

APPENDIX

DEVELOPMENT OF SMALL SCALE INDUSTRIES IN COMPOSITE THANJAVUR DISTRICT WITH SPECIAL REFERENCE TO FISCAL INCENTIVES

INTERVIEW SCHEDULE

I. GENERAL

1. Name of the Unit : _____
2. Address
Factory : _____

- Office
(if separate) : _____

3. Name of the Proprietor/
Principal Owner : _____
4. Type of Legal Organisation : Individual Proprietorship
Partnership- Joint family
Partnership Other
Private Limited Company
Public Limited Company
Co operative Society
Any Other(specify).

5. Nature of Industrial activity (in order of importance as judged by value of production) : (Tick appropriate)

i) Manufacturing :

iii) Job work :

ii) Repairing / Servicing :

iv) Assembly :

6. Description of Industrial activity :

i) Names of Principal products : _____

ii) Names of by products : _____

iii) Other activities : _____

7. Number of shifts. normally worked : (Accounting year, please specify months)

8. Other General Information :	Yes	No
8 - 1. Whether registered with the Director of Industries :	<input type="checkbox"/>	<input type="checkbox"/>
8 - 2. Whether registered with the Inspector of Factories :	<input type="checkbox"/>	<input type="checkbox"/>
8 - 3. Whether located in Industrial Estate :	<input type="checkbox"/>	<input type="checkbox"/>
8 - 4. Whether registered under Govt. Stores Purchase Programme :	<input type="checkbox"/>	<input type="checkbox"/>

8 - 5. Whether having machines of hirepurchase from NSIC / SSIDC :	Yes <input type="checkbox"/>	No <input type="checkbox"/>
8 - 6. Whether products confirm to ISI / QM Standards :	<input type="checkbox"/>	<input type="checkbox"/>
8 - 7 - 1. Whether an ancillary Unit :	<input type="checkbox"/>	<input type="checkbox"/>
8 - 7 - 2. If an ancillary Unit. Whether substantial part of production is supplied to :		
i) Public Sector :	<input type="checkbox"/>	<input type="checkbox"/>
ii) Private Sector :	<input type="checkbox"/>	<input type="checkbox"/>

II. FINANCE

1 - a) Furnish the following particulars :

Source	Amount Received		Rate of Interest	Remark
	for fixed capital	for working capital		
i) Own				
ii) THIC				
iii) TIDCO				
iv) SIPCOT				
v) All India Financial Institutions				
vi) Others specify				

1 - b) What is your opinion about the repayment period ?

i) Sufficient ii) Should be increased

1 - c) The time lag between loan application and sanction ?

i) High ii) Low

1 - d) Procedural formality : i) Easy ii) Too much

1 - e) Do you experience difficulties in getting short term or long term finance for your unit : Yes No

III. EMPLOYMENT AND ENTREPRENEURIAL ASPECTS

1. Average Employment and Amoluments : 1994 - 95

Category	Average No. of persons employed	Prevalling rate per day / per month of wages	Mode of payment Time / Pies
1. Unskilled :	_____	_____	_____
2. Semi-skilled :	_____	_____	_____
3. Skilled :	_____	_____	_____
4. Supervisory & Managerial :	_____	_____	_____
5. Members of the family :	_____	_____	_____
6. Owners :	_____	_____	_____
Total :	_____	_____	_____

IV. PRODUCTION AND RELATED PROBLEMS

- 1 - 1. Installed capacity of the Unit (Rs.) (on the basis of shifts normally worked: _____
- 1 - 2. Actual Production (Rs.) : _____
- 1 - 3. Capacity Utilisation : _____
- 1 - 4. If the Unit was not working to full capacity in the last year, what were the obstacles in raising production to full capacity (in order of importance)? I, II, III, IV, V, VI.
- Lack of demand _____
- Lack of power _____

Lack of finance _____

Supply of labour/
strikes etc. _____

Supply of raw
materials _____

Other reasons
(Please specify) _____

2 - 1 - 1. Do you experience difficulties in getting raw materials ?

Yes	No
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2 - 1 - 2. If yes, please describe the nature of these difficulties, and how they affect the working of units :

3 - 2 - 1. Where are your main suppliers of raw material located ? Please indicate the percentage shares of each :

- i) Same town : _____
- ii) Same District : _____
- iii) Same State : _____
- iv) Outside the State : _____
- v) Abroad : _____

4 - 1 - 1. Who are the Principal immediate purchasers of your products ?- (Please indicate the percentage shares of each)

- i) Large-scale producers _____

- ii) Small-scale producers
- iii) Traders
- iv) Direct consumers
- v) Government
- vi) Foreigners

5 - 1 - 1. Do you experience difficulties in selling your products ?

Yes	No
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V. INCENTIVES

1. Land / Shed :

1 - 1 - 1. Is the Unit located on the land or shed provided by the Government Agency ?

