Questionnaire/interview schedule

“Micro, Small and Medium Enterprises Development Organisation and small enterprises – a study of Hyderabad Karnataka region in Karnataka state”

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University Kalaburagi

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Professor and Chairperson
Dept. of Economics Gulbarga
University Kalaburagi

Section – ‘A’

Social and Economic Profile Of Entrepreneurs

1) Name of the respondent/owner: sri/smt _____________________
   Age _________ Sex _________

2) Educational qualification of the respondent
   (1-Iliterate, 2-Primary, 3-High School, 4-Technical, 5-Diploma, 6-Engineering, 7-ITI, 8-Graduate, 9-Professional, 10-Others)

3) Religion of respondent
   (1-Hindu, 2-Muslim, 3-Cristian, 4-Others)

4) caste of respondent
   (1-SC, 2-ST, 3-OBC, 4-Others)

5) Nature of the family:
   (1-joint family, 2-nuclear family)

6) Size of the family(including respondent):

<table>
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<tr>
<th>Members</th>
<th>Children’s</th>
<th>Adults</th>
<th>Total</th>
</tr>
</thead>
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<tr>
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<td></td>
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<td></td>
<td></td>
</tr>
</tbody>
</table>

6a) Nativity of respondent:
   (Local-1, Migrant-2)

7) Occupation of the members:
1) Main □
   (1-Agriculture, 2-labour, 3-Service/Repairs, 4-Got job, 5-Construction, 6-
   Trade/Business, 7-Others)
2) Subsidiary □
   (1-Agriculture, 2-labour, 3-Service/Repairs, 4-Got job, 5-Construction, 6-
   Trade/Business, 7-Others)

8) Annual income of the family: □
   (1-50000 to 100000, 2-100001 to 200000, 3-200001 to 500000, 4-500001 and above)

9) Do you possess any land: □
   (1-yes, 2-no)
10) If yes how much □
    (1-below 1 hectare, 2-1 hectare to 5 hectare, 3-5 hectare to 10 hectare, 4-above 10
        hectare)
11) Do you have own house □
    (1-yes, 2-no)
12) If yes give the details of house: □
    (1-katcha, 2-semi-pacca, 3-pacca)
13) Are you indebted?
    (1-yes, 2-no)
14) If yes amount of debt
    (1-less than 20000, 2-20001 to 40000, 3-40001 to 60000, 4-60001 and above)
15) Causes for incurring debt
16) Name of the unit ________________________________
17) Category of the unit: □
    (1-Micro, 2-Small, 3-Medium, 4-Ancialory, 5-others)
18) Location of the unit: □
    (1-District, 2-Block/Taluka, 3-village/town)
19) Whether the industry inherited or started self: □
    (1-inherited, 2-self started, 3-others)
20) Year of establishment:_______________
21) Nature of the enterprise: □
    (1-proprietary, 2-partnership, 3-joint stock company, 4-corporation, 5-others)
22) Size of the unit:  
(1-Small, 2-Medium, 3-Big.)

23) Nature of operation:  
(1-manufacturing, 2-assembling, 3-processing, 4-job work, 5-repairing and servicing, 6-others)

24) Which factors are influenced for choice of this unit:  
(1-availability of raw-materials, 2-availability of market, 3-availability of skills, 4-availability of assistance, 5-any other)

25) Capital assets of the industrial unit:

1) Fixed capital
   2) working capital (Annual)

<table>
<thead>
<tr>
<th>Items</th>
<th>Rs.</th>
<th>Items</th>
<th>Rs.</th>
</tr>
</thead>
<tbody>
<tr>
<td>1) Land and building</td>
<td></td>
<td>1) Cost raw materials</td>
<td></td>
</tr>
<tr>
<td>2) Plant and machinery</td>
<td></td>
<td>2) Rent</td>
<td></td>
</tr>
<tr>
<td>3) Furniture and fittings</td>
<td></td>
<td>3) Labour</td>
<td></td>
</tr>
<tr>
<td>4) Machinery</td>
<td></td>
<td>4) Interest</td>
<td></td>
</tr>
<tr>
<td>5) Others</td>
<td></td>
<td>5) Others</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td>Total</td>
<td></td>
</tr>
</tbody>
</table>

