QUESTIONNAIRE

PART - A

1. Name of the company: ________________________________

2. Date of incorporation/commencement of business: __________

3. Type of company:
   (a) Exclusively leasing company; or
   (b) Finance and leasing company; or
   (c) Hire purchase and leasing company; or
   (d) Integrated finance and leasing company; or
   (e) Leasing and manufacturing company.

4. Type of the assets leased out:
   (a) Plant and machinery;
   (b) Office equipment and computer's;
   (c) Vehicles;
   (d) Electrical equipment's and air-conditioners;
   (e) Other's (if any) __________________________

5. Types of leases undertaken:
   (a) Financial Lease;
   (b) Operating Lease;
   (c) Other's (please specify) __________________________

6. Rate of interest charged on lease transactions:
   (a) 12 to 15 per cent;
   (b) 15 to 18 per cent;
   (c) 18 to 21 per cent;
   (d) 21 to 24 per cent;
   (e) above 24 per cent.
   (if possible, please specify the per cent).

7. Method of charging interest:
   (a) Straight line method;
   (b) Reducing balance method.
8. Method of Depreciation on Leased Assets:
   (a) Straight Line Method; or
   (b) Written Down Value Method.

9. Investment Allowance charged, if any: _______________________

PART - B

(Please Indicate your views about leasing companies)

1. You are providing Lease Financing Services to:
   a. Big-business enterprises
   b. Medium business enterprises
   c. Small business enterprises

2. You are providing Lease Finance Services in:
   a. Metro-cities
   b. Urban
   c. Semi-urban
   d. Rural

3. Who are the popular users of Lease Financing Companies in India?
   a. Private Limited Companies
   b. Public Limited Companies
   c. Joint Venture in India
   d. Joint Venture of Indian & Foreign Companies
   e. Govt. Limited Companies
   f. Foreign Limited Companies

4. How do you take present prevailing economic situation for the growth of Lease Financing Companies?
   a. Worse
   b. Good
   c. Better
   d. Best
5. What are the economic factors responsible for the growth of Lease Financing Companies in India?
   a. Raising Corporate Sector
   b. Privatization
   c. Globalization
   d. Any other reason (please specify)______________

6. How do you take the role of RBI?
   a. As a Guide
   b. As a Watchman
   c. As a Blood Hound

7. How has RBI helped you in providing Lease Finance?
   a. Some
   b. Up to a extent
   c. Not so much
   d. Proper

**PART - C**

Please indicate your opinion about the factors responsible for the growth of leasing industry in India.

Please make statement choosing any one of the following options:
SA – Strongly Agree
A – Agree
I – Indifferent
D – Disagree
SD – Strongly Disagree

1. 100% finance without margin money:

2. Tax advantages: For Lessees
   - For Lessors
3. Conservation of own funds:

4. Off balance sheet financing:

5. No gap in sanction and disbursement:

6. Avoiding restrictive covenants:

7. Extra source of finance:

8. To avoid obsolescence loss:

9. Absence of any regulation:

10. Secured loan for lessor:

11. Any other reason (please specify):

____________________________________________________________________

PART - D

Please make statement choosing any one of the following options:
SA - Strongly Agree
A - Agree
I - Indifferent
D - Disagree
SD - Strongly Disagree
1. Accounting and Disclosure Practices by Leasing Companies:

1. Assets leased under finance leases, except those under hire-purchase agreements, should be disclosed as "Assets given on Lease" under the head "Fixed Assets" in the balance sheet of the lessor.

2. Lease rentals received should be shown under the head "Turnover".

3. The corresponding annual recovery charge to the profit and loss account should represent recovery over the basic lease period of the net investment in the leased asset at the inception of the lease.

4. The finance income should be calculated applying the interest rate implicit in the lease to the net investment in the lease at the beginning of the relevant period.

5. Initial direct costs such as commissions and legal fees often incurred by lessors in negotiating and arranging the lease, should normally be expensed in the year in which they are incurred.

6. The operating leased assets should be shown as "Other Fixed Assets".

7. From the economic point of view, lessee is the true owner of leased assets in case of Financial Leases, while law recognizes lessors as the true owner. Accounting practices should be in accordance with economic, rather than legal concept of leased assets.

8. "Special Lease Depreciation" should be allowed with respect to leased assets.

9. Income from Finance Lease should be recognized at a constant periodic rate of return.

10. A method of recognizing income from Financial Lease should ensure recovery of the cost of the asset in the primary lease period.

Thank You for filling the Questionnaire.