**VARIABLE QUANTIFICATION PROCEDURE**

Variables like Area of Residence - Rural, Educational Qualification - HSC, Under–Graduate and Professional and Occupation - Government Employee and Professional are introduced as dummy variables. These variables are used in chapter seven under correlation and multiple regression and step-wise regression.

<table>
<thead>
<tr>
<th>Variables</th>
<th>Quantification</th>
</tr>
</thead>
<tbody>
<tr>
<td>Area of Residence – Rural</td>
<td>‘1’ if rural, otherwise ‘0’</td>
</tr>
<tr>
<td>Educational Qualification - HSC</td>
<td>‘1’ if HSC, otherwise ‘0’</td>
</tr>
<tr>
<td>Educational Qualification – Under-Graduate</td>
<td>‘1’ if Under-Graduate, otherwise ‘0’</td>
</tr>
<tr>
<td>Educational Qualification – Professional</td>
<td>‘1’ if Professional, otherwise ‘0’</td>
</tr>
<tr>
<td>Occupation – Government Employee</td>
<td>‘1’ if Government Employee, otherwise ‘0’</td>
</tr>
<tr>
<td>Occupation – Professional</td>
<td>‘1’ if Professional, otherwise ‘0’</td>
</tr>
</tbody>
</table>