3) Total capital (1+2) ___________________________________________________________________

26) Source of financing

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Rate of interest</th>
</tr>
</thead>
<tbody>
<tr>
<td>Own capital</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Institutional source</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Non institutional source</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

27) Employment conditions in industrial unit:

<table>
<thead>
<tr>
<th>Si. No</th>
<th>Staff</th>
<th>Skilled</th>
<th>Semi-skilled</th>
<th>Un-skilled</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Male</td>
<td>Female</td>
<td>Total</td>
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<tr>
<td></td>
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<td>Male</td>
<td>Female</td>
<td>Total</td>
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<tr>
<td></td>
<td></td>
<td>Male</td>
<td>Female</td>
<td>Total</td>
</tr>
<tr>
<td>1)</td>
<td>Management staff</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2)</td>
<td>Workers</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3)</td>
<td>Labours</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
28) Trends in the growth of employment:

<table>
<thead>
<tr>
<th>Year</th>
<th>Skilled workers</th>
<th>Un-skilled workers</th>
<th>Percentage of increase (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2008-09</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2009-10</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2010-11</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2011-12</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2012-13</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

29) Working hours in the unit: [ ]

(1-below 8 hours, 2-8 hours, 3-8 to 12 hours, 4-above 12 hours)

30) Total number of man days in a month _______________

31) Average wage rate of workers:

   1) Skilled male, Rs.______________ Female Rs. _____________
   2) Semi-skilled male, Rs.___________ Female Rs. _____________
   3) Un-skilled male, Rs.___________ Female Rs. _____________

32) Mode of payment: [ ]

   (1-cash, 2-cheque, 3-both)

33) Source of energy utilise: [ ]

   (1-electricity, 2-petrol/diesel, 3-solar energy, 4-others)

34) Source of finance: [ ]

   (1-institutional, 2-non-institutional)

35) If you borrowed from institutional source, give the details:

<table>
<thead>
<tr>
<th>Si. No</th>
<th>Source</th>
<th>Borrowed money</th>
<th>Rate of interest</th>
<th>Repayment</th>
<th>Loan outstanding</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Grant and aid from MSME-DI</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>KSFC</td>
<td></td>
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<td></td>
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<tr>
<td>3</td>
<td>IDBI</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Commercial banks</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Co-operative society</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>6</td>
<td>Others (specify)</td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>
36) Production of the unit:

<table>
<thead>
<tr>
<th>Year</th>
<th>Main product</th>
<th>By product</th>
<th>Total</th>
<th>(%) of increase</th>
</tr>
</thead>
<tbody>
<tr>
<td>2008-09</td>
<td></td>
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<td>2009-10</td>
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<td>2010-11</td>
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<tr>
<td>2011-12</td>
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<tr>
<td>2012-13</td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

37) Annual cost of Production of the unit

<table>
<thead>
<tr>
<th>Year</th>
<th>Labour cost</th>
<th>Material cost</th>
<th>Transport</th>
<th>Marketing and Advertisement</th>
<th>Rent</th>
<th>Interest</th>
<th>Others</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2008-09</td>
<td></td>
<td></td>
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<td></td>
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<td>2009-10</td>
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<tr>
<td>2010-11</td>
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<td>2011-12</td>
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<tr>
<td>2012-13</td>
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</tr>
</tbody>
</table>

38) The cost of production in a year is?  

(1-stable, 2-raising, 3-falling)

39) If you have any alternative plans for cost reduction or cost control, in your unit.  

Please give in details.

40) Profit and loss of the unit:

<table>
<thead>
<tr>
<th>Year</th>
<th>Profit in Rs.</th>
<th>Loss in Rs.</th>
<th>(%) of returns on investment</th>
</tr>
</thead>
<tbody>
<tr>
<td>2008-09</td>
<td></td>
<td></td>
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<td>2009-10</td>
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<tr>
<td>2012-13</td>
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</tr>
</tbody>
</table>

41) If you get profit, it use for.  

