APPENDIX - II

INTERPERSONAL TRUST SCALE (Christopher, 1980)

Among the following statements, some may coincide with your thinking or with your own description of yourself. If you find that a statement describes yourself accurately or reflects your thinking tick 'TRUE' and if not tick 'FALSE'. Answer all the statements.

1. On important matters I never rely on others. TRUE/FALSE
2. One should never confide in others, it makes matters worse for him. TRUE/FALSE
3. Individuals should not hesitate to present genuine complaints to bosses. TRUE/FALSE
4. People don't confide in me but I could not careless because it is upto them to confide it me or not. TRUE/FALSE
5. Listening to others with genuine interest encourages others to express themselves more freely. TRUE/FALSE
6. For people in an organization to be creative, permissiveness is essential. TRUE/FALSE
7. Much of our tension and anxiety is reduced if we trust our fellow workers. TRUE/FALSE
8. It is impossible to get accurate information from subordinates. TRUE/FALSE
9. When changes are to be introduced, persons who will be affected by the change should be consulted. TRUE/FALSE
10. A good manager must make all the decisions himself. TRUE/FALSE
11. To have good relations, one should conceal one's dislikes or disagreements with fellow workers. TRUE/FALSE
12. Sometimes the best advice comes from the least of one's subordinates. TRUE/FALSE
13. The moment you begin to treat the workers in a friendly way, they begin to take advantages of it. TRUE/FALSE
14. 'Treat others as you would like to be treated by others' may be a good maxim, but in management it never really works. TRUE/FALSE
15. Discussion of personal matters should be kept out of one's professional relationships. TRUE/FALSE
16. Most people like taking responsibility. TRUE/FALSE
17. One's job is best done by oneself. TRUE/FALSE
18. Co-operative decision leads to better implementations. TRUE/FALSE
19. It is the superior's duty to see that the whole group is doing what he thinks is best. TRUE/FALSE
20. In the practical world, most people will invariably take advantage of you. TRUE/FALSE
21. If you don't watch out, people will invariably take advantage of you. TRUE/FALSE
22. I hesitate to give responsibility to others even if they are willing to take it, because it is difficult to trust them. TRUE/FALSE
23. Human nature is fundamentally co-operative. TRUE/FALSE
24. Unless there is constant and vigilant supervision workers will avoid work. TRUE/FALSE
25. Personal conveniences should not be allowed to interfere with one's job on hand. TRUE/FALSE

SCORING KEY