WHAT TO DO: Inside this booklet are some questions to see what attitudes and interests you have. There are no "right" and "wrong" answers because everyone has the right to his own views. To be able to get the best advice from your results, you will want to answer them exactly and truly.

If a separate "Answer Sheet" has not been given to you, turn this booklet over and tear off the Answer Sheet on the back page.

Write your name and all other information asked for on the top line of the Answer Sheet.

First you should answer the four sample questions below so that you can see whether you need to ask anything before starting. Although you are to read the questions in this booklet, you must record your answers on the answer sheet (alongside the same number as in the booklet).

There are three possible answers to each question. Read the following examples and mark your answers at the top of your answer sheet where it says "Examples." Fill in the left-hand box if your answer choice is the "a" answer, in the middle box if your answer choice is the "b" answer, and in the right-hand box if you choose the "c" answer.

EXAMPLES:

1. I like to watch team games.  
   a. yes,  b. occasionally,  c. no.

2. I prefer people who:  
   a. are reserved,  
   b. (are) in between,  
   c. make friends quickly.

3. Money cannot bring happiness.  
   a. yes (true),  b. in between,  c. no (false).

4. Woman is to child as cat is to:  
   a. kitten,  b. dog,  c. boy.

In the last example there is a right answer—kitten. But there are very few such reasoning items.

Ask now if anything is not clear. The examiner will tell you in a moment to turn the page and start.

When you answer, keep these points in mind.

1. You are asked not to spend time pondering. Give the first, natural answer as it comes to you. Of course, the questions are too short to give you all the particulars you would sometimes like to have. For instance, the above question asks you about "team games" and you might be fonder of football than basketball. But you are to reply "for the average game," or to strike an average of the kind stated. Give the best answer you can at a rate not slower than five or six a minute. You should finish in a little more than half an hour.

2. Try not to fall back on the middle, "uncertain" answers except when the answer at either end is really impossible for you—perhaps once every four or five questions.

3. Be sure not to skip anything, but answer every question, somehow. Some may not apply to you very well, but give your best guess. Some may seem personal; but remember that the answer sheets are kept confidential and cannot be scored without a special stencil key. Answers to particular questions are not inspected.

4. Answer as honestly as possible what is true of you. Do not merely mark what seems "the right thing to say" to impress the examiner.
1. I think my memory is better than it ever was.
   a. yes, b. in between, c. no.

2. I can easily go a whole morning without wanting to speak to anyone.
   a. often, b. sometimes, c. never.

3. If I say that water is "dry" and the sun is "cold," I would say that "found" means the same as:
   a. gone, b. lost, c. unknown.

4. I generally go to bed at night feeling that I've had a satisfying day.
   a. true, b. in between, c. false.

5. If I had plenty of money, I would:
   a. be careful not to make other people envious,
   b. uncertain,
   c. show people how to live well.

6. The worst punishment for me would be:
   a. hard labour,
   b. uncertain,
   c. to be shut up alone.

7. If my income were more than enough for ordinary daily needs, I would feel I should give the rest to a church or other worthwhile cause.
   a. yes, b. in between, c. no.

8. I'm the one who takes the first step in making new friendships.
   a. usually, b. sometimes, c. never.

9. On a free evening, I would prefer to read about:
   a. how to talk to people from abroad,
   b. uncertain,
   c. military defence against the enemy.

10. Most people "go lazy" on a job if they can get away with it.
    a. yes, b. uncertain, c. no.

11. When I was a child, I more often spent free time:
    a. building something,
    b. in between,
    c. reading.

12. I am much more fortunate than most people in being able to do the things I like.
    a. yes, b. uncertain, c. no.

13. I can always forget trivial, unimportant things that I have done wrong.
    a. yes, b. in between, c. no.

14. If I had a lot of money to give to charity, I would give it:
    a. all to scientific research,
    b. half to each,
    c. all to churches.

15. A seaside beach would be more appealing to me if there were:
    a. no people around,
    b. in between,
    c. lots of families at play.

16. If I were to mix alcoholic drinks at a party, I'd probably:
    a. try to make them exactly as people want them,
    b. uncertain,
    c. surprise people by making them strong.

17. I often jump to conclusions.
    a. yes, b. in between, c. no.

18. I have sometimes, even if briefly, had hateful feelings toward my parents.
    a. yes, b. in between, c. no.

19. I would prefer to be:
    a. a business executive who attends one meeting after another,
    b. uncertain,
    c. a research scientist.

20. I think the opposite of "right" is the opposite of:
    a. left, b. wrong, c. correct.

21. I feel that my emotions are:
    a. well satisfied,
    b. only partly satisfied,
    c. very little satisfied.
22. I admire more the person, who, when asked his opinion:
   a. wants to be sure of the details before deciding,
   b. in between,
   c. speaks right up, and shows where he stands.