(1-re-investment, 2-purchase of assets, 3-consumer durables, 4-others)
Section —‘B’
Assessment of the Assistance Rendered by MSEME-DI

42) Are you receiving the assistance from the MSME-DI in the following services? If yes give the level of satisfaction?

<table>
<thead>
<tr>
<th>Si. No</th>
<th>Services</th>
<th>Yes/No</th>
<th>Good</th>
<th>Moderate</th>
<th>Not satisfactory</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Raw-materials</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Finance</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Training</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Marketing</td>
<td></td>
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<td></td>
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<tr>
<td>5</td>
<td>Packing and forwarding</td>
<td></td>
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<tr>
<td>6</td>
<td>Technical consultancy</td>
<td></td>
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<tr>
<td>7</td>
<td>Infrastructure facilities</td>
<td></td>
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<td></td>
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</tr>
<tr>
<td>8</td>
<td>Plant and machinery</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Land and building</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>10</td>
<td>Power</td>
<td></td>
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</tr>
<tr>
<td>11</td>
<td>Transport</td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>Preparation of project Report</td>
<td></td>
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</tbody>
</table>

43) Problems in establishing and maintaining the unit

**Problems in raw-materials:**

44) Are you able to procure the required raw-materials?  
(1-yes, 2-no)

45) If no, what difficulties do you face for getting the raw-materials?  
(1-local scarcity, 2-government control, 3-inability to make bulk purchase, 4-unorganised nature of market, 5-others)

46) The price of raw-materials are:  

(1-very high, 2-high, 3-reasonable)

**Marketing:**
47) Are you facing any difficulties in the market for your product? [ ]
   (1-yes, 2-no)
48) If yes, what types of difficulties: [ ]
   (1-low price, 2-insufficient demand, 3-transportation, 4-storage, 5-delayed payment, 6-mediator, 7-administration difficulties, 8-others)
49) Do you face competition in the market? [ ]
   (1-yes, 2-no)

**Training and development:**
50) Do you knowledge about entrepreneurship development programme? [ ]
   (1-yes, 2-no)
51) Did you attended to this programme: [ ]
   (1- Yes, 2-no)
52) What is your opinion about the programme: [ ]
   (1-satisfactory, 2- somewhat satisfactory, 3-not satisfactory)

**Utilisation of capacity:**
53) Are you able to utilise the capacity to the full extent in your unit? [ ]
   (1-yes, 2-no)
54) If no, give the reasons.

**Infrastructure facilities:**
55) Have you received any assistance from the MSME-DIs in this regard? [ ]
   (1-yes, 2-no)
56) If yes, give the details regarding to the nature of assistance.
57) Are you satisfied with the assistance extended by the MSME-DI in this matter? [ ]
   (1-yes, 2-no)
58) If no, give the reasons.

**Export:**
59) Do you export your product? (1-yes, 2-no)
60) If yes, give the details.
61) Are you receiving any assistance from the MSME-DI in this regard?  (1-yes, 2-no) □
62) If yes, give the details.
63) Are you satisfied with the assistance received from the MSME-DI in this matter?  
   (1-yes, 2-no) □
64) If no, give the reasons.

**Suggestions:**
65) Do you have any suggestions to enable the MSME-DI to render a better service to your unit regarding?
   1) Finance: ____________________________________________
   2) Raw-materials: __________________________
   3) Marketing: __________________________
   4) Training: __________________________
   5) Packing and forwarding: __________________________
   6) Infrastructure facilities: __________________________
   7) Storage: __________________________
   8) Export: __________________________

**Miscellaneous:**
66) Are you got any other assistance from the MSME-DI other than mentioned earlier?  
   (1-yes, 2-no) □
67) If yes, give the details.
68) Do you except any more other facilities/assistance from the MSME-DI, other than mentioned earlier? Please specify.

