ANNEXURE

The questionnaire
The Questionnaire.

From
Vinaya S
2301, III B Main Road,
IV Cross, R P C Layout
Vijayanagar
Bangalore - 40.

Dear Sir / Madam,

Thanks for your time given to consider this questionnaire. Please find mentioned below the same. Your feedback will be very much important in understanding Indian telecommunication environment and will be a great tool for the analysis. Your comments and suggestions will be used as feedback to the thesis work. A brief note and applicable context is mentioned for few questions for your understanding and reference.

Request you to please tick or write as applicable.

Regards.

Vinaya S.
The Questionnaire

Profiling

1. Name : 

2. Organization : 

3. Designation : 

4. Address : 

6. Email id : 

7. Contact numbers : 

156
8. Mobile number :

9. Educational qualification :

10. Category
   Working professional : □
   Academician : □

11. Working experience
   Up to 3 years : □
   3 - 7 years : □
   7 - 10 years : □
   10 & above years : □
12. Current position in organizational hierarchy

- Top management : ☐
- Mid management : ☐
- Junior management : ☐
### The Telecom Environment Assessment

1. **Are you aware of National Telecom Policies in India?**
   - Yes : □
   - No : □
   
   **Note** - National Telecom policies in this context relates to NTP 1994 & NTP 1999.

2. **How do you rate planning of current telecom policy initiatives in India?**
   - Excellent : □
   - Good : □
   - Average : □
   - Poor : □
   - Worst : □

3. **Do you agree that our telecom initiatives favor telecom privatization in India?**
   - Yes : □
   - No : □
   - Partially : □
4. In your opinion, do you think emerging **competitive environment** was duly factored while framing current telecom policy initiatives?

<table>
<thead>
<tr>
<th>Yes</th>
<th>□</th>
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<tbody>
<tr>
<td>No</td>
<td>□</td>
</tr>
<tr>
<td>Probably</td>
<td>□</td>
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**Note** - Context relates to the current situation of competition being thrown open across all industry segment and prevailing implications.

5. Do you feel current policy initiatives factored **new and innovative services** that are emerging as result of privatization?

<table>
<thead>
<tr>
<th>Yes</th>
<th>□</th>
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<tbody>
<tr>
<td>No</td>
<td>□</td>
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<tr>
<td>May be ignorant</td>
<td>□</td>
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</tbody>
</table>

**Note** - Innovative services mean value added services or by product of main streams. Examples are VoIP and its related services, Managed Communication Services etc.

6. Were the **price** and **implications of price competitiveness** were duly considered while forming new telecom policy?

<table>
<thead>
<tr>
<th>Yes</th>
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<tr>
<td>No</td>
<td>□</td>
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</table>

**Note** - Price and price competitiveness are the implications and consequences of privatized environment.
7. India could have learned lessons from the experiences of other similar countries that have privatized earlier to India. Do you agree with this statement?

- Strongly agree:  
- Agree:  
- Partially agree:  
- Disagree:  
- Strongly disagree:  

Note - Lessons in this context relates to the outcomes of telecom policy initiatives or telecom privatization process that could be used for a sound telecom policy.

8. Do you feel *benchmarking* can be a vital tool and strategic reference for a proactive telecom policy in Indian context?

- Very vital:  
- Vital:  
- Can be ignored:  
- Not vital:  
- Not at all vital:  

Note - Benchmarking in this context relates to considering telecom economy of similar or advanced environment that has gone through the process of privatization.
9. Has the telecom policy implementation in India happened at appropriate speed?

Yes  : □

No   : □

If yes, rate the speed on following parameters

Very Fast : □
Fast      : □
Medium    : □
Slow      : □
Very Slow : □

10. Was there a scope for more *systematic & structured approach* to telecom policy in India?

   Strongly agree : □
   Agree          : □
   Partially agree: □
   Disagree       : □
   Strongly disagree : □

Note - Structure in this context means planning well ahead of time.
11. Do you feel the present telecom situation in India could have been managed still better with focus and vision?

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<th>Option</th>
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<tr>
<td>Yes</td>
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<td>No</td>
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12. How do you rate effectiveness of current policy initiatives in India?

<table>
<thead>
<tr>
<th>Rating</th>
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<tbody>
<tr>
<td>Very effective</td>
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<tr>
<td>Effective</td>
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<tr>
<td>Average</td>
<td></td>
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<tr>
<td>Not effective</td>
<td></td>
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<tr>
<td>Not at all effective</td>
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</table>

13. How do you rate effectiveness of current policy initiatives in terms of their results?

<table>
<thead>
<tr>
<th>Rating</th>
<th>□</th>
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<tbody>
<tr>
<td>Delivering as expected</td>
<td></td>
</tr>
<tr>
<td>Delivering more than expected</td>
<td></td>
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<tr>
<td>Could have delivered more</td>
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</table>
14. In your opinion does India need a *robust regulatory framework*? Is there a requirement for *structured monitoring system* for progress and situation of telecom policies?

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<tr>
<td>Yes</td>
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<td>No</td>
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<td>Probably</td>
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15. Do you prescribe for a "*Strategic Review*" of telecom progress in India, by the telecom regulation?

<table>
<thead>
<tr>
<th>Option</th>
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<tbody>
<tr>
<td>Yes</td>
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<td>No</td>
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<tr>
<td>Too Early</td>
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16. Any other comments / suggestions

______________________________
______________________________
______________________________

Date : / / 

Signature: