Here are some questions regarding the way you behave, feel and act. After each statement there is space for answering 'YES' of 'NO'. Try to decide whether 'YES' of 'NO' represents the situation existing in your organization. Then make a tick mark (/) on 'YES' if the situation mentioned in the statement exists according to your opinion. If it is not existing according to you then make a tack mark (\) on 'NO'. Work quickly and do not spend much time over any statement. We want your first reaction and not a long drawn out thought process. The whole questionnaire may not require more than a few minutes. Please be sure you do not omit any question.

1. Do others consider you a safe person? Yes/No
2. Do you manipulate problems? Yes/No
3. Would you be very cautious when you challenge on existing rule Yes/No
4. Do you question the basic assumption accompanying the problems? Yes/No
5. Are you generally a compliance person? Yes/No
6. Are you a conformist? Yes/No
7. Can you exercise authority within given structure? Yes/No
8. Do you consider yourself as an efficient person? Yes/No
9. Are you more concerned with resolving problems rather than discovering them? Yes/No
10. Do others consider you as one with lot of disagreement? Yes/No
11. Do you often think tangentially? Yes/No
12. Do you often seek solutions to problems in tried and understood way? Yes/No
13. Do you think you help to maintain group cohesion and cooperation? Yes/No
14. Do others consider you a conformist? Yes/No
15. Are you liable to take means for goals? Yes/No
16. Are you a most reliable person? Yes/No
17. Do you have self-doubt when generating ideas? Yes/No
18. In pursuit of goals do you treat accept means with little regard? Yes/No
19. Do you need consensus to maintain certitude in face of opposition? Yes/No
20. Do you think you can continue in a detailed routine work for only short bursts? Yes/No

SCORING KEY

1. NO  2. YES  3. NO  4. YES  5. NO
6. NO  7. NO  8. NO  9. NO  10. YES
11. YES 12. NO  13. NO  14. NO  15. NO
16. NO  17. NO  18. YES  19. NO  20. YES