Annexure 10

Questionnaire for the purpose of survey

Dear Participant,

This survey is for the purpose of a PhD research titled 'A Study of utilization of Institutional support systems for the promotion of Small Scale Industries'.

The participation in the survey is voluntary and the responses will be kept in strict confidentiality to be used only for the purpose of research.

I would like to thank all the participants in advance for being a part of this research. For any further query please feel free to contact me in my contact details given as under.

Warm Regards,

Prof. C.P Chawla,
Ph.D Scholar
MDU Rohtak.
Ph: +91-9873821182
E-Mail: chananpalchawla@gmail.com
QUESTIONNAIRE

ON

'A Study of Utilization of Institutional Support Systems for the Promotion of Small Scale Industries'.

1 Organization's Name :
   Contact Person :
   Address Works :
   Office :
   Contact No. :

2 Year of Inception :

3 Type of Organization (Please tick any of these):
   Proprietorship □ Partnership □ Pvt. Ltd. □ L.L.P. □

4 Qualification of owner/manager:
   General : U/G □ Graduate □ P/G □
   Technical : ITI □ Diploma □ B.Tech □
5 Gender of the owner:

Female □ Male □

6 Reason for start of business:

Inherited □ Self-Employment □
Idea encashment □ Entrepreneurship □
Any other (please specify) ----------------------------------

7 a) Is your organization a registered one:

Yes □ NO □
b) If yes then with:

Sales Tax □ Excise □ DIC □
Trade Association □
Any other (please specify) ----------------------------------

8 Type of association with the industry:

Stand alone unit □ Ancillary □
Contract manufacturing □ Subsidiary unit □

9 a) Installed power capacity .............Kw
b) What percentage of total power requirement is internally generated ..................

10 Nature of activity:

Manufacturing ☐ Service ☐

11 Classification of the unit:

Micro ☐ Small ☐ Medium ☐

12 a) Sales during 2009-2010:

< 25 Lakhs ☐ 25 lakhs to 1 Crore ☐
1 to 5 Crore ☐ > 5 Crore ☐

b) Sales trend in last 3 years:

Increasing ☐ Decreasing ☐ Same ☐

c) Number of employees during 2009-2010:

Regular ............Contractual .............Casual............

13 What percentage of sales is being exported ..................

14 Exported Product details:

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15 Has your unit got any quality certification?

Yes ☐ No ☐

If yes, please mention the name of the agency .............
16. Have you taken loan from any of the following institutions:
   a) Commercial banks 
   b) SIDBI 
   c) IDBI 
   d) NSIC 
   e) Any other (please specify) 

17. If the answer to the above question is yes, then as on 31.03.2010:
   a) Amount of loan outstanding Rs. .................
   b) Loan raised during 2009-10 Rs. .................
   c) Interest payment during 2009-10 Rs. ...........

18. How do you classify outstanding loan according to the purpose: (percentage distribution)
   a) Plant and machinery ............
   b) Working Capital ............... 
   c) Any other (please specify) ........
19 In case of loan what was your satisfaction level on following parameters:

<table>
<thead>
<tr>
<th>*Fill up the appropriate option given below in the boxes above:</th>
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<tbody>
<tr>
<td>Highly Dissatisfied</td>
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<tr>
<td>Indifferent</td>
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<tr>
<th>*</th>
<th>Commercial Bank</th>
<th>SIDBI</th>
<th>IDBI</th>
<th>NSIC</th>
<th>Any other</th>
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<tbody>
<tr>
<td>a. Loan Adequacy</td>
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<td>b. Procedural Complexity</td>
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<td>c. Collateral Requirement</td>
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<td>d. Cost of Loan</td>
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20. The decision to take the help of institutional support system was based on advertisement.

<table>
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<tr>
<th>Strongly Disagree</th>
<th>Disagree</th>
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<tbody>
<tr>
<td>Indifferent</td>
<td>Agree</td>
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21. In which of the following areas you need institutional support to grow

(Rank them as 1, 2, 3....):

- Working Capital
- Marketing
- Investment Capital
- Trade Credit
- Raw Material
- Any other (please specify)

22. Name the institutions that you know along with the support they provide to the MSME sector.

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23. Have you ever taken any help from any of the above organizations?

<table>
<thead>
<tr>
<th>Support organization</th>
<th>Type of assistance received</th>
<th>Year</th>
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24. If yes, how useful it has been?

- Very useful [ ]
- Useful [ ]
- Somewhat useful [ ]
- Not useful [ ]

25. Please suggest, how MSME support institutions can play an effective role in developing the small and medium industry:

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