23. I love to make people laugh with funny stories:
   a. yes,  b. in between,  c. no.

24. I think most people take life:
   a. too seriously,
   b. in between,
   c. not seriously enough.

25. During an interview, whether it's important or not, I:
   a. feel "on edge" and ill at ease,
   b. in between,
   c. feel confident and composed.

26. My friends are more likely:
   a. to ask me for advice,
   b. in between,
   c. to give me advice.

27. I think most people take their duties to the community seriously enough.
   a. true,  b. in between,  c. false.

28. There are some areas of knowledge that are better left alone.
   a. true,  b. in between,  c. false.

29. If I feel like telling someone just what I think of him, I:
   a. go right ahead and speak the truth,
   b. in between,
   c. first consider the consequences of my doing so.

30. I have more ups and downs in mood than most people I know.
   a. yes,  b. in between,  c. no.

31. Today we need more logical, cool thinking in social matters and less attachment to older ideas and loyalties.
   a. yes,  b. in between,  c. no.

32. I prefer to eat lunch:
   a. with lots of other people,
   b. in between,
   c. by myself.

33. I'm careful and practical about things so that I have fewer accidents than most people.
   a. yes,  b. in between,  c. no.

34. When something unexpected happens, I:
   a. remain very composed or calm,
   b. in between,
   c. become extremely nervous or tense.

35. It's hard for me to admit it when I'm wrong.
   a. yes,  b. sometimes,  c. no.

36. As a hobby I would prefer to:
   a. build things,
   b. uncertain,
   c. act in plays.

37. Which word does not belong with the other two?
   a. by,  b. after,  c. near.

38. I have some special fears, for example, of certain animals, or being shut in, or crossing wide streets, or being alone in the dark, and so on.
   a. yes,  b. in between,  c. no.

39. I really can't blame people for trying to grab what they can.
   a. true,  b. in between,  c. false.

40. If I had to choose one, I'd prefer a vacation which was:
   a. relaxing,
   b. in between,
   c. filled with activities.

41. I value good manners and respect for rules, more than easy living.
   a. true,  b. in between,  c. false.

42. When I'm in a group of strangers, I'm usually one of the last to express my opinion publicly.
   a. yes,  b. in between,  c. no.
43. I enjoy learning to work new gadgets in every­day things, from can openers to cars.
   a. yes, b. in between, c. no.
44. When people secretly say bad things about me, I:
   a. forget it,
   b. in between,
   c. try to catch them at it.
45. In intellectual interests, my parents are (were):
   a. above average,
   b. average,
   c. a bit below average.
46. Many popular magazines are concerned with writing what most people want to read rather than with the truth.
   a. yes, b. in between, c. no.
47. I never let myself get depressed over trifles.
   a. true, b. in between, c. false.
48. I dislike seeing religious authority overturned by so-called progress and logical reasoning.
   a. true, b. in between, c. false.
49. There are times, every day, when I want to enjoy my own thoughts, uninterrupted by other people.
   a. yes, b. in between, c. no.
50. Many people believe my views on politics and society to be:
   a. very sound,
   b. in between,
   c. a little odd or unusual.
51. When I'm talking to people, outside noises, passersby, etc., don't draw my attention away from what I'm doing.
   a. true, b. in between, c. false.
52. When I know I'm doing the right thing, I find my task easy.
   a. always, b. sometimes, c. seldom.
53. I'd prefer a job which requires lots of decisions in dealing with people.
   a. true, b. uncertain, c. false.
54. "Hot" is to "warm" as "mountain" is to:
   a. slope, b. plain, c. hill.
55. I get over disappointments:
   a. quickly, b. in between, c. slowly.
56. If I don't get my way with a clerk in a large company, I don't hesitate to go to her superior.
   a. true, b. in between, c. false.
57. I take it on myself to liven up a dull party.
   a. often, b. sometimes, c. never.
58. When I need immediately the use of something belonging to a friend but he's out, I think it's all right to borrow it without his permission.
   a. yes, b. in between, c. no.
59. I can easily start to talk with a group of strangers in a bus or waiting room.
   a. yes, b. in between, c. no.
60. As a job, I would prefer:
   a. writing or editing children's books,
   b. uncertain,
   c. repairing electrical machines.
61. Even in an important game, I am more concerned with enjoying it than with who wins.
   a. always, b. generally, c. occasionally.
62. I would rather think about my ideas than take part in athletic games.
   a. yes, b. in between, c. no.
63. I think it is wiser to keep the nation's military forces strong than just to depend on international goodwill.
   a. yes, b. in between, c. no.
64. I'm more easily upset by bad news than most people I know.
   a. true.  b. uncertain,  c. false.

65. When I'm with a group of people, I agree with their ideas so that no arguments will arise.
   a. usually true,
   b. in between,
   c. I often disagree.

