ANNEXURE- III

QUESTIONNAIRE FOR EXISTING ENTREPRENEUR

This questionnaire is to be served upon the existing entrepreneur to elicit certain information with regards to entrepreneurship development. The information obtained would be used for research purpose in academic study:

Name of the Block:

Section A:

1. Identification:
   a. Name of the entrepreneur:
   b. Address of the entrepreneur..................................................................................................................................................
      ..........................................................................................................................................................................................
      ..........................................................................................................................................................................................
   c. Sex: Male/Female
   d. Age as on (                             )..................................................................................................................
   e. Educational qualification:

<table>
<thead>
<tr>
<th>Qualification</th>
<th>Name of the Board/ University</th>
<th>Year</th>
<th>Division/Class</th>
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<tbody>
<tr>
<td>Primary school</td>
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<tr>
<td>HSLC</td>
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<td>HSSLC</td>
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<td>BA/BSC./B.COM/</td>
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<td>Diploma</td>
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<td>MA/MSC/MCOM/</td>
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<td>Any other</td>
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<td>Extra</td>
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</tbody>
</table>
f. Do you have any independent member/members in your family? Yes/No

g. Yearly income (in rupees) (tick in appropriate place)

<table>
<thead>
<tr>
<th>10000 to 50000</th>
<th>50001 to 100000</th>
<th>100001 to 500000</th>
<th>Above 500000</th>
</tr>
</thead>
</table>

h. Category of the entrepreneur:

i. General

ii. Schedule Caste (SC)

iii. Schedule Tribes (ST (P/H)

iv. Physically Handicapped (PH)

iv. Any other

SECTION: B

1. a. Whether you searched for any job prior to starting the venture? Yes/No

b. From which of the following source did you get the encouragement in setting up of this ventures.

i. Self initiative

ii. Family

iii. Friends

iv. Friends

v. Institutional

v. Any other

e. Do you know that entrepreneurial training is essential for every new entrepreneur? Yes/No

2. Did you undergo any training programme? Yes/No

If yes,

a. Name of the training programme:

b. Name of the organisation imparting training:

c. Year of training:

d. Nature of the training programme:

i. Product specific

ii. General

iii. Turnkey
3. Do you think that the Entrepreneurship Development training is useful? If yes, How......

4. Did you conduct any feasibility study of the projects? Yes/No

5. State from which of the source you got encouragement for developing business initiative: (give tick mark in appropriate)

6. Whether the rural people of your district are aware about the entrepreneurial career? Yes/No

7. Sources of land and premises used for the enterprise:
   a. Own premises b. Govt. Premises c. Hired premises

8. What was/were the sources of finance for the venture?
   a. Own capital b. Borrowed capital c. Loan capital (short term/long term) d. Any other e. All the above

9. Whether your organisation is related to manufacturing goods? Yes/No
   If yes, state the amount of investment in Plant and Machinery (excluding land and building)
   a. Upto Rs. 2500000
   b. Above Rs. 2500000 upto Rs. 50000000
   c. Above Rs. 50000000 upto Rs. 100000000
10. Is your organisation related to service activity? Yes/No

If yes, state the amount of investment in equipment in land and building (excluding land and building)

a. Upto Rs.1000000
b. Above Rs. 1000000 upto Rs.20000000
 c. Above Rs.20000000 upto Rs.50000000

11. Did you get any Govt. subsidy from your equity capital? Yes/No

12. With which of the following kinds of capital you suffered problem of shortage:

   a. Fixed Capital       b. Working capital

13. Type of raw materials used to product goods:

   a. Handicraft   b. Cattle/Poultry/ Pottery/Fishery etc.
   c. Bio-Gas d. Horticulture product e. Any other

15. From which of the following area did you collect raw materials:

   a. Within the district b. Outside the district c. From international market

16. Did you face any difficulty in getting uninterrupted raw material?

   a. Communication b. Govt. formalities c. Seasonal variation

17. What type of technology used to produce goods or rendering service?

   ……………………………………………………………………………………………
   ……………………………………………………………………………………………

18. Do you think that the technology used to subject to fast changes? Yes/No:
19. Whether skilled labourers are available in the area? Yes/No:

20. Do you think that the labourers should give some specific training prior to joining in the enterprise? Yes/No:

21. Do you think that entrepreneurship courses are necessary to open in the school/college level? Yes/No:

22. Do you also think that any kind of primary education is essential to give know how about entrepreneurship development? Yes/No:

23. Whether you had done any market survey for your product? Yes/No:

If yes, Name the type of market survey:
   a. Field survey       b. Advertisement

24. Area of marketing of the products:
   a. Within the district b. Outside the district
   c. In the province    d. Export marketing (outside the province)
   e. International exporting

25. Did you come across any difficulty in marketing? Yes/No

If yes, nature of difficulty:
   a. Communication     b. Competitiveness
   c. Poor packaging    d. Terms of credit

26. State the level of satisfaction from the enterprise:

27. Any comments/Suggestions: