Carrier's Agent Name and City

Accounting Information

Agent's IATA Point

Airport of Departure (Adr of First Carrier) and Requested Routing

To

By First Carrier

As requested

To

By

To

By

Rate/Charge

Declared value for Carriage

Declared Value for Customs

Amount of Insurance

INSURANCE. If Carrier offers insurance, and such insurance is required in accordance with the consignatory's interest, indicate amount to be insured in figures and in words. Amount of Insurance

Handling Information

For USA only. These commodities, technology, or software were exported from the United States in accordance with the Export Administration Regulations. Shipment contrary to USA law prohibited.

No of Pieces

Gross Weight

Rate Class

Chargeable Weight

Rate/Charge

Total

Nature and Quantity of Goods

(Ind Dimensions or Volume)

1

490

85

154

157

$0.00

Prepare

Weight Charging

Collect

Other Charges

Valuation Charge

Total Other Charges Due Agent

Total Other Charges Due Carrier

Total Prepaid

Total Collect

Currency Conversion Rates

CC Charges in Dest. Currency

For Carrier's Use only at Destination

Charges at Destination

Total Collect Charges

Shippers certifies that the particulars on the face hereof are correct and that no part of the consignment contains dangerous goods such part is properly described by name and is in proper condition for carriage by air according to the applicable Dangerous Goods Regulations.

Signature of Shipper or his Agent

Executed on (date)

at (place)

Having Carried

FORM NO CAR 154

618-2681 6252

FORM NO CAR 134

Forms Technology (Pte) Ltd R2-01

ORIGIN 3 (FOR SHIPPER)
<table>
<thead>
<tr>
<th>Exporter</th>
<th>Invoice No. &amp; Date</th>
<th>Buyer's Order No. &amp; Date</th>
<th>Other Reference(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Consignee</th>
<th>Buyer (if other than consignee)</th>
<th>Country of Origin of Goods</th>
<th>Country of Final Destination</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Pre-Carrage</th>
<th>Place of Receipt by Pre-carrier</th>
<th>Vessel/Flight No</th>
<th>Port of Loading</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Port of Discharge</th>
<th>Final Destination</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Marks &amp; No./Container No.</th>
<th>No. &amp; Kind of Packs</th>
<th>Description of Goods</th>
<th>Quantity</th>
<th>Rate</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>C&amp;F</td>
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Amount Chargeable (in words) | Total
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Declaration
We certify that this invoice shows the actual price of the goods described and that all particulars are true and correct.

Authorized Signatory

Signature & Date