**Over-all evaluation:**
69) What is your opinion about the assistance and functioning of MSME-DIs?  
   (1-high satisfactory, 2-satisfactory, 3-somewhat satisfactory, 4-not satisfactory) □
Section -‘C’

Questionnaire for Evaluation of Training Programmes by MSME-DI

70) Name of the respondent/owner: sri/smt _____________________  
   Age _________ Sex __________ __________

71) Educational qualification of the respondent □  
   (1-Iliterate, 2-Primary, 3-High School, 4-Technical, 5-Diploma, 6-Engineering, 7-ITI, 8-Graduate, 9-Professional, 10-Others)

72) Religion of respondent □  
   (1-Hindu, 2-Muslim, 3-Cristian, 4-Others)

73) Caste of respondent □  
   (1-SC, 2-ST, 3-OBC, 4-Others)

74) Nature of the family: □  
   (1-joint family, 2-nuclear family)

75) Size of the family(including respondent):

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<tr>
<td>Total</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

6a) Nativity of respondent: □  
   (Local-1, Migrant-2)

76) Occupation of the members:
   3) Main □  
      (1-Agriculture, 2-labour, 3-Service/Repairs, 4-Got job, 5-Construction, 6-Trade/Business, 7-Others)
   4) Subsidiary □  
      (1-Agriculture, 2-labour, 3-Service/Repairs, 4-Got job, 5-Construction, 6-Trade/Business, 7-Others)

77) Annual income of the family: □  
   (1-50000 to 100000, 2-100001 to 200000, 3-200001 to 500000, 4-500001 and above)

78) Do you possess any land: □  
   (1-yes, 2-no)

79) If yes how much □  
   (1-below 1 hectare, 2-1 hectare to 5 hectare, 3-5 hectare to 10 hectare, 4-above 10 hectare)

80) Do you have own house □ -yes, 2-no)

81) If yes give the details of house: □  
   (1-katcha, 2-semi-pacca, 3-pacca)

82) Knowledge about the training programme  
   (1-News paper, 2-Advertisement, 3-Friends, 4-Website, 5-Others)
83) Nature of training undergone

(1- Computer Hardware, 2- Garment Manufacturing, 3- Electrical Gadget Repair, 4- Motor and Transformer Rewinding, 5- Mobile Phone Repairing, 6- Tailoring, 7- Information Management, 8- Computer Software, 9- Others)

84) Purpose of taking the training

(1- Free availability, 2- To get certificate, 3- To get knowledge, 4- To get a job, 5- To be unemployed no work, 6- Others are taking it, 7- any other)

85) Period of training programmes?

(1- One month, 2- Two months, 3- Three months, 4- More than three months)

86) Who organised these training programmes?

(MSME-DI-1, DIC-2, Others-3)

87) Resource persons of the training programme

(1- Local persons, 2- Outside experts, 3- Both)

88) Grading of the components of the programme

<table>
<thead>
<tr>
<th>Si. No</th>
<th>Components</th>
<th>Level of satisfaction</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>High satisfactory</td>
</tr>
<tr>
<td></td>
<td></td>
<td>satisfactory</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Somewhat satisfactory</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Not satisfactory</td>
</tr>
</tbody>
</table>

1. Knowledge about computer hardware
2. Knowledge about software
   a) MS Word
   b) MS Excel
   c) Power point
   d) Statistical application
3. Training period
4. Resource persons
5. Meals & other facilities
6. Infrastructure facilities
7. Computer facilities
8. Regularities
9. Quality of the programme
10. Testing the skills
11. Any other

89) Opinion about resource persons

________________________________________________________________________

90) Problems faced to computer training

________________________________________________________________________

91) Suggestions to improve the programme

________________________________________________________________________
92) Additional training required  
(1-Yes, 2-No)

93) No of days of training expected  
(1-90days, 2-120days, 3-150days, 4-above 150day)

94) Opinion about arrangements of training

95) Regular classes  
(1-Yes, 2-No)

96) Maintaining Timings  
(1-Yes, 2-No)

97) Monitoring and supervision :  
(1-Yes, 2-No)

98) Conducts of tests/examinations:  
(1-Test, 2-Written Exam, 3- Oral Exam)

99) Any others (please specify)  

100) Overall opinion about the training programme

101) Suggestions for improvement