	Yes / No	
Land	<input type="checkbox"/>	<input type="checkbox"/>
Shed	<input type="checkbox"/>	<input type="checkbox"/>

1 - 1 - 2. Was any alternative shed available which could substitute for the present shed ?

Yes	No
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1 - 1 - 3. If yes, why did you choose this shed ? Give reasons :

2. Finance (Long - Term) :

2 - 1. Is the unit getting long - term finance from the State Finance Corporation/other Government Agency ?

Yes	No
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2 - 2. What is the average rate of Interest of these funds ?

2 - 3. Would you have started this unit without this finance ?

Yes	No
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2 - 4. If yes, from where would you have raised finance and what should have been the rate of Interest ?

Rate of interest %

Friends / relatives	:	_____
Indigenous banks	:	_____
Commercial banks	:	_____
Others (Please specify)	:	_____

3. Finance (Short-term)

3 - 1. Is the unit getting short-term finance from the commercial Banks (Government and others) ?

Yes	No
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3 - 2. What is the average rate of interest on these funds ?

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4. Machinery :

4 - 1. Have you got indigenous / imported machinery from the Government on hire purchase basis ?

i) Indigeuous	<table border="1"><tr><td>Yes</td><td>No</td></tr></table>	Yes	No	ii) Imported	<table border="1"><tr><td>Yes</td><td>No</td></tr></table>	Yes	No	iii) Both	<table border="1"><tr><td>Yes</td><td>No</td></tr></table>	Yes	No
Yes	No										
Yes	No										
Yes	No										

5. Raw - materials :

5 - 1. Do you get assistance in getting indigenous raw-materials from the Government?

Yes	No
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5 - 2. Do you get assistance in getting imported raw-materials from the Government ?

Yes	No
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5 - 3. If yes (in either case), how does this assistance help your unit ?

		Mark Tik	
i)	Adequate quantity	?	<input type="text"/>
ii)	Easy availability	:	<input type="text"/>
iii)	At the right time	:	<input type="text"/>
iv)	At reasonable prices	:	<input type="text"/>
v)	At concessional price	:	<input type="text"/>

5 - 4: 1. Would you have started this unit without Government assistance in procurement of raw-materials ?

Yes	No
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6. Marketing Assistance ;

6 - 2. Do you receive any assistance from Government for marketing your products ?

Yes	No
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If yes; what is the nature of this assistance ?

i) Only information :

ii) Exhibition at various places :

iii) Purchases under exclusive purchases from the small-scale sector
If yes, please indicate the percentage of purchase by Government :

iv) Purchases under price-preference (15%) by the Government ? If yes, please indicate the percentage of your total sales under this programme :

6 - 3. Are you enjoying the concession in respect of security deposit and earnest money under the Central Stores purchases organisation Scheme ?

Yes / No

6 - 4 . 1. Do you avail of the quality marketing scheme of the State Government - ISI Scheme ?

Yes / No

6 - 5 - 1. Do you export any of your products?

Yes / No

6 - 6 - 2. If yes, what is the percentage of exports to the total output ?

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6 - 6 - 3. Do you get any help of the Government in exports ?

Yes / No

6 - 6 - 4. If yes, what is the nature of this help ?

i) Procurement of imported/scarce raw-materials :

.....

ii) Procurement of import licence for machinery :

.....

iii) Dissimination of information regarding markets :

.....

iv) Any other (please specify)

.....

7. Technical Assistance :

7 - 1. Do you get any technical assistance from Small Industries Service Institute ?

Yes / No

7 - 2. What is the quality of assistance from your point of view ?

Good / Bad / Indifferent

8. Other Incentives :

Have taken advantage of the following incentives ?

Item

1. Sales tax loan :

Yes / No

2. Electricity tariff :

Yes / No

3. Assistance in technical training of personnel

Yes / No

4. Central / State Subsidy to Capital :

Yes / No

5. Seed Capital by Corporation :

Yes / No

6. Concessional rate of Interest (Soft Loan) :

Yes / No

9. Any other incentives availed of (Please name the incentive and described on the above lines how it affects units) :

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V. PROBLEMS

Type of Problem	Response Yes / No	Reasons	Consequences	Measures taken
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a) Economic Problem

- 1) Shortage of raw materials
- 2) Poor transportation
- 3) Non-availability
- 4) Power cut
- 5) Labour unrest
- 6) Poor marketing

Type of Problem	Response		Reasons	Consequences	Measures aken
	Yes	No			
7) Scarcity of water					
8) Lack of working capital					
9) Poor communication					
10) Higher taxation					
11) Old technology					
12) Others, specify					
b) Social Problem					
1) Poor public Co-operation					
2) Lack of Housing					
3) Lack of School					
4) Health Problem					
5) Trouble from Govt. officials.					
6) Others, specify.					
c) Any Political Problem.					

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13. What are the direct / indirect benefits given to the people of this area by your unit?
14. Do you want to stress any important problem / suggestion
15. Investigator's remarks.

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