66. I would rather spend a free evening:
   a. with a good book,
   b. uncertain,
   c. working on a hobby with friends.

67. I like to find excuses to put off work and have fun instead.
   a. often,  b. sometimes,  c. rarely.

68. When I'm criticized, it disturbs me badly.
   a. yes,  b. in between,  c. no.

69. My mind doesn't work so clearly at some times as it does at others.
   a. true,  b. in between,  c. false.

70. I talk to people:
   a. to make them feel comfortable,
   b. in between,
   c. only when I have something to say.

71. I think the proper number to carry on the series 1, 3, 2, 4, 3, 5, is:
   a. 4,  b. 6,  c. 8.

72. I have the feeling that my blood pressure goes up very quickly when someone annoys me.
   a. yes,  b. in between,  c. no.

73. If I had to tell a person a deliberate lie, I'd have to look away, being ashamed to look him in the eye.
   a. true,  b. uncertain,  c. false.

74. I would rate myself as a relatively casual and lighthearted person.
   a. yes,  b. in between,  c. no.

75. The sight of littered, untidy streets makes me cross.
   a. true,  b. in between,  c. false.

76. I would like a job where I:
   a. have a lot of responsibility and can show my competence,
   b. in between,
   c. would be given definite tasks so that I always know what I'm supposed to do.

77. I would prefer to have:
   a. more money,
   b. uncertain,
   c. more time for thinking about life.

78. If anyone betrays my trust, I:
   a. get very angry with him,
   b. in between,
   c. soon forgive him.

79. Newspaper accounts of everyday dangers and accidents:
   a. make rather dull, trivial reading,
   b. in between,
   c. hold my attention.

80. I can do hard physical work without feeling worn out as quickly as most people do.
   a. yes,  b. sometimes,  c. no.

81. I don't feel guilty if I'm scolded for something I didn't do.
   a. true,  b. uncertain,  c. false.

82. I would rather be known for:
   a. relying or depending on well-tried methods,
   b. in between,
   c. always trying new ideas.

83. I like to keep track, at least roughly, of where money is spent.
   a. yes,  b. sometimes,  c. no.

84. When I have to face a hard day of work, I:
   a. wish it would never come,
   b. in between,
   c. look on it as a challenge.
85. If I can’t seem to solve a problem, I:
   a. try harder,
   b. in between,
   c. feel the problem is too hard for me.
   (End, column 5 on answer sheet.)

86. I may be less considerate of other people than they are of me.
   a. true,       b. sometimes,  c. false.

87. In my spare time I would rather join:
   a. a hiking and exploring club,
   b. uncertain,
   c. a community service organisation.

88. I have pots numbered 1, 2, 3, and 4. Each holds twice as much as the next lower number. After I pour from a full 4 into an empty 3, how many half-full 1’s can I still fill from 4?
   a. 2,       b. 4,       c. 8.

89. When I get up in the morning, I feel I can hardly face the day.
   a. often,     b. sometimes,  c. never.

90. If we are lost in a city and my companions disagree with me on the best way, I:
   a. happily go my own way,
   b. in between,
   c. make no fuss, and follow them.

91. I would rather listen to music:
   a. alone at home,
   b. uncertain,
   c. with an audience in a large auditorium.

92. When I’m in bed with the flu or a bad cold:
   a. I enjoy it as a sort of vacation,
   b. uncertain,
   c. I feel worried and concerned about not working.

93. I feel I would have a great deal of difficulty giving a speech before an audience of strangers.
   a. true,       b. uncertain,  c. false.

94. Some of the things I enjoy involve the thrill of danger.
   a. yes,       b. in between,  c. no.

95. Most people get too upset over things of no importance.
   a. true,       b. uncertain,  c. false.

96. I'd prefer:
   a. to go camping,
   b. in between,
   c. to attend an outdoor musical performance.

97. When I have to tell a friend something he won’t like, I:
   a. get it done at the first opportunity,
   b. in between,
   c. put it off as long as possible.

98. I sometimes feel sorry for all the people in the world.
   a. yes,       b. in between,  c. no.

99. I most enjoy a meal if it consists of
   a. unusual, exotic foods,
   b. uncertain,
   c. standard, regular foods.

100. I enjoy being considered part of the group when my neighbours do anything.
    a. true,       b. in between,  c. false.

101. At times I feel like smashing things.
    a. true,       b. in between,  c. false.

102. Before a test or examination, I:
    a. get tense and wrapped up in what’s coming,
    b. in between,
    c. keep quite calm.
    (End, column 6 on answer sheet.)

103. I may deceive people by being friendly when I really dislike them.
    a. yes,       b. sometimes,  c. no.

104. Which word does not belong with the other two?
    a. lead,      b. win,      c. succeed.

105. If Susan’s mother’s sister is Judy’s great aunt, what relation is Judy’s great aunt to Susan?
    a. grandma,    b. aunt,    c. mother.
    (End of test.)
**EXAMPLES:**

1. I like to watch team games.
   - a. yes, b. occasionally, c. no.

2. I prefer people who.
   - a. are reserved.
   - b. (are) in between.
   - c. make friends quickly.

3. Money cannot bring happiness.
   - a. yes (true), b. in between, c. no (false)

4. Woman is to child as cat is to:
   - a. kitten, b. dog, c. boy

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