ANNEXURE: IV

QUESTIONNAIRE CUM SCHEDULE FOR PARTICIPANTS/PROSPECTIVE ENTREPRENEURS:

This questionnaire is to be served upon the participant/prospective entrepreneurs to elicit certain information with regards to entrepreneurship development. The information obtained would be used for research purpose in academic study:

Section: A:

1. Identification:
   a. Name of the participant:
   b. Address of the participant:
   c. Name and address of the organisation imparting training:
   d. Educational Qualification:

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<tr>
<th>Qualification</th>
<th>Board/university</th>
<th>Year</th>
<th>Division/Class</th>
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<td>Primary</td>
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<td>High School</td>
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<td>Post Graduation</td>
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<td>Any other</td>
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e. Number of dependent members of the family:

f. Gender: Male/Female

g. Category of the entrepreneur:
   i. General
ii. Schedule Caste (SC)
iii. Schedule Tribes (ST, P/H)
iv. Physically Handicapped (PH)
v. Other Backward Class (OBC)
vi. Any other category

h. Name of the training programme:
i. General
ii. Product specific
iii. Women EDP
iv. Rural EDP
v. Any other

Section: B

1. Did you search any job prior to joining this training? Yes/No
   If no, State briefly about your planning:

2. Do you think that the training is useful for your entrepreneurial career? Yes/No

3. Nature of business planned after the training programme:
i. Industry  ii. Business
   iii. Service  iv. Farming

4. Are you undergoing this training as first time? Yes/No

5. Whether you have undertaken feasibility study of the project? Yes/No

6. Type of raw material to be used:
   ..............................................................................................................................
   ..............................................................................................................................

7. Sources of supply of raw material:
   ..............................................................................................................................
   ..............................................................................................................................

8. Nature of technology to be adopted:
9. Whether skilled available locally for the proposed enterprise? Yes/No

10. Do you consider that EDP courses should be included in primary education/School level/College level? Yes/No

11. Sources of land and Premises to be used for the enterprise:

12. Whether proposed project investment will be financed from?
   i. Own capital
   ii. Loan capital
   iii. Both of the above

13. Market area for product of the planned enterprise:
   i. Within the district
   ii. Outside the district (in the province)
   iii. International marketing

14. Whether market survey for the proposed projects was taken? Yes/No

15. In which of the area/areas do you require training exposure? (tick them)
   a. Knowledge of SME
   b. Project Preparation
   c. Project Financing
   d. Project selection guidance
   e. Government subsidies
   f. Management exposure
   g. Counselling services
   h. Assistance in project implementation
   i. Accounting exposure
   j. Marketing exposure
   k. Utilization of raw materials

16. Source of encouragement in entrepreneurial career:
   a. Self-initiative
   b. Parents
c. Friends
d. Institutional

17. Do you feel that there is potentiality of creating new ventures based on local resources? Yes/No

18. Where from did you collect information of the present training?
   a. Newspaper
   b. Friends
   c. Television
   d. Sponsoring organisation
   e. Radio
   f. Internet
   g. Journal
   h. Any other

19. Which of the following problems do you consider obstructive in setting up your ventures? (tick them)
   a. Project preparation
   b. Raw materials
   c. Land & shed
   d. Power
   e. Marketing problem
   f. Lack of motivation
   g. Problems of finance
   h. Legal formalities
   i. Supply of machineries
   j. Lack of proper knowledge of enterprise

20. Duration of the EDP:
   a. Total duration of the EDP:
   b. Do you consider that the duration of training is sufficient: (Yes/No)
   c. Ideal duration of EDP suggested (as per your opinion)

21. State the medium of instruction used by the trainers:
22. Are you satisfied with the medium of instruction used in training? (Yes/No)

If No, state the reason: .................................................................

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23. Have you been taken for practical training by way of plant visit? Yes/No

24. Which of the following reason/reasons is/are responsible for delaying/deferring

   initiation of your ideas (tick them)
   a. Non-availability of finance
   b. Lack of motivation
   c. Social obstacles
   d. Domestic problems
   e. Fear of failure
   f. Lack of family support
   g. Lack of raw materials
   h. Lack of entrepreneurial skills
   i. Fear of competitiveness

25. Do you think that entrepreneurship helps in solving unemployment problem?
   Yes/No

26. Are you able to provide employment opportunity to the unemployment youths?
   Yes/No

27. Do you consider that this certification of training helpful in obtaining bank loan?
   Yes/No

28. Whether your proposed business enterprise is related to manufacturing of goods?
   Yes/No,

   If yes, amount is to be invested in plant & machinery (excluding land and building)
   a. Upto Rs. 2.5lakh
b. Above Rs. 2.5 lakh and upto Rs. 5.0 crore

c. Above Rs. 5.0 crore and upto Rs. 10.0 crore

29. Which of the following investment amount in equipment (excluding land and building) do you propose for your enterprise. If it is related to rendering of services:

a. Upto Rs. 10.0 lakhs
b. Above Rs. 10.0 lakhs and upto Rs. 2.0 crore
c. Above Rs. 2.0 crore and upto Rs. 5.0 crore

30. State the level of satisfaction derived in the training process:

a. Satisfied
b. Not satisfied
c. Highly satisfied
d. To some extent satisfied

31. Comments/Suggestions for entrepreneurship development:

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