SENTENCE COMPLETION TEST WITH MONEY

Instruction to Judges

Through this instrument we are trying to understand the (1) amount of conflict about money which an individual has, (2) the extent to which he accepts money as need-gratifying and pleasant, and (3) his major action tendencies associated with money. It is with these ends in mind that the following scoring scheme has been evolved. Please score each sentence in each protocol in accordance with it.

Attitude to Money: to be judged in terms of the following categories:

+ when attitude towards money is positive. That is, when money, directly or indirectly, considered by the subject to be good and/or capable of giving happiness or satisfaction.

+ when over-all feeling tone of a sentence is positive, a happy or pleasant.

- When the over-all feeling tone of a sentence is negative, unhappy or unpleasant.

± when both + and - feelings are present in a sentence.

0 when neither + nor - feeling is present in a sentence.

Action tendencies: to be employed in describing each sentence (use the symbols given in parentheses, if you like):

Retention (Ret): holding money, saving money.

Elimination (El): spending money, spendthriftness.

Exploitation (Ex): taking away money from others, aggressive (active or passive) acquisition of money.
Utilisation (Ut): using money, getting or making something out of money.

Defendence (Def): protecting money, being cautious about money.

Avoidance (Av): avoiding money, physically or otherwise.

Transmission (Trans): giving money to others, helping others with money.

IMPORTANT: Please take care to score every sentence for both attitudes as well as action-tendencies.